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READING IS FUNDAMENTAL, INC.

BOOK SUPPLIER PROFILE

JANUARY 1987

COMPLETED

ORIGINAL

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Reading Is Fundamental, Inc.
Smithsonian Institution
Washington, D.C. 20560
(202) 287-3220

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PROFILE INSTRUCTIONS

SET OF PROFILES: This is a complete alphabetized listing of all the booksuppliers qualified to serve RIF projects at the present time. If you have an old set of profiles or addenda, please discard them in order to avoid confusion.

PROFILE ADDENDA: Periodically, you will receive a profile addenda which supplements this set of profiles. The profile addenda includes the profiles of any newly qualified suppliers. It also includes changes in the existing profiles. We suggest you keep your profiles addenda with the Set of Profiles until you receive a new complete Set.

BOOK SELECTION COMMITTEE: Each book selection committee should have a copy of the most recent Set of Profiles plus any Profile Addenda. When this committee changes, please be sure its new leader has a complete Set of Profiles plus all addenda. Affiliate programs can receive extra Sets of Profiles and Profile Addenda by requesting them from our office.

NEW BOOK SUPPLIERS: Supplier may begin seeking RIF business as soon as they are qualified. IF YOU ARE CONTACTED BY A SUPPLIER BEFORE YOU HAVE RECEIVED THEIR PROFILE, CHECK WITH OUR OFFICE TO BE SURE THE SUPPLIER IS QUALIFIED.

RIF BOOK SUPPLIERS: The suppliers become qualified to serve RIF on the basis of certain conditions. BY QUALIFYING SUPPLIERS RIF DOES NOT ENDORSE THEIR SERVICE OR THEIR PRODUCTS. It is the responsibility of the local RIF book selection committee to choose books appropriate for the young people being served by the project from among the quantity and variety offered by the qualified book suppliers.

BOOK SUPPLIER CONTACT PERSON: The name, address and telephone number of each supplier is in the first column on the left. The name listed at the bottom of this column is the contact person who handle all business between RIF projects and the book supplier. All book orders, requests for catalogues and other inquiries should be written and mailed to the contact person. (We stress writing orders and inquiries so that there will be a record to refer to later.) In a few cases, there is a book order address that is different from the contact person's address but this will be stated in the "description/restriction" section.

PUBLISHERS AND DISTRIBUTORS: Also in the first column you can find out if a booksupplier is a publisher or distributor.

Publishers publish and also usually market their books. Distributors buy books from many different publishers and market them. Most publishers and a few distributors market nationally but the majority of distributors serve a limited geographic area.

In general publishers offer a higher discount on the books they market. This holds true especially for large orders of a single title.

Distributors are well suited to fill orders for wide variety or assorted titles. Their marketing advantage is based on "one stop" service where the books of many different publishers can be purchased through one order. However, distributors usually don't have enough warehouse space to keep in stock all the books of all the publishers they carry. As a result, they back-order i.e. order the books from the publisher after they receive your order. Obviously back-ordering delays book shipments. On the other hand, if your area is served by a qualified local distributor you may be able to visit the warehouse and buy books directly which eliminates all shipping costs and time.

By utilizing a combination of distributors and publishers, you may be able to take advantage of what each offers and to some extent avoid their disadvantages.

WAREHOUSE: If the warehouse is separate from the Booksuppliers Contact address, this information is provided in the second column. However, book orders should NEVER be sent to the warehouse unless a BOOK ORDER address is given in this space.

DISTRIBUTION: This describes the geographic area served by the Booksupplier. Most are national but many sell books in a few counties or states.

DISCOUNT: Books are usually listed in the catalogue at their retail price so that you must apply the discount listed here which may vary according to the number of books you are ordering. Some catalogues, however, have already subtracted the discount from the price offered to you (we use the term 'pre-discounted). So please read catalogues and order forms carefully before applying the discount.

EXPLANATION OF SERVICE CODES

01 Sends current catalogs as an ongoing service.
02 Sends currant catalogs upon request.
03 Sends complimentary review copies as an ongoing service.
04 Sends complimentary review copies upon request.
05 Sends complimentary review copies upon request at supplier's discretion.
06 Provides sales visits upon request.
07 Pays shipping and mailing costs.
08 Offers storage.
09 Guarantee prices in current catalogs until new catalogues are mailed.
10 Gives advance notice if invoice exceeds amount on original order.
11 Provides a toll free telephone number.
12 Accepts collect calls in emergency situations only - i.e. late deliveries, incorrect shipments, incorrect or missing invoices - NOT for book orders or catalog requests.
13 See appendix.

01, 02 Sends current catalogs:

If you do not receive a catalogue, write to the Contact Person and request the number of catalogues you need. If you still do not receive any, tell your RIF Field Specialist. Frequently, all the books listed in the catalogue are not currently available. To avoid incomplete shipments, we suggest that you always include a list of acceptable substitutions with your order.

03, 04, & 05 Sends complimentary review copies:

Many publishers periodically send out review copies of books. If you are not receiving review copies as an on-going service from a Supplier that has agreed to provide them, write a request to the Book Supplier's Contact Person. If you do not get a response in a reasonable length of time, let your program specialist know. Although you should specify your request the age group and reading level served by your RIF project, don't be disappointed if you receive a pre-packaged assortment of books which are not all appropriate to your needs. Also, keep in mind that providing review copies is a courtesy so please do not abuse the book supplier's generosity.

06 Provides sales visits:

Most of the major publishers and some of the distributors have a sales force which can be an excellent source of information. If you are interested in the services of a sales representative, request the name and address of the sales rep assigned to your area from the Booksupplier Contact Person. Then, contact the sales representative directly and ask for a visit.

In some instances, you may receive the attention of an over-zealous sales representative. Since their objective is to make a sale, you need to be careful in accepting their 'expertise'. Make certain that the information they provide correspond exactly to the Book Supplier profile and to all other RIF materials which you have.

07 Pay shipping.

When the code 07 appears, the supplier pays shipping. However, the supplier may not pay 100% of the shipping costs. Please read the discount column or the description column for the complete set of shipping directions. On the average, shipping costs 3-5% of the total cost of the shipment. If you receive an invoice charging shipping incorrectly, please contact the supplier directly, and request a corrected discount.

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08 Offers storage.

If you wish to order the books for more than one distribution at a time but you lack a place to store them, some suppliers have agreed to hold part of your total order until the date(s) when you need them. You will pay for each shipment upon receipt of the books.

09 Guarantees prices.

Publishing costs are subject to inflation like everything else. Even relatively new catalogues may list incorrect prices. Most Book Suppliers simply can not guarantee the prices in their catalogues - instead they provide "advance notice" (see explanation next page). However, when placing orders to Book Suppliers who do guarantee prices, you can expect the total on the order, if correct, to match the invoice total.

10 Gives advance notice:

Book Suppliers agreeing to give advance notice must let you know, before shipping and invoicing, if their total amount is more than the total you have figured. If there is a disrepancy please contact the supplier's contact person to work out an agreeable solution. If the problem persists, let your program specialist know.

11 Toll free telephone number:

While suppliers who provide a toll free number do not restrict its use to emergency situations only (unless stated in the description/restriction section) telephone orders will NOT be accepted. National RIF requires that all orders be placed in writing. This guarantees that you will have a copy of the order to compare with the invoice.

12 Accepts collect calls:

Again we remind you that collect calls should be placed in emergency situations - i.e. late deliveries, incorrect shipments, incorrect or missing invoices, ect. - NOT for book orders or catalog requests.

13 See appendix:

In cases where there is not enough room to explain the special services or restrictions in the description/restrictions section the code 13 will appear.

DESCRIPTION/RESTRICTIONS

In this section we let you know what extra services the Book Supplier provides such as shipping labels, order forms, a warehouse visitation policy, etc.

Perhaps most importantly, when the supplier offers only certain titles or certain lines of books, this information is listed in the description/restriction section.

We often receive calls from the projects asking for a publisher who sells a lot of books for young adults, or for pre-schoolers, or ethnic books of one sort of another. You can usually find this and other information here also.

To make the profiles a more useful marketing tool we gave the book suppliers an opportunity to write their own descriptions. Many, but not all, of them did so. Please keep that in mind if you find exagerated claims.

SELECTING BOOK SUPPLIERS

Each project's needs are different. You will be happiest doing business with book suppliers you have carefully selected. We suggest that you seek book suppliers who:

a) offer books appropriate for the young people you serve

b) supply books at prices within your budget

c) give you quick reliable service.

We have made an effort to provide all the RIF projects with a wide range and a great variety of book suppliers to choose from. Again, it is the role of the book selection committee to obtain books that satisfy the needs and standards of the community in which your RIF project operated.

If there is any book supplier from whom you wish to order books who is not qualified, let your Field Specialist know.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
A&B ENRICHMENT PROGRAMS, INC PO BOX 46 ORANGEBURG NY 10962 914/359-0585 **DISTRIBUTOR** BETTY SCHLOSS ANN BUCHAN (914) 359-5193	PO BOX 46 ORANGEBURG, NY	WITHIN A 50 MILE RADIUS OF NYC	15% = 1-49 SETS OF BOOKS. 20% = 50 OR MORE SETS OF BOOKS.	01 05 06 07 08 09 10 12	PROVIDES SETS OF CHILDREN'S CLASSICS.
ADAMS NEWS COMPANY 1555 W. GALER SEATTLE WA 98119 206/284-7617 **DISTRIBUTOR** ROBERT LOFGREN	SAME SAME	NATION-WIDE	35%	01 02 05 06 07 08 10 12	EASY-TO-READ INCLUDING ALL MASS MARKET LINES PLUS SCHOLASTIC ETC. ETHNIC BOOKS IN THE SAME LINES. ACTIVITY BOOKS IN WHITMAN ETC.
AFRO-AM 910 SOUTH MICHIGAN AVE. SUITE 556 CHICAGO IL 60605 312/922-1147 **DISTRIBUTOR** EUGENE WINSLOW LORETTA FAULKNER	CREDIT: LORETTA FAULKNER SAME	NATIONAL	15%	02 10 12	PAPERBACKS AND HARDCOVER BOOKS OF SPECIAL INTEREST TO BLACK CHILDREN.
AFRO-AMERICAN BOOK SOURCE P O BOX 851 BOSTON MA 02120 617/442-3545 **DISTRIBUTOR** C A PINDERHUGHES JR	70 BROOKLEDGE ST BOSTON, MA 02121	NEW ENGLAND, NY, PA, OH, WV, NJ, DE, VA, AND WASH DC	15%	01 02 06 07 08 10	"YOUR BLACK BOOKSTORE BY MAIL". BLACK INTEREST TITLES; "BOOKS FOR EVERYONE, BY, ABOUT, OR OF SPECIAL INTEREST TO BLACK PEOPLE IN AMERICA."
AIMS INTERNATIONAL BOOKS, INC. P.O. BOX 11496 3216 MONTANA AVENUE CINCINNATI OH 45211 513/661-9200 **DISTRIBUTOR** GEORGIA CROWELL	SAME SAME	NATION-WIDE	40% ON ALL ORDERS	02 05 08 09 10 12	FULL RANGE OF BOOKS IN SPANISH INCLUDING BOOKS FOR PRESCHOOLERS THROUGH ADULTS. WE HAVE ORIGINAL WORKS IN SPANISH, CLASSICS, TRANSLATIONS OF USA BEST SELLERS.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
AKJ BOOK FARE, INC. 5609-2A FISHERS LANE ROCKVILLE MD 20852 301/770-4030 **DISTRIBUTOR** KAREN L. BRAUN JOAN BERGER	SAME OUTSIDE MARYLAND CALL TOLL FREE: 800/922-6066	CONTI- NENTAL U.S.	30% INDIVIDUAL TITLES 40% SEASONAL PREPACK -AGED SETS. 50% PREPACKAGED SETS K-2, 3&4, 5&6	01 05 07 08 10 11 12	PRE K THROUGH GRADE 9: VARIETY OF SUBJECTS; CAREFULLY SELECTED FOR CONTENT READING LEVEL AND APPROPRIATENESS; HIGH QUALITY, CURRENT AWARD WINNING TITLES FROM ALL MAJOR CHILDREN'S PUBLISHERS. WAREHOUSE VISITS WELCOME.
ALFONSI ENTERPRISES 1446 ASHBY ROAD ST LOUIS MO 63132 314/428-3111 **DISTRIBUTOR** DEBBIE HAMMELL	SAME SAME	NATIONAL	40%-SHIPPING PAID IN IL & METRO ST. LOUIS 30%-SHIPPING CHARGE ON ORDERS OF 4 OR MORE PER TITLE. 25%-SHIPPING CHARGED ON ORDERS OF 1-3 COPIES PER TITLE.	01 08 10 12	STOCKS MAJOR PAPERBACK LINES. WAREHOUSE AND SHOWROOM VISITS WELCOME. ORDERS OVER $1000 MAY RECEIVE SPECIAL QUOTES. WE SERVE AS YOUR SINGLE SOURCE OF SUPPLY FOR PAPERBACK NEEDS. SALES VISITS ONLY TO RIF PROJECTS IN CENTRAL ILL. AND METRO ST. LOUIS, MO. AREA.
ALLIED BOOK & ED. RESOURCES 903 TEWA LOOP LOS ALAMOS NM 87544 505/471-6843 **DISTRIBUTOR** JANET HALL	SAME SAME	NM	30%	06 10 12	PAPERBACKS FOR GRADES K-12; 5,000 TITLES NO BACKORDERS; WAREHOUSE VISITS WELCOME WILL SEND ASSORTMENT FOR PREVIEW IF GIVEN GRADE, SUBJECT & PRICE; YOU PAY FOR WHAT YOU KEEP.
ALPIC LIBRARY COMPANY 2211 CHURCH ST GREENSBORO NC 27405 919/275-6497 **DISTRIBUTOR** A R PICKEREL W C KIME	CAROL ROGERS CREDIT: W C KIME	NC SC & VA	25%	05 06 07 08 09 10 12	PROVIDES PROMOTIONAL LETTERS AS AN ON-GOING SERVICE
AMERICAN ECONO-CLAD SERVICES 2101 NORTH TOPEKA AVE. TOPEKA KS 66608 800/255-3502 **DISTRIBUTOR** PAT RICHARDSON	P.O. BOX 1777 TOPEKA, KS 66601 ACCOUNTS PAYABLE: DEANNA THOMAS SAME	NATIONAL	24%=INDIVIDUAL TITLE PRICED $6.58 OR LESS BEFORE DISCOUNT. 24%=PACKAGED SETS OF BOOKS WHERE AVERAGE COST FOR BOOK IS LESS THAN $6.58 BEFORE DISCOUNT	02 06 10 11	PRE-BOUND PAPERBACK BOOKS.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
AMERICAN GUIDANCE SERVICE, INC PUBLISHERS BUILDING CIRCLE PINES MN 55014 612/786-4343 **PUBLISHER** BUD MORAVETZ PHYLLIS CORY	SAME	NATIONAL	0% EXAMINATION COPY= $4.25(POSTAGE PAID) 2-29 BKS $3.75 EA 30-99 EA $3.50 100+ COPIES EA $2.95 COMPLETE SET $58.00 MINI SET EA $16.00	01 05 06 08 09 10 11	0%-EXAMINATION COPY= $4.25 EACH (POSTAGE PAID) FOR MULTIPLE COPY LISTING, CONTACT AGS. TOLL FREE NUMBER 800-328-2560 $3 SERVICE CHARGE= ORDERS UNDER $15.00
AMERICAN PRINTING HOUSE FOR THE BLIND 1839 FRANKFORT AVE. P.O. BOX 6085 LOUISVILLE KY 40206 502/895-2405 **PUBLISHER** DAVID A MANTEUFFEL MRS. ANN SOSSOMAN	SAME	NATIONAL	0%	01 07 10	BRAILLE & RECORDED BOOKS FOR THOSE RIF PROJECTS SERVING THE HANDICAPPED. PROVIDES SALES VISITS UPON REQUEST AT SUPPLIER'S DISCRETION.
APPLE BOOK COMPANY PO BOX 2111 CHARLOTTE NC 28211 704/527-3488 **DISTRIBUTOR** CARRIE J BOYKO	3809 WEONA AVENUE CHARLOTTE, NC 28209 ORDERS: PO BOX 2111 CARMEL COMMONS STATION, CHARLOTTE, NC 28211	WITHIN STATES OF NORTH AND SOUTH CAROLINA	30%	02 05 06 08 10 12	WE OFFER A BROAD SELECTION OF CLASSICS, SPORTS BOOKS, FAVORITE AUTHORS AND CHARACTERS, HI-LOWS, MYSTERIES, AWARD WINNER COMPUTER BOOKS, CHILDREN'S COOKBOOKS, "CHOOSE YOUR OWN" ENDING TYPE BOOKS, AND NON-FICTION, ALL IN THE K-6 INTEREST RANGE.
ARA PERIODICAL SERVICES (ST LOUIS) 12115 PRITCHARD FARM ROAD ST LOUIS MO 63042 314/291-7775 **DISTRIBUTOR** DON DAVIS MIKE NEWMAN		NATIONAL	MINIMUM TOTAL ORDER OF 25 WITH A MINIMUM OF 3 PER TITLE 40%-ON ALL ORDERS OF 25 BOOKS OR MORE	02 05 06 08 10 12	MASS MARKET, TRADE, & SELECTED HARDCOVER BKS. ORDER FORMS PROVIDED. WAREHOUSE VISITS WELCOMED.
ARA SERVICES (CA) (FORMERLY SUNSET NEWS) MAGAZINE AND BOOK DIVISION P O BOX 78003 LOS ANGELES CA 90016 213/936-6171 **DISTRIBUTOR** HENRY AMBRIZ NORVILLE CARRICK	SAME SAME	100 MILE RADIUS OF METRO LOS ANGELES AREA	30%	01 06 07 10	A WIDE VARIETY OF PUBLISHERS IN STOCK, SENDS LIST OF THOSE PUBLISHERS STOCKED; WILL PROVIDE FREE TRUCK DELIVERY IN LA PROPER & WITHIN 20 MILES NORTH & SOUTH OF THE CITY, EAST TO WATTS & WEST TO REDONDO BEACH.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
ARA SERVICES (MN) 1006 WRIGHT ST P O BOX 448 BRAINERD, MN 56401 800/346-3874 **DISTRIBUTOR** LEE PODOLL ROGER WALTON		SD, ND, WI, MN	35%	02 04 06 07 08 09 10 11	SUPPLIER ACCEPTS COLLECT CALLS ONLY IN EMERGENCY SITUATIONS FROM RIF PROJECTS IN MN. PAPERBACK BOOKS FROM MOST MAJOR PUBLISHERS. STOCK WHITMAN & RANDOM HOUSE CHILDREN'S BOOKS. OFFERS WIDE SELECTION OF HARDBOUND BOOKS & "HOW-TO" BOOKS FROM SUNSET & BETTER HOMES & GARDENS. ONLY MN PROJECTS MAY CALL COLLECT 218-829-0362
ARA SERVICES (NM) (FORMERLY BECK NEWS AGENCY) 6815 WASHINGTON NE ALBUQUERQUE NM 87109 505/345-5508 **DISTRIBUTOR BOB SULLIVAN JOHN WILLETT	PO BOX 1340 ALBUQUERQUE, NM 87103 BOB SULLIVAN SAME	SOUTH-WEST	35%	05 08 10 12	
ARA SERVICES (WA) (FORMERLY SPOKANE PER DIST) NORTH 15 PERRY ST P O BOX 4067 SPOKANE WA 99202 509/535-3059 **DISTRIBUTOR** MR. PAUL CHRISTOPHER LAVERNA DORMAIER	SAME SAME	SPOKANE W. WA. W. ID. W. MT.	30% OFF OF COVER PRICE	02 06 10	EVERY SUBJECT INTEREST AVAILABLE FROM MAJOR U.S. PUBLISHERS.
ARC ASSOCIATES, INC 310 8TH STREET ROOM 220 OAKLAND CA 94607 415/834-9455 **PUBLISHER** SIU-MUI WOO		NATIONAL	20% UNDER 50, ASSTED TITLES 30% OVER 50, ASSORTED TITLES	02 05 08 09 10 12	ASIAN AMERICAN CHILDREN'S STORYBOOKS IN BILINGUAL FORMAT. (ENG/PHILIPINO, ENG/JAPANESE, ENG/CHINESE, AND ENG/KOREAN.)
ARCHIE COMIC PUBLICATIONS 325 FAYETTE AVENUE MAMARONECK NY 10543 914/381-5155 **PUBLISHER** MICHAEL I SILBERKLEIT		NATION-WIDE	MINIMUM ORDER FOR ASSORTED ISSUES IS 10 COPIES 30%=10-50 ISSUES 32%=51-100 ISSUES 35%=101-500 ISSUES 40%=500 OR MORE ISSUES	01 05 07 08 09 10 12	STOCK INCLUDES THE ENTIRE LINE OF ARCHIE COMIC MAGAZINES AND DIGEST-SIZE MAGAZINES

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERV. #	DESCRIPTION/RESTRICTIONS
ARKANSAS BOOK DISTRIBUTOR 3522 HAPPY VALLEY DRIVE LITTLE ROCK AR 72212 501/224-4938 **DISTRIBUTOR** NORMA CATO		AR KS LA OK TN	20%	01 06 07 08 09 10 12	AFFILIATED WITH ALL PUBLISHERS FOR ALL GRADE LEVELS. CATALOGS FROM SPECIFIC COMPANIES SENT UPON REQUEST. SENDS LISTS AS AN ON-GOING SERVICE.
ARO PUBLISHING COMPANY BOX 193 PROVO UT 84603 301/377-8218 **PUBLISHER** CARRIE MAGNUM ROBERT REESE	398 S. 1100 W. PROVO, UT 84601	NATIONAL	40%	01 04 08 09 10 12	HIGH INTEREST, LOW VOCABULARY BOOKS.
ARTE PUBLICO PRESS REVISTA CHICANO-RIQUENA UH-UP, ROOM 429-AH 4800 CALHOUN HOUSTON TX 77004 713/749-4768 **PUBLISHER** SABRINA HASSUMANI		NATIONAL	40%	01 03 07 08 09 10 12	TUN-TA-CA-TUN & KIKIRIKI: STORIES & POEMS IN SPANISH & ENGLISH FOR CHILDREN. EDITED BY SYLVIA PENA. THE HOUSE ON MANGO STREET: AN ENCHANTING VIEW OF GROWING UP IN THE CITY, AS NARRATED IN INSIGHTFUL AND IMAGINATIVE PROSE BY SANDRA CISNEROS. CRAZY FLOWERS: A BILINGUAL POETRY BOOK BY JOAN MCNERNEY.
ASSN ON AM INDIAN AFFAIRS 95 MADISON AVENUE NEW YORK NY 10016 212/689-8720 **PUBLISHER** MR. STEVEN UNGER SYLVIA HERMELIN	SAME SAME	NATIONAL	55%	01 03 09 10	THE 3 LAKOTA GRANDMOTHER STORIES: HEALTH LESSONS FOR YOUNG PEOPLE BY SNEVE OF SPECIAL INTEREST TO AMERICAN INDIAN CHILDREN, BUT ALSO OF INTEREST TO ALL CHILDREN.
ASSOCIATED BOOKSELLERS 147 MCKINLEY AVENUE BRIDGEPORT CT 06606 203/366-5494 **DISTRIBUTOR** ALEX M YUDKIN		NATIONAL	20%- UP TO $100.00 LIST PRICE 30%- OVER $100.00 LIST PRICE	02 06 08 10	LOW PRICED PAPERBACK CLASSICS, LOW PRICED BOOKS ON DOGS, HORSES, FISH & ANIMALS. HOBBIES, HOW-TO BOOKS, COMIC BOOK CLASSICS IN MASS MARKET FORM, SPECIAL SELECTION OF BOOKS FOR GRADES K-8.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
THE ASSOCIATED PUB INC 1407 14TH STREET N W WASHINGTON DC 20005 202/667-2822 **PUBLISHER** W LEANNA MILES		NATIONAL	45%	02 05 06 08 09 10	LITERATURE DEALING WITH NEGRO LIFE AND HISTORY.
ATLANTA NEWS AGENCY, INC. 4070 SHIRLEY DRIVE, SW ATLANTA GA 30336 404/691-2800 **DISTRIBUTOR** CLYDE W CROWL JIM GARRISON	CREDIT: GLENDA JETT SAME	NATIONAL	40%	01 07 10 12	MASS MARKETER OF PAPERBACK BOOKS. SUPPLIER DOES NOT STOCK TITLES OTHER THAN CURRENT BEST SELLERS. SHIPMENTS WILL BE MADE WITHIN 30 DAYS AFTER RECEIPT OF ORDER.
AUGUST HOUSE INC PO BOX 3223 LITTLE ROCK AR 72203 501/376-4516 **PUBLISHER** TED PARKHURST LIZ PARKHURST	1010 W THIRD ST LITTLE ROCK AR 72201	NATIONAL	45 %	01 04 07 08 10 12	SMALL PUBLISHER EMPHASIZING LITERARY MERIT OFFERS NEW CHILDREN'S LITERATURE IN QUALITY EDITIONS. AVERAGE PAPERBACK $3.50. 45% DISCOUNT TO RIF. ORDERS ARE USUALLY FILLED IN 24 HRS.
AUSTIN NEWS AGENCY INC P O BOX 2133 AUSTIN TX 78768 512/474-8023 **DISTRIBUTOR** MIKE LAMERS WILLIAM H COCHRAN	SAME SAME	NATIONAL	25 %	01 03 10	WIDE RANGE OF PAPERBACKS COVERING MANY AREAS OF SPECIALIZED CHILDREN'S LITERATURE.
AUSTIN PERIODICAL SERVICES HIGHWAY 37 NORTH P O BOX E JOHNSTON CITY IL 62951 618/983-8010 **DISTRIBUTOR** LORETTA RENFRO DONNA HATFIELD	BARBARA BEERS 618-983-6976 OR 6877	ILLINOIS & MISSOURI	30%	01 05 06 07 08 10 12	CARRIES ALL EDUCATIONAL MASS MARKET TITLES.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
AVON BOOKS EDUCATION DEPARTMENT 959 8TH AVENUE ROOM 329 NEW YORK NY 10019 212/399-4500 **PUBLISHER** GAYLE LETE ALAN NUSSBAUM	SEND AVON BOOK ORDERS TO: AVON BOOKS 1790 BROADWAY NEW YORK, NY 10019 C/O ALAN P NUSSBAUM (212) 399-4505	NATIONAL	20 % ORDERS FOR FEWER THAN 5 COPIES PER TITLE NOT ACCEPTED 50 OR MORE BOOKS REQUIRED ON INITIAL ORDER	01 04 06 07 10 12	EXTENSIVE MULTI-ETHNIC LIST (NO SPANISH OR SPANISH/ENGLISH), BROAD RANGE OF PAPERBACKS, STRESSES ELEMENTARY & SECONDARY, YA & JUVENILE READING LEVELS. IN NEW YORK CALL (212)262-8870 NORMAL SHIPPING PAID; PROJECTS REQUESTING SPECIAL HANDLING WILL BE BILLED FOR IT
BAKER & TAYLOR COMPANY 652 E. MAIN STREET BRIDGEWATER NJ 08807 201/218-0400 **DISTRIBUTOR** FRANK DALY	SEE DESCRIPTION	NATIONAL	10%=1-2 COPIES PER TITLE 30%=3-4 COPIES PER TITLE 33%=5-9 COPIES PER TITLE 40%=10+ COPIES PER TITLE	01 06 08 10 11	SUPPLIES ALL TITLES CURRENTLY AVAILABLE THROUGH NORMAL WHOLESALE CHANNELS. EASTERN DIV: DAVID HOGUE 800-526-3825; MIDWEST DIV: LOLITA STUDER 815-472-2444; SOUTHERN DIV: PAM SMITH 800-241-6000; WESTERN DIV: BETTY BLATZ 800-648-3945. CONTACT REP IN YOUR AREA FOR BOOK ORDER ADDRESS AND NEAREST WAREHOUSE.
BANTAM BOOKS 666 FIFTH AVENUE NEW YORK NY 10103 800/223-6834 **PUBLISHER** CONNIE REDWOOD DORIS BASS	BOOK ORDER ADDRESS: 666 FIFTH AVENUE SCHOOL AND COLLEGE SALES DIVISION NEW YORK, NY 10103 SAME	NATIONAL	40% - MINIMUM ORDER OF 50 BOOKS.	01 07 10 11	PAPERBACKS IN ALL CATEGORIES, K-12. MOVIE & TV TIE-INS, SKYLARKS, STARFIRES, CLASSICS, TEEN ROMANCES, INTERACTIVE SERIES AND MORE. REQUEST CATALOG FOR COMPLETE INFORMATION.
BARRON'S EDUC. SERIES, INC. 113 CROSSWAYS PARK DRIVE WOODBURY NY 11797 516/921-8750 **PUBLISHER** ELLEN SIBLEY	SAME TOLL-FREE NUMBER: 800/645-3476	NATION-WIDE	30%	02 04 06 09 10 11	STORY BOOKS AND ACTIVITY BOOKS FOR CHILDREN - PRE-SCHOOL THROUGH AGE 8. PUBLISHES BARRON'S BUNNY BOOKS FOR PRE-SCHOOLERS, CREATED BY THE BANK STREET COLLEGE OF EDUCATION.
BATEY'S ASSOCIATES 799 BROADWAY SUITE 225 NEW YORK NY 10003 212/254-8661 **DISTRIBUTOR** JOSE RODRIGUEZ NATALIE RODRIGUEZ	CREDIT & WAREHOUSE: NATALIE RODRIGUEZ	NATIONAL	25%	01 06 08 10	BILINGUAL PUERTO RICAN, & MEXICAN CHILDREN'S LITERATURE. GRADES K-12. AGREES TO ACCEPT COLLECT TELEPHONE CALLS FROM RIF PROJECTS IN NEW YORK, NEW JERSEY & CONNECTICUT IN EMERGENCY SITUATIONS ONLY. SEE APPENDIX

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
FRED N. BAY NEWS CO. 3155 N.W. YEON AVE. PORTLAND OR 97210 503/228-0251 **DISTRIBUTOR** KEN GALLAGHER IKE BAY	SAME SAME	OREGON	20%	02 04 06 07 08 10 12	
BAYLOR PUBLISHING CO P O BOX 22164 SEATTLE WA 98122 202/932-0810 **DISTRIBUTOR** BILL BAYLOR	2846 S W ADAMS ST SEATTLE, WA 98126	NATIONAL	0% = ORDERS OF 1-49 SETS 50% = ORDERS OF 50-199 SETS 60% = ORDERS OF 200 SETS OR MORE	01 04 08 09 10 12	BLACK HISTORY COMIC BOOKS. 16 TITLES IN A SET, EACH BOOK HAS 32 PAGES. SOME OF THE TITLES ARE DR. MARTIN LUTHER KING, JR., HARRIET TUBMAN. CRISPUS ATTUCKS, FREDERICK DOUGLASS AND BENJAMIN BANNEKER. BOOKS TEACH HISTORY AND INSTILL PRIDE IN BLACK YOUNGSTERS.
BEHRMAN HOUSE, INC. 1261 BROADWAY NEW YORK NY 10001 212/689-2020 **PUBLISHER** SHEILA TENNENBAUM JACOB BEHRMAN	SAME SAME	NATIONAL	0%=1-99 SINGLE ASST. TITLES 20%=100+ SINGLE TITLES	02 04 06 07 08 10	BOOKS ON JEWISH CULTURE, HISTORY, HEBREW LANGUAGE. REVIEW COPIES & SALES VISITS AT SUPPLIER'S DISCRETION
THE BESS PRESS INC PO BOX 22388 2555 MAKAULII PLACE HONOLULU HI 96816 808/734-7159 **PUBLISHER** BENJAMIN BESS BEV ASHBAKER, ANN RAYSON	SAME 	ONLY IN HAWAII	20%	02 04 06 08 09 10 12	HIGH INTEREST, LOW VOCABULARY, READING IN THE CONTENT AREA FOR, OF AND ABOUT HAWAIIAN HISTORY AND CULTURE.
BEST CONTINENTAL BOOK CO, INC. PO BOX 615 MERRIFIELD VA 22116 703/280-1400 **DISTRIBUTOR** HARRY ECKSTEIN, JR. DAVID YOUNG	DAVID YOUNG 2820 DORR AVE. FAIRFAX, VA 22031 (703)280-1400	NATIONAL	20%	01 04 06 07 08 09 10 12	SENDS FLIERS & PUBLISHER'S CATALOGS.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
BEYDA & ASSOCIATES, INC 6943 VALSEAN AVE VAN NUYS CA 91406 213/873-1148 **DISTRIBUTOR** RUTH BEYDA CINDY HANSEN (213) 988-3102	JEFF KNOPP CREDIT: BARBARA WEIGAND	NATION-WIDE	38 %	01 06 08 10 12	A LARGE RANGE OF PUBLISHERS ARE REPRESENTED IN OUR WAREHOUSE. AGE RANGE IS PRE-SCHOOL THROUGH HIGH SCHOOL. COME IN AND SELECT FROM WAREHOUSE STOCK OR SEND IN YOUR MAIL ORDER. WE ARE HAPPY TO BE OF SERVICE TO YOU.
BILINGUAL EDUC. SERVICES, INC. 2514 S. GRAND AVE LOS ANGELES CA 90007 213/749-6213 **DISTRIBUTOR** ARNALDO REPETTO CARLOS PENICHET	SAME	NATION-WIDE	0%	01 05 08 09 10 12	JOBBERS OF IMPORTED BOOKS FROM SPAIN AND MEXICO; AROUND 400 TITLES OF CHILDREN'S AND YOUNG ADULT LITERATURE.
BILINGUAL PUBLICATIONS COMPANY 1966 BROADWAY NEW YORK NY 10023 212/873-2067 **DISTRIBUTOR** MS. LINDA GOODMAN	SAME SAME	NATIONAL	25%	01 09 10	IMPORTS & DISTRIBUTES HIGH QUALITY BOOKS & AV MATERIAL FOR SPANISH SPEAKING AMERICAN COMMUNITIES IN USA. CATALOGUES ANNOTATED IN ENGLISH BOOKS SCREENED BY FORMER EDUCATOR.
BILLINGS NEWS INC. 711 FOURTH AVE., NORTH BILLINGS MT 59101 406/245-5784 **DISTRIBUTOR** JAMES MADDOX	SAME	MT ID UT ND SD WY	30%	01 05 07 08 09 10	TOLL-FREE NUMBER AVAILABLE FOR MONTANA PROJECTS ONLY: 800/332-7294.
BKS PAPERBACK AVE CHARLOTTEVILLE NY 12036 800/854-8508 **DISTRIBUTOR** ELLEN GROTEVANT	TOLL-FREE NUMBER FOR NEW YORK AND HAWAII: 800-847-2105	NATIONAL	10% SALES VISITS UPON REQUEST AT SUPPLIERS DISCRETION	01 05 06 08 09 10 11	GENERAL LISTING OF HIGH-LOW AND YOUNG ADULT BOOKS. HIGH-INTEREST/LOW-LEVEL, YOUNG ADULT AND SPANISH BOOKS. NY & HI CAN CALL TOLL-FREE: 800-847-2105 ALASKA CAN CALL COLLECT: 607-397-8389 ALL OTHER STATES USE TOLL-FREE NO.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
BLACK AND WHITE AND READ ALL OVER PUBLISHING COMPANY P O BOX 452 LAKE BLUFF IL 60044 312/295-1077 **PUBLISHER** IRENE SCHULTZ	205 RAVINE FOREST DR LAKE BLUFF, IL 60044	NATION-WIDE	0%=ORDERS OF 1-5 BOOKS (PRICE IS $4.95 PER BOOK) 10%=ORDERS OF 6 OR MORE BOOKS (PRICE IS $26.70 PER SET)	02 05 08 09 10 12	VERY EASY-TO-READ. SECOND-GRADE VOCABULARY HI-LO SERIES. SIX FULL-LENGTH, ACTION-PACKED NOVELS FOR GRADES 3-12, HEAVILY BOY-ORIENTED. GENEROUSLY ILLUSTRATED ADVENTURES OF A GROUP OF CHILDREN OF DIFFERING ETHNIC ORIGINS. ALSO USED WITH SPECIAL EDUCATION AND BILINGUAL CHILDREN.
SAMUEL BLACK COMPANY 80 PROGRESS AVENUE WEST SPRINGFIELD MA 01089 413/733-3178 **DISTRIBUTOR** MR. JASON BERGER JERRY WILSON	SAME SAME	ME NH VT MA CT RI NY	25%--RETURN OPTION 30%--WITHOUT RETURN OPTION	01 05 06 07 08 10	DISTRIBUTES MAJOR PAPERBACK LINES. WILL SHOW BOOKS PRIOR TO ORDERING IF SELECTION COMMITTEE IS WITHIN 200 MILE RADIUS.
BLACK IMAGES BOOK COMPANY 1322 WOODBURN TRAIL DALLAS TX 75241 214/375-1733 **DISTRIBUTOR** EMMA S. RODGERS	BOOK ORDER ADDRESS: P O BOX 41059 DALLAS, TX 75241	NATIONAL	10%=10-49 BOOKS 15%=50-99 BOOKS 20%=100 OR MORE BOOKS. ORDERS FOR FEWER THAN 10 BOOKS RECEIVE NO DISCOUNT.	02 05 08 09 10 12	SPECIALIZES IN BOOKS WRITTEN BY &/OR ABOUT AFRICAN AMERICANS, AFRICANS, & OTHER AFRICAN DESCENDANTS. MANY BOOKS ARE AIMED AT HI-LO READERS. PROVIDES SALES VISITS UPON REQUEST IN THE DALLAS/FORT WORTH AREA OF TEXAS. OFFERS SUPPLEMENTARY BOOKS FOR GRADES PRE-SCHOOL TO 12.
BLOOMINGTON NEWS AGENCY/ EAGLE BOOK CO. 304 S. MASON ST. BLOOMINGTON IL 61701 309/829-9405 **DISTRIBUTOR** ANTHONY SALUTO III CHRIS MAXEY	CHRIS MAXEY CREDIT: LANA WARD	NATIONAL	20%=1-25 ASST TITLES 25%=26-50 ASST " " 30%=51-100 " " " " 35%=101-499" " " " 38%=500+ TITLES	01 06 08 09 10 12	CHILDREN'S BOOKS, MASS MARKET BOOKS, LIMITED SELECTION OF HARDBOUND BOOKS. SENDS BROCHURES AS AN ON-GOING SERVICE. PROVIDES SALES VISITS AT SUPPLIER'S DISCRETION.
BMI EDUCATIONAL SERVICES HAY PRESS ROAD DAYTON NJ 08810 201/329-6991 **DISTRIBUTOR** MR. JERRY WAGNER	SAME SAME	NATIONAL	30% CATALOGS INDICATE 20%. RIF PROJECTS MAY DISCOUNT AN ADDITIONAL 10% TO THE PRICES	01 10 11 12	PROVIDES SALES VISITS UPON REQUEST IN STATES OF NJ, NY, CT, DC, DE, MD & PA TOLL FREE # EXCEPT IN NJ, HI, AK: 800-222-8100

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
BOARD OF JEWISH EDUCATION OF GREATER NEW YORK (FORMERLY JEWISH EDUC. PRESS) 426 WEST 58TH ST. NEW YORK NY 10019 212/245-8200 **PUBLISHER** FRADA HAREL	CREDIT: NURIT RESHEF SAME	NY, NJ, CT & OTHER AREAS AT SUP-PLIER'S DIS-CRETION	30%=1-24 BOOKS 40%=25 + BOOKS 50% OR MORE DISCOUNT AVAILABLE ON SELECTED BACKLISTED TITLES. PLEASE INQUIRE.	02 05 06 07 08 09 10 12	HEBREW LANGUAGE, JEWISH HERITAGE, JEWISH LIFE & CUSTOMS FOR RETARDED CHILDREN. PROVIDES SALES VISITS UPON REQUEST AT SUPPLIER'S DISCRETION.
THE BOOK ARK 3520 WEST 69TH ST SUITE 101 P O BOX 9131 LITTLE ROCK AR 72219 501/562-7515 **DISTRIBUTOR** JO ZIEGLER THOMAS A ZIEGLER		SEE LISTING IN THE INDEX	30%	02 07 08 09 10 12 13	PAPERBACKS BOOKS (PRE-SCHOOL-12TH GRADE) CAREFULLY CHOSEN FOR QUALITY. INCLUDED ARE EARLY CHILDHOOD DEVELOPMENT, ETHNIC, AWARD WINNING TITLES, HI-LOW, CLASSICS, EASY TO READ, DICTIONARIES AND RELATED BOOKS. TAPES AND RECORDS AVAILABLE FOR PRE-SCHOOL.
BOOK CENTER, INC. 115 HONE STREET KINGSTON NY 12401 914/336-5503 **DISTRIBUTOR** JERRY BEGGI	SAME	THROUGH-OUT THE STATE OF NY	20%	01 04 06 07 08 09 10 12	RETAIL BOOKSTORE OFFERING BOOKS FROM EVERY AMERICAN PUBLISHER.
THE BOOK COMPANY 2140 S KALAMATH DENVER CO 80223 303/935-0430 **DISTRIBUTOR** MARCI STREAR	3758 OSAGE ST DENVER, CO 80211	WITHIN COLORADO	30%	01 04 06 07 08 09 10 12	ETHNIC, HI-INTEREST, AWARD WINNING BOOKS
THE BOOK FARE BOX 18006 GREENSBORO NC 27419 919/292-0151 **DISTRIBUTOR** CLAUDIA VIELKANOWITZ	12J WENDY COURT GREENSBORO, NC 27419	NORTH CAROLINA SOUTH CAROLINA VIRGINIA	35%	02 06 08 10 12	LOW COST MASS MARKET PAPERBACKS: ELEMENTARY THROUGH HIGH SCHOOL.

BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
BOOK LAB 500 74TH STREET NORTH BERGEN NJ 07047 201/861-6763 **PUBLISHER** ANN MYERSON	EDUCATION DISTRIBUTION CENTER 237 SAW MILL ROAD WEST HAVEN CT 06516 203 933 2551	NATIONAL	0%	01 04 06 08 09 10 12	EDUCATIONAL MATERIALS MANY WITH HISTORIC OR SCIENTIFIC CONTENT GEARED FOR THE ETHNIC POPULATION. ROLE MODELS ARE PROVIDED IN SEVERAL SERIES. INEXPENSIVE BOOKS (1.49 - 1.99) ARE SOLD IN UNITS OF TEN, AND SETS OF 24 INDIVIDUAL TITLES.
BOOK PEOPLE 1551 INDIAN HILLS DRIVE SIOUX CITY IA 51104 712/258-1471 **DISTRIBUTOR** EDITH GREENSTONE		60 MILE RADIUS OF SIOUX CITY,IA	10%-BOOK ORDERS UP TO $100 20%-BOOK ORDERS FOR $101 OR MORE	02 06 07 08 09 10 12	PROVIDES BOOKS FROM ALL MAJOR PUBLISHERS
BOOKAZINE COMPANY, INC 303 WEST 10TH ST NEW YORK NY 10014 212/675-8877 **DISTRIBUTOR** VINCENT AGNIFILO CARMEN RIVERA		NATIONAL	25 %	02 06 07 08 10	CHILDREN'S CATALOG OF PAPERBACKS CONTAINS 2000 TITLES ETHNIC & HI-LO ARE INCLUDED
BOOKLAND FRONTIER MALL SPACE #39 DELL RANGE BLVD CHEYENNE WY 82009 307/637-8378 **DISTRIBUTOR** JOBY GARRETT GARY KRAUSE		WYOMING-& 100 MI RADIUS FROM CHEYENNE INTO NE & CO	10%=ORDERS UP TO $99 20%=ORDERS FOR $100 OR MORE	02 05 06 07 08 09 10 12	SUPPLIER OFFERS TITLES FROM ALL MAJOR PUBLISHERS, LINES, INCLUDING, BUT NOT LIMITED TO, AVON, DELL, BALLANTINE, BANTAM, NEW AMERICAN LIBRARY, WARNER, FAWCETT, POCKETBOOKS, SCHOLASTIC, PENGUIN, ATHENEUM, AND WESTERN. ACTIVITY BOOKS BY MOST MAJOR PUBLISHERS ALSO.
THE BOOKMEN, INC. 525 NORTH THIRD STREET MINNEAPOLIS MN 55401 612/341-3333 **DISTRIBUTOR** MR. RICHARD HUMPHREY MS. JUDY GORANSON	800-328-8411	NATIONAL	CUSTOMER'S CHOICE: 36%...FREE SHIPPING 40%...BILLED FOR SHIPPING	01 07 10 11	OVER 5000 TITLES (K-12); PAPERBACKS OF ALL MAJOR PUBLISHERS; FAST DELIVERY-ORDERS SHIPPED WITHIN 48 HOURS. ANNOTATED CATALOG -"PAPERBACK BOOKS FOR CHILDREN AND OTHER YOUNG PEOPLE"- TITLES GROUPED BY AGE LEVEL. CALL TOLL-FREE FOR INFORMATION OR ASSISTANCE.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
BOOKWORM (DIV OF MILLS CORP) 7901 QUEENAIR DR SUITE 104 GAITHERSBURG MD 20879 301/840-9372 **DISTRIBUTOR** BETTY MILLS JO CHASE		WASH.DC MD. VA.	31% PAYS SHIPPING WITHIN A 50 MILE RADIUS OF GAITHERSBURG.	01 04 06 08 10 12	PAPERBACKS PRE-SCHOOL THRU 12TH GRADE INCLUDING ETHNIC, HI-LOW, PRE-SCHOOL, SPANISH BOOKS, AWARD WINNING BOOKS & CLASSICS. OFFERS SOME HARD COVER BOOKS.
THE BOOKWORM 1206 NORTH KINGS HIGHWAY CHERRY HILL NJ 08002 609/795-0449 **DISTRIBUTOR** HERBERT NELSON CAROL SCOTT	SAME	WITHIN BURLING-TON, CAMDEN & GLOUCES-TER, NJ	20%	02 05 06 07 08 10 12	ALL TRADE & MASS MARKET BOOKS FOR K-12
BOWMAR/NOBLE PUBLISHERS, INC. (A DIVISION OF THE ECONOMY CO) 1200 NORTHWEST 63RD ST P O BOX 25308 OKLAHOMA CITY OK 73125 405/840-1444 **PUBLISHER** RICHARD G LOKEN ROSEANN WHITEHEAD, CUST SVCE	INDIANAPOLIS, IN TOLL-FREE NUMBER: 800/654-8608	NATION-WIDE	25% PREDISCOUNTED	01 04 06 09 10 11 13	PAPERBACKS INCLUDE HIGH INTEREST NOVEL-ETTES AND ANTHOLOGIES OF LOW READABILITY MATERIAL, CHILDREN'S BOOKS OF CLASSIC, REAL LIFE AND HUMOROUS STORIES. PRICES IN CATALOG INCLUDE 25% SCHOOL DISCOUNT. ADD 7% TO NET PRICE FOR SHIPPING AND HANDLING. SEE APPENDIX FOR AVAILABLE TITLES.
BRAILLE INC. 157 LOCUST STREET FALMOUTH MA 02540 617/540-0800 **PUBLISHER** JOAN B. ROSE JOSIE LITTLE	SAME	NATIONAL	0% = 1-9 BOOKS 5% = 10 OR MORE BOOKS	01 07 08 09 10 12	CARRIES A LARGE NUMBER OF SHORT STORY COLLECTIONS, ANIMAL STORIES, HUMOR, & MYSTERIES. PAYS SHIPPING - FREE MAIL FOR THE BLIND. CATALOGS ARE AVAILABLE IN BRAILLE.
BRIDGES BOOK CENTER 1480 MAIN ST RAHWAY NJ 07065 201/381-2040 **DISTRIBUTOR** MR. BRIDGES MRS. BRIDGES		NATIONAL	10% = 1-14 OF SAME TITLE. 15% = 15 OR MORE BOOKS OF THE SAME TITLE.	01 06 08 09 10 12	ETHNIC; AFRO-AMERICAN

BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
BRODART CO 500 ARCH STREET WILLIAMSPORT PA 17705 800/233-8467 **DISTRIBUTOR** BOB MALL MARC STIGER	SAME	NATIONAL	20% = PAPERBACK 38% = TRADE HARDBOUND OVER $250,000 22% = PAPERBACK 43 1/2% = TRADE HARDBOUND	01 05 06 08 10 11	ALL BOOKS THAT ARE DOMESTICALLY PUBLISHED AND DISTRIBUTED.
BURLINGTON NEWS AGENCY, INC. 257 PINE ST BURLINGTON VT 05401 802/863-4533 **DISTRIBUTOR** ROLAND BERUBE MARIA BEAUCHEMIN	SAME SAME	NATIONAL	36% PAYS SHIPPING WITHIN 50 MILES OF BURLINGTON, VT.	01 03 10 12	DISTRIBUTOR OF PAPERBACKS FROM MOST MAJOR PUBLISHERS. SALES VISITS IN VT
C. C. PUBLICATIONS, INC. P. O. BOX 23699 TIGARD OR 97223 800/547-4800 **PUBLISHER** BEVERLY CROCKER	19576 SW 90TH CRT. TULATIN, OR 97062 FOR POSTAGE ADD: 10%=UNDER $1,000. 8%=$1,000.-$2,500. 5%=OVER $2,500.	NATION-WIDE	0% =1-99 COPIES PER TITLE 8%=100-149 COPIES PT 10%=150-199 CPY/PT 12%=200-249 CPY/PT 15%=250 OR MORE COPIES PER TITLE	02 05 06 07 08 09 10 11	"FOOTPRINTS IN TIME" SERIES (65 FAST-PACED 32-PAGE MINIBIOGRAPHIES OF EXCITING AND COLORFUL PEOPLE WHO SHAPED AMERICAN HISTORY); "HISTORICAL NOVEL" SERIES (13 NOVELS REVOLVING AROUND A YOUNG HERO OR HEROINE, SET IN A SPECIFIC TIME PERIOD, WHO CONFRONTS EXCITING CHALLENGES).
CAEDMON 1995 BROADWAY NEW YORK NY 10023 800/223-0420 **PUBLISHER** ROBERT KNOX LISA DOLIN	ROBERT LAIN 2700 N RICHARDT AVE INDIANAPOLIS IN46219 800-428-8071 CREDIT:ROBERT KIMBALL SEND BOOK ORDERS TO NY ADDRESS	NATIONAL	.38%=TAPES & RECORDS 25%=INDIVIDUAL BOOKS PLEASE NOTE: TAPES & RECORDS RECEIVE LESS THAN 1% DISCOUNT (.38%)	01 06 07 08 09 10 11	PRODUCES TAPES & RECORDS OF LITERARY WORKS. OVER 900 TITLES FROM ALL RANGES OF LITERATURE. REMINDER: ONLY PROJECTS SERVING THE HANDICAPPED MAY PURCHASE AUDIO MATERIALS WITH FEDERAL MATCHING FUNDS.
CAL-WEST PERIODICALS, INC. PO BOX 2049 OAKLAND CA 94604 415/444-3570 **DISTRIBUTOR** DENNIS GEARE TONY SPENADER	2400 FILBERT ST OAKLAND, CA 94606 SAME	NORTH CA NORTH NV	30%	02 10	CARRIES ALL MAJOR PUBLISHERS. LARGE INVENTORY.

BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
CALIFORNIA SCHOOL BOOK FAIRS 1221 LAKEVIEW AVE. ANAHEIM CA 92807 714/970-2700 **DISTRIBUTOR** BECKY NELSON	CREDIT: KAREN STERN SAME	NATION-WIDE	FROM COMP. BOOKLIST: 25%= ORDERS $200.00 OR LESS 35%= ORDERS OVER $200.00 BROCHURE PACKAGES ALREADY DISCOUNTED. 10% SHIPPING CHARGE	01 02 09 10 12	OUR BROCHURE OFFERS GREAT DISCOUNTS ON BOOKS OF HIGH INTEREST FOR K-9. REQUEST BROCHURE AND THE COMPREHENSIVE BOOKLIST FOR COMPLETE LISTING. SERVES PRIVATE PROGRAMS ALSO.
CAPITOL NEWS COMPANY, INC. 499 MERRITT AVENUE NASHVILLE TN 37203 615/256-3669 **DISTRIBUTOR** MR. JAMES F. AUSTIN JAMES HOLLIS	SAME SAME	TENN.	31% OFF RETAIL PRICE NON-RETURNABLE	02 07 10	STOCKS MOST AMERICAN PUBLISHERS OF CHILDREN'S PAPERBACKS
THE CARPENTER'S SHOP 39 LEGION ROAD BLOOMSBURG PA 17815 717/356-2497 **DISTRIBUTOR** STEVEN C. STYER	SAME	NORTH-EASTERN PENNSYL-VANIA	20%	02 05 06 07 08 09 10 12	BOOKS PRESENT HIGH MORAL STANDARDS AND OFTEN PRESENT CHRISTIAN VALUES. ALTHOUGH THEY DO NOT PRESENT ANY PARTICULAR DENOMINATIONAL VIEWS. READING LEVELS RANGE FROM PRESCHOOL TO HIGH SCHOOL. NOVELS, AUTOBIOGRAPHIES, DEVOTIONAL BOOKS.
CENTRAL ILLINOIS PERIODICALS 501 KENYON ROAD CHAMPAIGN IL 61820 217/352-8006 **DISTRIBUTOR** CRAIG THARP CAROLYN MC COY	SAME SAME	NATIONAL	30%-OFF CURRENT RETAIL PRICES ON ALL BOOK ORDERS SHIPPED TO REQUESTOR. 40%-ORDERS SELECTED AT WAREHOUSE	02 04 06 08 10 12	EASY TO READ, LARGE PRINT, "READ ALOUD" BOOKS AND ACTIVITY BOOKS. CHARGES SHIPPING FOR BOOK ORDERS MUST REQUEST APPOINTMENT FOR WAREHOUSE PICK-UP.
CHICO NEWS AGENCY PO BOX 690 CHICO CA 95927 916/895-1000 **DISTRIBUTOR** BOB SYLVESTER	1205 W SEVENTH AVE CHICO, CA 95927	CA COUNTIES OF: BUTTE TAHAMA PLUMAS SUTTER CONT. IN DESCRIP.	30%	01 04 06 07 08 09 10 12	DISTRIBUTION INFO CONTINUED: CALIFORNIA COUNTIES OF GLENN, CALUSA. SHASTA, MENDICINO. WHOLESALE DISTRIBUTORS OF MAGAZINES AND BOOKS; EMPHASIS ON WIDE RANGE OF CHILDREN'S BOOKS.

BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
CHILDREN'S BOOK PRESS 1461 NINTH AVE SAN FRANCISCO CA 94122 415/664-8500 **PUBLISHER** MS. HARRIET ROHMER PRESIDENT	SAME SAME	NATIONAL	40%	02 09 10	OFFER FIFTH WORLD TALES, A SERIES OF 20 BILINGUAL/MULTICULTURAL STORYBOOKS FEATURING STORIES & ARTWORK FROM THE LATINO,CHICANO,ASIAN,AFRO-AMERICAN & NATIVE AMERICAN COMMUNITIES. THE ENTIRE SERIES HAS BEEN ADOPTED BY THE CA STATE DEPT. OF ED FOR USE IN CA SCHOOLS. SHIP BOOKS AT LIBRARY RATE.
CHILDREN'S BOOKMARK (ROBIN THOMAS INC) 127 E FRONT ST TRAVERSE CITY MI 49684 616/946-1750 **DISTRIBUTOR** PETER J BERGERON MICHELE J BERGERON	SAME	NORTHERN LOWER MI & CHIPPEWA,MACINAW AND LUCE COUNTIES	20%	02 06 08 10	EASY TO READ, PICTURE BOOKS, STOCK MOST MAJOR PAPERBACK BOOKS. BOOKS RANGE FROM PRE-SCHOOL THROUGH EARLY HIGH SCHOOL.
CHILDREN'S BOOKMARK OF DETROIT (LIBRO LTD) 100 RENAISSANCE CENTER, SUITE 104 DETROIT MI 48243 313/259-3644 **DISTRIBUTOR** MICHELE MCNALLY	SAME	WAYNE, OAKLAND AND MACOMB COUNTIES IN MICHIGAN	20%	02 07 08 09 10	BLACK ETHNIC BOOKS; CURRENT BEST SELLERS (FICTION); HI-LO BOOKS; BEGINNING READERS; CLASSICS; NON-FICTION.
CHILDREN'S CONCEPTS LITERATURE 4550 COMMERCE CIRCLE, S.W. ATLANTA GA 30336 404/691-9574 **DISTRIBUTOR** DON FREDA		NATION-WIDE	50%	01 04 06 07 08 09 10 12	KINDERGARTEN THRU 5TH GRADE: CHILDREN'S DRUG BOOK CHILDREN'S TELEPHONE BOOK SAFETY BOOK "YOUR FRIENDS IN UNIFORM" CHILDREN'S CAREER EDUCATION BOOKS
CHILDREN'S PRESS 1224 WEST VAN BUREN ST CHICAGO IL 60607 800/621-1115 **PUBLISHER** ROY SPAHR NANCY WOODRUFF	JUDY CHRISTY 13050 S PULASKI RD ALSIP, IL. 60658 SAME	NATIONAL	40% NO REFUNDS	01 03 06 07 09 10 11	40% DISCOUNT APPLIES TO ENTIRE LINE OF CHILDREN'S BOOKS FOR PRE-SCHOOL-JR-HIGH. SELECTION INCLUDES BEGINNING READERS, PICTURE BOOKS, SPORTS STARS, HI-LO SERIES, NON-FICTION TITLES, STATE BOOKS, SPANISH TITLES, AND GOLDEN PRESS TRADE EDITIONS. PLEASE CALL OUR TOLL FREE NUMBER TO REQUEST A COMPLETE CATALOG.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
CHINA BOOKS AND PERIODICALS 2929 24TH STREET SAN FRANCISCO CA 94110 415/282-2994 **PUBLISHER** NANCY IPPOLITO	CREDIT: MS. SMITH WAREHOUSE: PATTI POWELL	NATIONAL	20%	01 03 06 08 09 10 12	CONTEMPORARY STORIES AND TRADITIONAL FOLKTALES TRANSLATED FROM CHINESE. ALSO BILINGUAL, AND CHINESE-AMERICAN FOLKTALES.
ARNOLD CLANAHAN WHOLESALE BOOK COMPANY 4325 N W 4TH ST SUITE F OKLAHOMA CITY OK 73107 405/942-5637 **DISTRIBUTOR** ARNOLD CLANAHAN JIM SPARKS 405-528-3935	BOOK ORDERS: PO BOX 75314 OKLAHOMA CITY, OK 73147	STATES OF: OK, AR, TX, KS & MO.	22.5% = 1-250 BOOKS 25% = 251-500 BOOKS 30% = 501-1000 BOOKS 35% = 1001 OR MORE BOOKS.	01 05 06 08 09 10 12	EASY TO READ BOOKS, PRE-KINDERGARTEN THROUGH 9TH GRADES.
CLARION BKS, TICKNOR & FIELDS A HOUGHTON MIFFLIN COMPANY 52 VANDERBILT AVE NEW YORK NY 10017 617/272-1500 **PUBLISHER** MARJORIE NAUGHTON	WAYSIDE ROAD BURLINGTON MA 01803	NATIONAL	33.3%	01 03 06 09 11	REPRINTS FROM THE BACKLIST IN CLARION PAPERBACK EDITIONS WHICH INCLUDES THE RETELLINGS OF THE CLASSIC TALES BY PAUL GALDONE AND PICTURE BOOKS FOR YOUNG READERS BY DICK GACKENBACH AND CAROL AND SCHENK DE REGNIERS.
CLASSROOM READING SERVICE, INC 720-B SO VAIL AVE P.O. BOX 747 MONTEBELLO CA 90640 213/721-5011 **DISTRIBUTOR** GUS J. PAPPAS HOPE PAPPAS	SAME SAME	WEST OF THE MISS	20%..FOR THESE PBLSH BOBBS-MERRILL ODYSSEY PRESS REGENTS; MORROW FARRAR STRAUS & GIROUX 30%..ALL OTHERS	01 03 06 07 08 10 12	SOURCE OF ALL MAJOR MASS MARKET PAPERBACK PUBLISHERS PAYS SHIPPING AND MAILING COSTS WITHIN A 75 MILE RADIUS OF MONTEBELLO, CA.
COLLEGE SKILLS CENTER 320 WEST 29TH STREET BALTIMORE MD 21211 212/244-1620 **PUBLISHER** BRUCE B BROWN SALLY FUCHS		NATIONAL	25%	01 04 06 07 08 09 10 12	A SERIES ON THE HISTORY OF THE AUTOMOBILE.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
COLORADO NEWS 4841 WAREHOUSE DRIVE PUEBLO CO 81008 303/543-0928 **DISTRIBUTOR** ART GOMER CINDY HALLY		COLORADO AND NEW MEXICO	35%	01 05 06 07 08 09 10 12	SUPPLIER CARRIES MASS MARKET TITLES FROM ALL MAJOR US PUBLISHERS
COLUMBINE NEWS DISTRIBUTING 1671 VALTEC LANE P.O. BOX 9050 BOULDER CO 80301 303/449-1973 **DISTRIBUTOR** ROB PUTMAN	BOOK ORDER ADDRESS P.O. BOX 9050 BOULDER, CO 80301 SAME	CO UT OK WY AZ KS NE NM	35%	02 08 10	ALL MAJOR PAPERBACK LINES. MANY ACTIVITY BOOKS FOR YOUNG PEOPLE. SPECIAL INTEREST TITLES AND LOCAL BOOKS.
CONCORD BOOKS INC 850 THIRD AVENUE NEW YORK NY 10022 212/307-1491 **PUBLISHER** AL BROWN	P.O. BOX 5078 TALLAHASSEE, FLORIDA 32301	NATION WIDE	54%-69¢ PER COPY AT DISCOUNT PRICE SUPPLIER PROVIDES SALES VISITS IN FLORIDA ONLY	01 03 06 07 08 09 10 12	48 PAGE ACTIVITY BOOKS BASED ON CHILDREN'S CLASSICS. BOOKS CONTAIN READING, ELEMENTS OF SPELLING, MATH, AND ELEMENTARY LOGIC. STORIES DEVELOPED THROUGH GAMES AND PUZZLES. AGE RANGE IS FROM 5 TO 12.
CONCORDIA 3558 S. JEFFERSON AVE ST. LOUIS MO 63118 314/664-7000 **PUBLISHER** MR. RICHARD BURCH MISS JUDY HAGGET	 SAME	NATIONAL	43%	01 05 10 11	RELIGIOUS IF INVOICE PROBLEMS DEVELOP,USE THE WATTS LINE #: 800-325-3391
THE CONTINENTAL PRESS, INC. ELIZABETHTOWN PA 17022 717/367-1836 **PUBLISHER** WILLIAM B. HORNBACK	CREDIT: JAMES LINEHEAVER SAME	NATIONAL	25%	01 10	HIGH INTEREST, EASY TO READ PAPERBACKS. 24 DIFFERENT TITLES, 4-5 BRIEF SELECTIONS IN EACH BOOK, BASED ON A CENTRAL THEME. SPORTS, BIOGRAPHY, MYSTERY-SUPERNATURAL, TRUE ADVENTURE,TEEN AGE PROBLEMS & CHOICES, VOCATIONAL GUIDANCE, FUTURE. 1 COMPLIMENTARY REVIEW COPY ON REQUEST. FAST SERVICE

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
CORNUCOPIA BOOKS 1610 CHESTNUT STREET VINCENNES IN 47951 812/882-6385 **DISTRIBUTOR** W SAMUEL THOMPSON	CREDIT: M.L. THOMPSON WAREHOUSE: M. DANA THOMPSON	INDIANA& ILLINOIS	40%	01 05 06 08 09 10 12	BOOKS FOR YOUNG READERS. HIGH INTEREST, LOW LEVEL. BEGINNING READERS
CORONA PUBLISHING COMPANY 1037 SOUTH ALAMO SAN ANTONIO TX 78120 512/227-1771 **PUBLISHER** DAVID BOWEN	SAME	NATION-WIDE	50%	02 05 08 09 10	OFFERS HISPANIC AND YOUNG ADULT TITLES, INCLUDING "BOBBY THE MOSTLY SILKY", "COMMANDER THE GANDER" AND A 25TH ANNIVERSARY REPRINT OF THE BOOK "THE BOY IN THE ALAMO".
COUNTRY NEWS DISTRIBUTORS PUTNEY ROAD BOX 807 BRATTLEBORO VT 05301 802/254-2373 **DISTRIBUTOR** CHARLES MILLER	PETER VAN WAGENINGEN CREDIT: JUDITH WISELL	NATIONAL	32 %	01 05 08 09 10 12	CARRIES ALL MASS MARKET PAPERBACKS & MANY LOW PRICED HARD COVER BOOKS. SENDS PUBLISHER'S CATALOGS UPON REQUEST & FLIERS AS AN ON-GOING SERVICE.
COUNTY NEWS AGENCY, INC. 221 NORTH QUEEN ST LANCASTER PA 17603 717/393-3911 **DISTRIBUTOR** MR. RICHARD WELKOWITZ LEE ELLIS	LEE ELLIS CREDIT: MARDELL MELLINGER SAME	PA	35%	01 05 06 08 10	SUPPLIER CAN OFFER ALMOST ANY PAPERBACK IN PRINT. SOME PUBLISHERS HANDLED ARE BANTAM, POCKETBOOKS, NAL, DELL, AVON, JOVE, FAWCETT, WARNER, PINNACLE, GOLDEN PRESS, RANDOM HOUSE, HBJ, DOUBLEDAY, VIKING PENGUIN, HARPER AND ROW AND MANY MORE
CREATIVE CHILDREN INC BOX 1212 POLSON MT 59860 406/883-4217 **PUBLISHER** KEITH MCALEAR GORDON D ANDERSON	BOX 278 PABLO, MT 59855	NATION-WIDE	10%	02 04 06 07 08 09 10 12	PUBLISHES THE EARL GROLLMAN TRAUMA SERIES (TRAUMA EDUCATION AT THE ELEMENTARY LEVEL) AND THE RUDY RACCOON SERIES (SUPPLEMENTAL LEARNING AIDS AT THE KINDERGARTEN AND FIRST GRADE LEVELS).

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
CREATIVE EDUCATION, INC P.O. BOX 227 MANKATO MN 56001 507/388-6273 **PUBLISHER** Ben Mondloch	SAME SAME	NATIONAL	40%	02 06 09 10	THE FOLLOWING SERIES OF PAPERBACKS ARE AVAILABLE TO RIF PROJECTS: "SPORTS SUPERSTARS" "ROCK 'N POP" AS NEW SERIES ARE ISSUED, THEY WILL BE OFFERED TO THE PROJECTS.
CRESTWOOD HOUSE HIGHWAY 66 SOUTH P.O. BOX 3427 MANKATO MN 56001 800/535-4393 **PUBLISHER** DAREL JACOBSEN RON PAUL	SAME CALL TOLL-FREE: 1-800-535-4393 IN MN & ALASKA, PLEASE CALL COLLECT 507-388-1616	NATIONAL	50% SHIPPING & HANDLING PAID ON ORDERS FROM REGULAR CATALOG. ON ORDERS FROM "SPECIAL SALES" FLYERS, SHIPPING & HANDLING WILL BE ADDED.	01 03 08 09 10 11	PUBLISHER OF READING MATERIALS DESIGNED FOR STUDENTS IN GRADES 3-10. GENEROUSLY ILLUSTRATED BOOKS ON SPORTS, MONSTERS, SCIENCE-FICTION, AND ADVENTURE. GUARANTEED TO EXCITE YOUR READERS!
CYPRESS PUBLISHING CORP. 1763 GARDENA AVE GLENDALE CA 91204 818/244-8651 **PUBLISHER** KARLE LINDSTROM	SAME SAME	NATIONAL	25%-40%PREDISCOUNTED	02 07 08 10 12	CURRENT CATALOGS LIST PREDISCOUNTED PRICES. EARLY-READING & ACTIVITY - COLORING BKS ABOUT DINOSAURS; PRIMARY BKS ABOUT THE SEA, CHILDREN'S COLORING BKS; CLASSICAL PICTURE - STORY BKS; MAKE-A-BOOKS; JUVENILE FICTION & CHILDREN'S CONTENT READING. ALSO HAS MATERIALS APPROPRIATE TO THE K-3 LEVELS.
DAHLSTROM & COMPANY, INC 76 PROSPECT ST FRANKLIN MA 02038 617/528-1043 **PUBLISHER** HARRY S DAHLSTROM	SAME	NATIONAL	20% PAYS SHIPPING AND MAILING COSTS ON ORDERS OF $25. OR MORE	01 05 06 08 09 10 12	HIGH-INTEREST, EASY READING TITLES TO HELP TEENAGERS BETTER UNDERSTAND THE WORLD THEY LIVE IN.
DAKOTA NEWS, INC. 828 NORTH MAIN AVE. SIOUX FALLS SD 57102 605/336-7271 **DISTRIBUTOR** MR. GEORGE MITCHELL KARLENE MITCHELL	SAME SAME	SD IA NE MN	25%	02 10	ACTIVITY BOOKS, EASY-TO-READ FICTION AND NON-FICTION. STOCKS MOST MASS MARKET PUBLISHERS.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
THE DARTMOUTH BOOKSTORE, INC. 33 S. MAIN ST. HANOVER NH 03755 603/643-3616 **DISTRIBUTOR** DAVE CIOFFI AL MORAN	SAME	NH & VT	20%=REGULAR STOCK 35-50%=PREDISCOUNTED REMAINDER BOOK ON SALE TABLE. PAYS SHPPG ON ORDERS OF $100+. TRUCK DELIVER WITHIN 10 MILE RADIUS OF HANOVER, NH.	07 08 09 10 12	STOCK BOTH CURRENT AND BACKLIST BOOKS. SPECIALIZE IN CHILDREN'S BOOKS. DEVOTED TO CHILDREN'S BOOKS. NH PROJECTS-TOLL FREE #: 800-462-9009 VT PROJECTS-TOLL FREE #: 800-624-8800
DE COLORES INC BOX 7264 ALBUQUERQUE NM 87194 505/242-8075 **PUBLISHER** LINDA MORALES ARMAS JOSE ARMAS		NATIONAL	20% ON ORDERS OF 10 BOOKS OR MORE	01 05 06 07 08 09 10 12	CHICANO LITERATURE, BILINGUAL LITERATURE ORAL TRADITION IN PRINT. RANGES FROM PRE-SCHOOL TO ADULT LEVEL.
DELL PUBLISHING COMPANY, INC. 1 DAG HAMMARSKUOLD PLAZA NEW YORK NY 10017 800/847-4243 **PUBLISHER** SHERRI ZOLT	SEND ORDERS TO: DELL PUBLISHING CO. 6 REGENT STREET LIVINGSTON, NJ 07039 CUSTOMER SERVICE: 800-626-3355 OR 800-334-0820 IN NJ	NATIONAL	40% WITH A MINIMUM ORDER OF 25 BOOKS & A MINIMUM OF 5 COPIES PER TITLE	01 07 09 12 13	PAPERBACKS FOR GRADES 1-12 AWARD WINNING YEARLING AND LAUREL-LEAF BOOKS INCLUDE AUTHORS JUDY BLUME & BEVERLY CLEARY, PAULA DANZIGER, S.E. HINTON, RICHARD PECK. ILLUSTRATED CATALOGS & BROCHURES AVAILABLE & INCLUDE READING LEVELS, DESCRIPTIONS AND RECOMMENDATIONS. SEE APPENDIX.
DELMAR NEWS AGENCY INC 848 CHURCH STREET WILMINGTON DE 19899 302/654-9923 **DISTRIBUTOR** JOSEPH BRYNE ALEX O'HARA	SAME	DE PA NJ AND MD	35%	02 05 06 07 08 10 11 12	CARRIES ALL TITLES FROM MAJOR PUBLISHERS MOST TITLES ON JUNIOR HIGH & SENIOR HIGH LEVEL. BOOKS ON ELEMENTARY LEVEL CAN BE ORDERED TOLL-FREE # FOR DE PA MD--800-441-7025 COLLECT CALLS ONLY FROM NJ
DEMCO, INC. PO BOX 7488 MADISON WI 53707 608/241-1201 **DISTRIBUTOR** DARRELL VAN ORSDEL LARRY SOBYAK	TOLL-FREE # (800) 356-8394	NATIONAL	20%	01 06 08 10 11 12	REINFORCED PAPERBACKS FOR PRE-SCHOOL, ELEMENTARY AND SECONDARY. RELUCTANT READER SETS; TITLES AVAILABLE INDIVIDUALLY ALSO.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
DENVER NEWS COMPANY 3601 E. 46TH AVENUE DENVER CO 80216 303/321-1111 **DISTRIBUTOR** MS. LORENE FRENCH	SAME SAME	METRO DENVER	35%- DELIVERS BOOKS FREE OF CHARGE TO DENVER & METRO AREA	06 07 08 09 10 12	MASS MARKET PAPERBACK WHOLESALER CARRYING ALL OF THE MAJOR PAPERBACK PUBLISHERS.
DESIGN ENTERPRISES OF S F P O BOX 14695 SAN FRANCISCO CA 94114 415/282-8813 **PUBLISHER** ROXEY DRYSDALE	WAREHOUSE: 1007 CASTRO SAN FRANCISCO, CA 94114 BOOK ORDERS: P.O. BOX 14695 SAN FRANCISCO, CA 94114	NATIONAL	65% ORDERS OF 50 OR MORE (MIXED TITLES) 70% ORDERS OF 100 OR MORE (MIXED TITLES) OTHER DISCOUNTS FOR SMALLER ORDERS	01 04 07 08 09 10 12	ETHNIC TITLES: "AN ILLUS. HISTORY OF THE CHINESE IN AMERICA", "THOUSAND PIECES OF GOLD" (BIOG OF CH-AM PIONEER WOMAN), "SOLE SURVIVOR" (TRUE STORY OF POON LIM, WHO HOLDS THE WORLD RECORD FOR SURVIVAL AT SEA). BILINGUAL TITLES: "PIE-BITER" (AUTHENTIC CH-AM FOLK HERO LIKE PAUL BUNYAN) AVAIL IN CHIN & ENG LANG EDS.
DISCOVERY BOOK FAIR CO P. O. BOX 693 KANEOHE HI 96744 808/235-3108 **DISTRIBUTOR** JOYCE I ABRAHAM	SAME	NATION-WIDE	20%	02 04 06 07 08 09 10 12	CHILDREN'S BOOKS: AGES 4-8, 9-12; YOUNG ADULT; CRAFTS AND HOBBIES; FICTION; MYSTERIES; ROMANCE; FANTASY; WESTERNS; ANIMALS; ARTS; SCIENCE; NONFICTION; COMPUTERS; SPORTS.
DONARS SPANISH PRODUCTIONS P.O. BOX 24 LOVELAND CO 80539 303/669-0586 **PUBLISHER** MR. OCTAVIO NODA	SAME SAME	NATIONAL	ORDERS FOR LESS THAN $25-NOT ACCEPTED 0%=$25-$100 5%=$151-$250 15%=$251-350 20%=$351-$999 30%=$1000 OR MORE	02 08 10 12	SPANISH LANGUAGE BOOKS ONLY FOR CHILDREN TEENS & ADULTS. TRADITIONAL STORIES & FABLES, COLORING BOOKS. WILL FOLLOW SHIPPING INSTRUCTIONS OF RIF PROJECTS. RIF PROJECTS SERVING A SPANISH SPEAKING POPULATION ARE ASKED TO WRITE REQUESTING CATALOGS
DOVER PUBLICATIONS, INC. 31 EAST 2ND ST MINEOLA NY 11051 516/294-7000 **PUBLISHER** LEON GELFOND RHONDA DREYFUSS	11 E. 2ND STREET MINEOLA, NY 11501 SAME	NATIONAL	25%-ALL ORDERS OF $35 OR MORE (ANY TITLE) 10%-UNDER $35 WHEN 25 OR MORE OF THE SAME TITLE ARE ORDERED.	01 02 10	ACTIVITY BOOKS, CLASSIC LITERATURE, COLORING BOOKS. SEND BOOK ORDERS TO CENTRAL OFFICE ADDRESS

BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
DROWN NEWS AGENCY 15172 GOLDEN WEST CIRCLE WESTMINSTER CA 92683 714/892-7766 **DISTRIBUTOR** RICHARD BERLS WILLIAM HUMBLE	SAME SAME	ORANGE & SOUTH LA COUNTIES	35%	07 10	A LARGE VARIETY OF PUBLISHERS AND TITLES IN PAPERBACKS.
EASTWIND BOOKS & ARTS INC 1435A STOCKTON STREET SAN FRANCISCO CA 94133 415/781-3331 **DISTRIBUTOR** DAVY KAO DOROTEO NG		NATIONAL	10%	01 05 06 08 10 12	ASIAN-AMERICAN BICULTURAL, BILINGUAL CHILDREN'S EDUCATIONAL PUBLICATIONS.
THE ECONOMY COMPANY 1200 NORTHWEST 63RD ST P.O. BOX 25308 OKLAHOMA CITY OK 73125 405/840-1444 **PUBLISHER** RICHARD G LOKEN ROSEANN WHITEHEAD, CUST. SRVE.	INDIANAPOLIS, IN TOLL-FREE NUMBER: 800/654-8608	NATION-WIDE	25%	01 04 06 09 10 11 13	PAPERBACKS INCLUDE HIGH INTEREST NOVELETTES AND ANTHOLOGIES OF LOW READABILITY MATERIAL, CHILDREN'S BOOKS OF CLASSIC, REAL LIFE AND HUMOROUS STORIES. PRICES IN CATALOG INCLUDE 25% SCHOOL DISCOUNT. ADD 7% TO NET PRICE FOR SHIPPING AND HANDLING. SEE APPENDIX FOR AVAILABLE TITLES.
EDICIONES INTERAMERICANAS BOX 30143 65TH INF. STATION RIO PIEDRAS PR 00929 809/767-1531 **DISTRIBUTOR** JULIO CESTERO MIGUEL CHOLLET	SAME SAME	NATIONAL	10% UP TO $500. 15% $500. - $1000. 20% ABOVE $1000.	01 03 06 07 08 09 10 12	SPANISH, EASY-TO-READ, ETHNIC INTEREST.
EDITORIAL CORDILLERA, INC. AVENIDA F.D. ROOSEVELT 237 APARTADO 170 HATO REY PR 00919 809/767-6188 **DISTRIBUTOR** HECTOR SERRANO	SAME SAME	NATIONAL	0%	02 04 06 08 09 10 12	SUPPLIER CARRIES SPANISH BOOKS PRODUCED IN MEXICO AND SPAIN.

BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
EDITORIAL TURABO, INC P O BOX 2156 HATO REY PR 00919 809/754-6425:6422 **DISTRIBUTOR** ANA G MENDEZ	CREDIT: GLORIA GONZALES PASEO COVADONGA 1205 EDIFICIO BALLESTER HERMANOS SAN JUAN PR 00901 809-722-3608	NATIONAL	25 %	01 04 06 07 08 09 10 12	RECREATIONAL BOOKS IN SPANISH & SOME IN ENGLISH
EDUCATIONAL BOOK FAIRS INC. (FORMERLY AMERICAN DISCOUNT) P O BOX 156 NORTH DIGHTON MA 02764 617/822-9192 **DISTRIBUTOR** HENRY JOHNSEN FRAN JOHNSEN	EILEEN FLANAGAN RIVER BEND TAUNTON MA 02780 IN MA 617-822-9192 IN CA 805-589-9444 ALL OTHER STATES CALL 800-451-1767	NY NJ PA CT ME MA RI NH VT DE MD VA CA	40% ON ALL ORDERS	06 07 08 10 11	STOCKS QUANTITY OF BOOKS THAT APPEAR ON THEIR LIST. CAN PROVIDE BOOKS FROM ANY OF THE LEADING PUBLISHERS UPON REQUEST TOLL FREE #: 800-451-1767 TOLL FREE # FOR CA: 805-589-9444 IN MA CALL 617-822-9192
EDUCATIONAL DEVELOPMENT CORP P. O. BOX 470663 TULSA OK 74147 800/331-4418 **PUBLISHER** FREDDA HARPER	CAROLYN DAVIS CREDIT: FRAN GRESHAM	NATIONAL	40%	02 07 10 11	PUBLISHER - DISTRIBUTOR OF HIGH-INTEREST FOUR-COLOR STORYBOOKS AND NONFICTION FOR AGES 2 TO 15.
EDUCATIONAL SYSTEMS, INC. 17175 SW TAULATIN VALLEY HWY BEAVERTON OR 97006 503/649-7516 **PUBLISHER** MR. CHARLES L. KNOCKE MIKE ARMSTRONG	SAME SAME	NATIONAL	10%	02 06 09 10 12	INDIAN READING SERIES IS A HI-LO READING ENRICHMENT PROGRAM DEVELOPED BY MORE THAN 250 COMMUNITY PEOPLE FROM MANY NORTHWEST INDIAN RESERVATIONS. SENDS REVIEW COPIES UPON REQUEST, WHICH YOU MUST PAY FOR OR RETURN. SENDS BROCHURE UPON REQUEST.
EDUCATOR BOOK FAIRS 7933 N 73RD ST MILWAUKEE WI 53223 414/354-9340 **DISTRIBUTOR** MARK RADMANN	ORDERING- P.O. BOX 18675, MILWAUKEE, WI 53218	WITHIN THE SOUTHERN WI AND NORTHERN IL AREA	33.3%	02 05 06 07 08 09 10 12	K-8TH GRADE. 49¢-$4.95. READING BOOKS. DELL, RANDOM HOUSE, WESTERN, P.S.S., SCHOLASTIC, ETC.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
EMPIRE STATE NEWS COMPANY 125 MCKESSON PKWY. BUFFALO NY 14225 716/681-1100 **DISTRIBUTOR** ROBERT SCHEUR CHERYL SKLUZACEK		SEE LAST COLUMN FOR INFO	35%=SHIPPING PD ON ORDERS WITHIN 150 MI RADIUS OF BUFFALO, NY IN NY & PA	02 05 06 07 08 10	MASS MARKET & QUALITY PAPERBACKS. DISTRIBUTION RANGE-NY COUNTIES: NIAGARA; CHAUTUQUA, WARREN, ERIE, WYOMING, MONROE ALLEGANY, CATTARAUGUS, GENESEE, ORLEANS, LIVINGSTON. PA COUNTY: ST. MARY'S WILL PAY SHIPPING TO THESE COUNTIES ONLY
BLAINE ETHRIDGE BOOKS 15 E. KIRBY- #510 DETROIT MI 48202 313/838-3363 **PUBLISHER** MS. ELAINE ETHRIDGE	SAME SAME	NATIONAL	40%	01 05 09 10	1 TRILINGUAL(SPANISH-ENGLISH- PORTUGUESE) COLORING BOOK. 9 BILINGUAL (ENGLISH-SPANISH)JUVENILE BOOKS.
EXPOSITION PRESS 1701 BLOUNT ROAD, SUITE C POMPANO BEACH FL 33069 305/979-3200 **PUBLISHER** JUDY WHITE PATRICIA HUGHES	PAUL THORNTON CREDIT: HELENE ROSS SAME	NATIONAL	40%-60% 40% = 1-24 BOOKS 50% = 25-999 BOOKS 60% = 1000 OR MORE BOOKS	01 03 08 09 10 12	PUBLISHES A WIDE RANGE OF BOOKS INCLUDING NOVELS, POETRY, & READING AIDS AT VARIOUS LEVELS OF DIFFICULTY.
FARRAR, STRAUS & GIROUX 19 UNION SQUARE WEST NEW YORK NY 10003 212/741-6900 **PUBLISHER** MICHAEL EISENBERG BRIDGET MARMION	62 IMLAY STREET BROOKLYN, NY 11231	NATIONAL	1-4 COPIES 10% 5-24 COPIES 20% 25-49 COPIES 25% 50 AND UP 30%	03 05 06 09 12	PAPERBACKS, AGES 6-12
FEARON (DIVISION OF DAVID S LAKE PUB) 19 DAVIS DRIVE BELMONT CA 94002 415/592-7810 **PUBLISHER** MEL CEBULASH DAVID LAKE	SAME SAME	NATIONAL	40% DISCOUNT OFF OF THE INDIVIDUAL COPY OF SCHOOL NET PRICES	01 05 07 10 12	OVER 125 HIGH-INTEREST, LOW-READING LEVEL NOVELS AVAILABLE FOR RELUCTANT READERS. MATURE IN CONTENT & TONE, THESE MOTIVATING STORIES IN AWARD-WINNING COM- MERCIAL PAPERBACK FORMATS ENCOMPASS CLASSIC LITERATURE, ADVENTURE, DRAMA, MYSTERY, ROMANCE, SUSPENSE, POPULAR HIS- TORY, SCIENCE-FICTION & SPORTS.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
FIESTA PUBLISHING CORPORATION 6360 N E 4TH COURT MIAMI FL 33138 305/751-1181 **DISTRIBUTOR** W ALLAN SANDLER MERCY LOPEZ	SAME	NATION-WIDE	20%=ORDERS LESS THAN $1,000. 30%=ORDERS $1,000. OR MORE 6%=CHARGE FOR SHIPPING	02 04 08 09 10 12	SPANISH LANGUAGE PAPERBACKS; FICTION: LEISURE READING; BEST SELLERS, CLASSIC NOVELS; NON-FICTION-ALL CATEGORIES. ADD 6% SHIPPING & POSTAGE CHARGE TO ALL ORDERS.
FIRST EDITION BOOK FAIRS & LIBRARY SERVICES 116 MAGNOLIA SCHOOLFIELD STATION DANVILLE VA 24541 804/799-5319 **DISTRIBUTOR** SARA J. BRYANT	SAME	VA NC	10%-ORDERS OF $0-50 15%-$51 -$250 20%- $251 - $500 25%- $501 AND UP.	06 07 08 10 12	CALDECOTT & NEWBERRY BOOKS, ETHNIC, EASY-TO-READ, AND ACTIVITY BOOKS. SENDS FLYERS.
FLAME COMPANY 1476 PLEASANTVILLE RD BRIARCLIFF MANOR NY 10510 914/762-3466 **DISTRIBUTOR** CLARA KOHEN ISIDRO MARIO KOHEN		NATIONAL	40 % PREDISCOUNTED	01 05 06 08 09 10 12	LIBRARY BOOKS FOR LEVELS K-12 IN SPANISH & BILINGUAL. ETHNIC INTEREST. HARD & SOFT-BOUND COVERING SUBJECTS LIKE SOCIAL STUDIES, NATURAL SCIENCES, MATH, CAREER ORIENTATION, ETC. BUILT INTO DIFFERENT STORIES.
FLORIDA EDUCATIONAL PAPERBACKS 5405 BORAN PLACE TAMPA FL 33610 813/621-6085 **DISTRIBUTOR** MR. JOHN MICHEL	SAME SAME	STATES EAST OF MS RIVER & SW	ASSORTED TITLES: 20%=10-149 BOOKS 25%=150 BKS OR MORE 5 COPIES PER TITLE: 25%=150-499 BKS. 30%=500 OR MORE	01 03 06 07 08 10 12	LARGE INVENTORY FROM ALL MAJOR PUBLISHERS (K-12). WIDE CATEGORY RANGE. SPECIAL RIF SHIPPING LABELS, INSTRUCTIONS AND ORDER FORMS. WAREHOUSE VISITS WELCOMED. SUPPLIER PAYS SHIPPING ONLY FOR 150 BOOKS WITH A MINIMUM OF FIVE COPIES PER TITLE.
FONDO CULTURAL LATINOAMERICANO 6621 ATLANTIC AVE BELL CA 90201 213/562-1400 **DISTRIBUTOR** VINCENT M TORTORA	ALEX SAZUTA CREDIT: ADELL SAZUTA	NATIONAL	20% + AN ADDITIONAL 1% FOR EVERY $890.00 OF BOOKS ORDERED.	02 04 07 08 09 10 12	SPANISH LANGUAGE LITERATURE. FICTION & NONFICTION, ADULTS & JUVENILES, HARDBACK &PAPERBACK, ELEMENTARY & SECONDARY BI-LINGUAL BOOKS, BESTSELLERS, SENDS FLIERS AS AN ON-GOING SERVICE. OVER 30,000 SPANISH TITLES. SHOWROOM OPEN MON-SAT. CALL FOR HOURS.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
FRENCH & SPANISH BOOK CORP 115 FIFTH AVENUE NEW YORK NY 10003 212/673-7400 **DISTRIBUTOR** MR. EMANUEL MOLHO FREDRICK ARCH	WEST COAST ADDRESS: 652 S OLIVES ST LOS ANGELES CA 90014 (213)489-7963 DR EPHREM COMPTE SAME	NATIONAL	20%	01 10	FRENCH & SPANISH BOOKS ALSO A DICTIONARY AND LANGUAGE LEARNING DIVISION WITH BOOKS, TO HELP IN LEARNING MORE THAN 100 FOREIGN LANGUAGES, AS WELL AS ENGLISH FROM MORE THAN 50 FOREIGN LANGUAGES. MORE THAN 100,000 TITLES IN STOCK.
FULMONT NEWS DISTRIBUTING CO 182 DIVISION ST AMSTERDAM NY 12010 518/843-2421 **DISTRIBUTOR** JOHN BETIT	SAME	NATION-WIDE	35%	02 04 08 09 10 12	MASS MARKET PAPERBACKS,ALL PUBLISHERS. CHILDREN'S BOOKS, ALL PUBLISHERS.
FUN PUBLISHING COMPANY P.O. BOX 2049 SCOTTSDALE AZ 85252 602/833-1261 **PUBLISHER** MR. HOWARD GREENLEE	SAME SAME	NATIONAL	20%	01 07 09 10 12	CHILDREN'S BOOKS INCLUDING COLORING BOOKS ABOUT NATIVE AMERICANS.
GALLAUDET COLLEGE PRESS KENDAL GREEN WASHINGTON DC 20002 800/672-6720 **PUBLISHER** PAT HURT-RITTENBURG	TOLL-FREE NUMBER: 800-672-6720 X5488	NATIONAL	20 %	01 04 06 07 08 09 10 12	THE SIGNED ENGLISH SERIES IS A SERIES OF BOOKS FOR CHILDREN CONSISTING OF A SET OF MANUAL SIGNS WHICH WHEN USED WITH SPEECH PROVIDES A CLEAR & UNAMBIGUOUS ENGLISH LANGUAGE ENVIRONMENT FOR A CHILD SUPPLIER ACCEPTS PERSON-TO-PERSON COLLECT CALLS TO THE DIRECTOR IN EMERGENCIES ONLY
GALLUP DISTRIBUTING CO. 503 N THIRD ST GALLUP NM 87301 505/863-4304 **DISTRIBUTOR** DAWN TYLER		CIBOLA & MCKINLEY COUNTIES OF NM; APACHE COUNTY, AZ	30%	02 05 06 07 08 10 12	DISTRIBUTES ALL MASS-MARKET PAPERBACKS AVAILABLE(NOT TRADE).

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
GARDNER'S BOOK SERVICE 4303 W. VAN BUREN, SUITE 3 PHOENIX AZ 85043 602/233-9424 **DISTRIBUTOR** EILEEN GARDNER		ARIZONA	35%	02 05 06 07 08 10 12	EASY-TO-READ PRE-SCHOOL THRU 12TH GRADE. CARRIES ALL MASS-MARKET LINES. ETHNIC BOOKS AND BILINGUAL BOOKS. SHOWROOM VISITS WELCOME.
GARRARD PUBLISHING COMPANY 1607 NORTH MARKET STREET PO BOX A CHAMPAIGN IL 61820 217/352-7685 **PUBLISHER** CHARLES PEPPER KEN NORTHRUP	SAME SAME	NATIONAL	40%	01 03 08 10	PAPERBACKS- READING LEVELS-GRADES 1-3. HARDBACKS- READING LEVELS-GRADES 1-6. WILL SEND SPECIAL RIF LABELS,ORDERING INSTRUCTIONS & ORDER FORMS.
GINA BRYANT REMAINDERS 4463 RALEIGH DENVER CO 80212 303/232-6726 **DISTRIBUTOR** GINA BRYANT LAURIE BRYANT		NATIONAL	60%	02 07 08 09 10 12	
GLOBE BOOK COMPANY 50 WEST 23RD ST NEW YORK NY 10010 212/741-0505 **PUBLISHER** ROBERT MITCHELL	13900 PROSPECT RD STRONGSVILLE, OHIO 44136	NATION-WIDE	25% OF LIST PRICE (INDICATED AS THE "10 OR MORE COPY" PRICE IN CATALOGUE. DO NOT DEDUCT AN ADDITIONAL 25%.)	01 02 04 06 08 09 10 11	PUBLISHER OF INTERMEDIATE AND SECONDARY MATERIALS DESIGNED FOR STUDENTS WITH READING DIFFICULTIES. CONTENT AREAS INCLUDE ENGLISH LITERATURE AND READING. TOLL-FREE NUMBER (800/221-7994) AVAILABLE IN ALL STATES EXCEPT NEW YORK & ALASKA; THESE STATES SHOULD CALL COLLECT
GOLDEN-LEE BOOK DISTRIBUTORS 1000 DEAN ST BROOKLYN NY 11238 800/221-0960 **DISTRIBUTOR** LOU GORDON PATRICK JORDAN	CREDIT: ORSON BURROWES	NATIONAL	40%=BRIMAX, AIRMONT, SPECIAL BOOKS 30%=ALL OTHER BOOKS PAYS SHIPPING ON ORDERS OF $100. OR MORE	05 07 10 11 12	SENDS CATALOGS UPON REQUEST AT SUPPLIERS DISCRETION. TOLL-FREE # FOR ALL STATES EXCEPT NY. ONLY NY PROJECTS MAY CALL COLLECT-718-857-6333.

BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
GORDON'S BOOKS, INC. 2323 DELGANEY STREET DENVER CO 80216 303/296-1830 **DISTRIBUTOR** BILL PRESTON	CREDIT: MARY BURKHALTER SAME	NATIONAL	10%-PUBLISHER LIB. BINDINGS 331/3%-PAPERBACKS-PPRBKS LESS THAN $3 REQUIRE MINIMUM ORDER OF 2 COPIES PER TITLE	01 06 07 08 10 12	
GRAHAM NEWS COMPANY 924 KENNER AVENUE P O BOX 460 KENNER LA 70062 504/467-5863 **DISTRIBUTOR** GIL BRECHTEL	SAME	NEW ORLEANS METRO-POLITAN AREA	20%	02 05 06 07 08 10 12	ALL MASS MARKET PAPERBACK BOOKS AND JUVENILE BOOKS, INCLUDING SCHOOL TITLES.
GREAT AMERICAN BOOK FAIRS (FORMERLY OHIO BOOK FAIRS) P O BOX 140 BEREA OH 44017 216/267-2888 **DISTRIBUTOR** VICKI POPLSTEIN DIANE ORUS	GREAT AMERICAN BOOK FAIRS 18743 SHELDON RD MIDDLEBURG HEIGHTS, OH 44130 SAME	MI OH PA	25%	02 07 08 09 10 11 12	FICTION & NON-FICTION READING K-8 HI-LOW BOOKS; ACTIVITY BOOKS. REVIEW COPIES MUST BE RETURNED TO SUPPLIER. TOLL-FREE # FOR OH: 800-451-6011. PA & MI TOLL-FREE #: 800-451-7181.
GULF STATES BOOK FAIR 2901 MILL STREET P.O. BOX 7422 MOBILE AL 36607 205/471-1227 **DISTRIBUTOR** MR. ROY A. HOWARD DEBORAH SHURBUTT	SAME SAME	NATIONAL	30%	01 03 06 07 08 09 10 12	LARGE INVENTORY OF CHILDREN'S BOOKS --HIGH-INTEREST, EASY-TO-READ; ETHNIC INTEREST; ACTIVITY BOOKS, ETC.
GUMDROP BOOKS P.O. BOX 505 BETHANY MO 64424 816/425-7777 **DISTRIBUTOR** GAIL FITZGERALD LEE TERBIETEN	CREDIT: PAM FITZGERALD	NATIONAL	33-83% ALL BOOKS ARE PRICED $4.39 (PREDISCOUNT REFLECTS A 33-83% DISCOUNT)	01 04 06 07 08 09 10 12	K-9, FICTION, NON-FICTION, BIOGRAPHY, ETC. CARRIES HARDBOUND REMAINDERS PRIMARILY.

BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
HAGERSTOWN NEWS DISTRIBUTORS 29 NORTH PROSPECT ST HAGERSTOWN MD 21740 301/733-1370 **DISTRIBUTOR** MR. MELVIN GREENWALD STEVEN GREENWALD	SAME SAME	SEE APPENDIX	30%	01 03 06 07 08 09 10 12	WIDE RANGE OF MAJOR PAPERBACK PUBLISHERS PROVIDES SPECIAL RIF SHIPPING LABELS INSTRUCTIONS & ORDER FORMS.
G K HALL AND COMPANY 70 LINCOLN STREET BOSTON MA 02111 800/343-2806 **PUBLISHER** MARGERY RING SARAH KOENIGER		NATIONAL	10%	01 05 10 11	LARGE PRINT EDITIONS OF NOVELS & NON-FICTION WORKS.
HALL OF HEROES PUBLICATIONS P.O. BOX 2387 ARLINGTON, VA 22202 703/521-1089 **PUBLISHER** ARTHUR S. CURTIS, PRESIDENT	SAME SAME	NATIONAL	20%-PAYS SHIPPING ON ORDERS OF $100 OR MORE	01 09 10	ILLUSTRATED SERIES OF GREATEST U.S. WAR HEROES (WINNERS OF THE CONGRESSIONAL MEDAL OF HONOR) 3-4 VOLUMES.
HARPER & ROW, PUBLISHERS, INC/ J. B. LIPPINCOTT/T.Y. CROWELL 10 EAST 53RD ST. NEW YORK NY 10022 800/242-7737 **PUBLISHER** JANE BERKOWITZ WILLIAM MORRIS	HAL HUBER KEYSTONE INDUSTRIAL PARK SCRANTON, PA 18512 SEND ORDERS TO THIS ADDRESS 717-343-4761	NATIONAL	50%-ORDERS FOR 1 BOOK OR MORE	02 05 06 07 10 11 12	THE COMBINED HARPER/LIPPINCOTT/CROWELL LIST IS MAINLY CLASSICS & HI-LO FAVORITES (THE "LITTLE HOUSE" SERIES, BETSY-TACY,& "I CAN READ" BOOKS, ETC.) CROWELL LET'S-READ-&-FIND-OUT SCIENCE SERIES & CROWELL BIOGRAPHIES.
HARRISBURG NEWS COMPANY 2244 N 7TH ST PO BOX 1953 HARRISBURG PA 17105 717/232-9981 **DISTRIBUTOR** MR DAN ADOLT DERRICK DAVIS		100 MILE RADIUS OF HARRISBURG PENN.	30%	01 05 06 07 08 10 12	ALL LINES OF SCHOOL TITLES.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
HARTLEY HOUSE INC PO BOX 1352 HARTFORD CT 06143 203/525-2376 **DISTRIBUTOR** ALLAN HARTLEY	WAREHOUSE: 140 VAN BLOCK AVE HARTFORD CT 06101 (203) 549-6210	NATIONAL	20% =5-10 PER TITLE 30% =11-25 PER TITLE 40%=26-100 PER TITLE 45%=101 OR MORE COPIES PER TITLE ORDERS FOR FEWER THAN 4 COPIES PER TITLE NOT ACCEPTED.	01 05 07 08 10 12	QUALITY RECREATIONAL & EDUCATIONAL PAPERBACKS FOR ELEMENTARY AND JUNIOR HIGH SCHOOL STUDENTS INCLUDING FREAKY FILMS. TOLL-FREE TELEPHONE NUMBER IN CONN. ONLY 1-800-842-2165.
HERALD PRESS 616 WALNUT AVENUE SCOTTDALE PA 15683 412/887-8500 **PUBLISHER** MR. MAYNARD W. SHETLER	SAME SAME	NATIONAL	50%	02 10 12	A CHRISTIAN PRESS: EASY-TO-READ, ETHNIC, BOOKS ON PROBLEMS CHILDREN FACE, "NOW" BOOKS.
HIDDIGEIGEI BOOKS 902 SUSAN COURT DEKALB IL 60115 815/756-6469 **PUBLISHER** MR. NICHOLAS J. LAHEY	SAME SAME	NATIONAL	40%=5-50 SINGLE OR ASSORTED TITLES 50%=51-200 SINGLE OR ASSORTED TITLES 55%=201 OR MORE SING OR ASST. TITLES ORDERS FOR UNDER 5 BOOKS NOT ACCEPTED	01 03 07 09 10	JUVENILE FICTION SERIES: THE ADVENTURES OF WILLY & WANDA. AWARD WINNING TITLES THAT ARE GUARANTEED HIGH QUALITY, STIMULATE READING & ARE FUN. KIDS OFTEN SEND TESTIMONIALS. 200+ COPIES EARN 55% DISCOUNT. PUBLISHER WILL CONTACT YOU IF YOU INCLUDE YOUR PHONE NUMBER WITH INQUIRIES
HIGH NOON BOOKS - A DIVISION OF ACADEMIC THERAPY PUBLIC'NS 20 COMMERCIAL BOULEVARD NOVATO CA 94947 415/883-3314 **PUBLISHER** CAROL A MCCABE BETTY LOU KRATOVILLE	SAME SAME	NATIONAL	20%=1-4COPIES 40%=5 OR MORE COPIES	01 02 09 10	ALL BOOKS ARE AVAILABLE TO RIF PROJECTS INCLUDING PERSPECTIVES 1 + 2, TOM AND RICKY (8 SETS), MEG PARKER MYSTERIES, SCOOP DOOGAN MYSTERIES, HIGH ADVENTURES (2 SETS). ALL ARE HI INTEREST/LOW-LEVEL NOVELS. AGE + READABILITY LEVEL LIST IS AVAILABLE. NEW CATALOG IS AVAILABLE.
HIGHLIGHTS FOR CHILDREN 2300 W. FIFTH AVENUE P.O. BOX 269 COLUMBUS OH 43216 614/486-0631 **PUBLISHER** GLENNA FOGLE	SAME	NATIONAL	10 OR MORE OF 1 TITLE OR ISSUE: HANDBOOKS & OTHER PUBLICATIONS: 49% = $2.95 49% = $2.50 "HIGHLIGHTS FOR CHILDREN" MAGAZINE = 60%	02 04 07 09 10 12	HIGHLIGHTS HANDBOOKS RETAIL PRICES- $2.95 AND $2.50. 10 OR MORE OF A TITLE OFFERED AT 49% DISCOUNT. HIGHLIGHTS BACK ISSUES: 50 COPIES FOR $15.00. CONTACT HIGHLIGHTS FOR MORE DETAILS.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
HIMBER'S BOOKS F C HIMBER & SON INC 1380 WEST 2ND AVE EUGENE OR 97402 503/686-8003 **DISTRIBUTOR** JO JACKSON DAVID HIMBER	TOLL-FREE NUMBER IN STATE OF OREGON: 1-800-452-2635. SAME	NATIONAL INCLUDES HAWAII, ALASKA	25%	02 04 07 10 11 12	GENERAL WHOLESALE DISTRIBUTOR
HOLYOKE NEWS COMPANY, INC. 720 MAIN STREET HOLYOKE MA 01040 413/534-4537 **DISTRIBUTOR** JOSEPH HOPFENSPIRGER MIKE POTIRA	SAME SAME	NATIONAL	25%=1-24 BOOKS 35%=25-99 BOOKS 37%=100-499 BOOKS 38%=500-1,499 BOOKS 40%=1,500 BOOKS OR MORE	02 05 06 08 10 11 12	EASY TO READ ACTIVITY BOOKS, COLORING, MASS AND TRADE PAPERBACKS. SPECIALISTS; SALES VISITS; TOLL-FREE #: 800-628-8372, ALL STATES EAST OF THE MISSISSIPPI RIVER. DELIVERY IN 48 HOURS. 260 PUBLISHERS. SEND CATALOGUES UPON REQUEST.
HORIZON BOOKS 224 EAST FRONT ST TRAVERSE CITY MI 49684 616/946-7290 **DISTRIBUTOR** PAM HERMAN AMY REYNOLDS	CREDIT: AMY REYNOLDS	MICHIGAN	20 %	02 04 06 08 10	ALL TRADE TITLES AVAILABLE
HOUGHTON MIFFLIN 2 PARK STREET BOSTON MA 02108 617/725-5954 **PUBLISHER** PEGGY HOGAN LAUREL BURR	WAYSIDE ROAD BURLINGTON, MASS. 01803 SAME	NATIONAL	0% = 1-4 BOOKS 33 1/3% = 5 OR MORE BOOKS	01 06 09 10	"SANDPIPER" PAPERBACKS GRADES K-3 ARE BESTSELLERS FROM HARDCOVER BACKLIST. HOUGHTON MIFFLIN TRADE PAPERBACKS INCLUDE FICTION & NON-FICTION FOR YOUNG ADULTS AND ADULT READERS. J.P. TARCHER AND CLARION LISTS, INSTRUCTIONS AND ORDER FORMS ON REQUEST.
HOWE PRESS OF THE PERKINS SCHOOL FOR THE BLIND 175 N. BEACON WATERTOWN MA 02172 617/924-3434 **PUBLISHER** HARRY J. FRIEDMAN HELEN GAZARIAN	SAME SAME	NATIONAL	0%=BRAILLE BOOKS: SUPPLIER PAYS POSTAGE. PROGRAM PAYS INSURANCE	01 03 08 09 10	PUBLISHES BRAILLE-VISION BOOKS WHICH ALLOW SIGHTED PARENTS TO READ ALONG WITH BLIND CHILDREN. ALSO, 2 SPANISH LANGUAGE BRAILLE BOOKS. ACCEPTS PERSON TO PERSON COLLECT CALLS TO MR. FRIEDMAN IN EMERGENCIES ONLY. BRAILLE BOOKS HAVE FREE POSTAGE.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
HUDSON VALLEY NEWS DIST INC PO BOX 1236 NEWBURGH NY 12550 914/562-3399 **DISTRIBUTOR** BRYON WATERS	ADDRESS: 175 OVERLOOK PLACE NEWBURGH NY 12550	ORANGE, PUTNAM, SULLIVAN AND ULSTER COUNTIES IN NY STATE	40%	02 04 06 07 08 09 10 12	PAPERBACK AND HARDCOVER BOOKS NOT EXCEEDING $5.00 IN PRICE. OPERATING IN A DISTRIBUTOR CAPACITY, AND DEALING WITH MANY MAJOR PUBLISHERS, WE OFFER A WIDE VARIETY OF INTEREST AND SUBJECT LEVELS.
IACONI 300 PENNSYLVANIA AVENUE SAN FRANCISCO CA 94107 415/285-7393 **DISTRIBUTOR** MRS. MARI-ALYCE IACONI	SAME SAME	NATIONAL	0% (N.B. PRICES MAY BE SLIGHTLY LOWER THAN OTHER IMPORTERS ON SOME BOOKS)	01 10	IMPORTS PRE-K - 12 BOOKS IN SPANISH AND DISTRIBUTES U.S. PRODUCED BILINGUAL BOOKS.
IDEALS PUBLISHING CORPORATION P.O. BOX 141000 NASHVILLE TN 37214 800/558-0740 **PUBLISHER** DAN WOOD 800/251-4000	WAYNE BLOODWORTH CREDIT: LINDA DASHEWSON 800/251-4000	NATIONAL	40 % SERVICE CODES HONORED: 01,02,04, 06,07,09, 10,11,12	01 02 04 06 07 09 10 11	K-9 JUVENILE BOOKS HIGH ETHNIC INTEREST WIDE VARIETY OF HIGH INTEREST SUBJECTS LOW PRICED QUALITY SOFTCOVER BOOKS ANOTHER CONTACT PERSON IS BETTY BONKOSKI
IMPERIAL NEWS COMPANY, INC 255 PINELAWN ROAD MELVILLE NY 11747 212/895-4116 **DISTRIBUTOR** HINDY WOLFF		NY STATE & FAIRFIELD COUNTY CT	25%-PAYS SHIPPING ON ORDERS OVER $50	02 05 06 07 08 10 12	CARRIES ALL MAJOR PUBLISHERS IN NASSAU & SUFFOLK COUNTIES CALL 516-752-9330 IN WESTCHESTER CALL 914-967-8700 IN CT CALL 203-348-3735
IMPORTED PUBLICATIONS, INC. 320 WEST OHIO STREET CHICAGO IL 60610 800/345-2665 **DISTRIBUTOR** MARK ALMBERG MS. NATALIE CURLEY	SAME SAME	NATIONAL	40%....APPLIES ONLY TO ORDERS FOR 10 OR MORE COPIES OF SINGLE OR ASSORTED TITLES	02 05 06 09 10 11	CHILDREN'S BOOKS IN ENGLISH & SPANISH FROM THE USSR AND OTHER SOCIALIST COUNTRIES INCLUDING PAINT AND DRAW BOOKS, ILLUSTRATED FOLK TALES, LEGENDS, POETRY ETC.. THE TITLES VARY IN THE LEVEL OF READING PROFICIENCY REQUIRED. ILLINOIS PROJECTS CALL 312-787-9017

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
INDEPENDENT LEARNING SERVICES P.O. BOX 53422 CHICAGO IL 60653 312/285-4816 **PUBLISHER** EDGAR BERNSTEIN	JANET KOBRIN SAME	NATIONAL	45%	01 03 07 08 09 10 12	MYTHS OF MANY CULTURES IN PRIMARY VOCABULARY.
INDIANA PERIODICALS,DIST.,INC (FORMERLY KOCH NEWS CO.) 2120 SOUTH MERIDIAN STREET INDIANAPOLIS IN 46225 317/782-4991 **DISTRIBUTOR** LINDA MILLER CONNIE MORGAN 317/782-4992		NATIONAL	30%	01 02 05 06 10 12	SENDS CURRENT CATALOGS UPON REQUEST. A WHOLESALE DISTRIBUTOR OF ALL MAJOR PAPERBACK PUBLISHERS. ADDITIONAL PHONE NUMBER 317-786-1488 GIVES ADVANCE NOTICE IF INVOICE EXCEEDS AMOUNT ON ORIGINAL ORDER. DISCOUNT TO RIF 30%.
INFORMATION SYSTEMS & SERVICES PO BOX 1231 3866 N FRATNEY ST MILWAUKEE WI 53212 414/963-1221 **PUBLISHER** DAN WILEY		NATIONAL	37% OFF LIST PRICE.	01 06 08 09 10 12	"WORK WITH US" SERIES-CAREER AWARENESS FOR CHILDREN. 5 TITLES: TELEPHONE CO., HOSPITAL, HOTEL, PRINTING CO., OIL CO., HUMANE SOCIETY. HARD COVER & SOFT-COVER EDITIONS IN SPANISH AND ENGLISH.
INTERMOUNTAIN PERIODICAL DIST 812 WEST 17TH STREET P O BOX 2000 OGDEN UT 84404 801/394-6681 **DISTRIBUTOR** KARLA KIRBY DAN WILEY	 SAME	UT ID WY NV TX	30%-ALL BOOK ORDERS PAYS SHIPPING ON ORDERS OF 200 BOOKS OR MORE	01 03 06 07 10	DISTRIBUTE PAPERBACKS FOR ALL AGES FROM ALL MASS MARKET AND TRADE PUBLISHERS. WE ARE HAPPY TO SERVICE LOCAL RIF PROGRAMS.
INTERNATIONAL BOOK CENTRE P.O. BOX 295 TROY MI 48099 313/879-8436 **PUBLISHER** CLAUDE J. MUKALLA MAURICE MUKALLA	SAME SAME	NATIONAL	20%	01 08 09 10 12	ARABIC, LEARN TO READ, STORY BOOKS. OFFERS LADYBIRD AND MACDONALD EDUCATIONAL BOOKS PRODUCED IN ENG AND & SHARAZAD BOOKS FROM LEBANON.

BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
INTERNATIONAL MEDIA SYSTEMS P.O. BOX 178 LONGWOOD FL 32750 305/831-9977 **PUBLISHER** WILLIAM G. FINNELL WILLIAM G. CONOMOS	150 HOPE ST. LONGWOOD, FL 32750 SAME	NATIONAL	30%	01 03 06 07 08 09 10 12	SPANISH, BILINGUAL, EASY-TO-READ, ETHNIC INTEREST, & ACTIVITY BOOKS.
INTERSTATE DISTRIBUTORS CO INC 199 COMMANDER SHEA BLVD NORTH QUINCY MA 02171 617/328-9500 **DISTRIBUTOR** JACK WEINER BETTY PAVIA		MA RI ME NH CT & NY	30 %	02 04 06 08 10 12	CARRIES EASY-TO-READ, ACTIVITY, ETHNIC, & HI-LO BOOKS. SENDS BROCHURE AS AN ON-GOING SERVICE & PUBLISHER'S CATALOGS UPON REQUEST. SALES REPRENSENTATIVES SENT UPON REQUEST TO A 35 MILE RADIUS OF BOSTON.
INTERSTATE PERIODICAL DIST P.O. BOX 2237 MADISON WI 53701 608/271-3600 **DISTRIBUTOR** CYNTHIA BROOKS	201 E.BADGER RD. MADISON, WI 53713	NATIONAL	30%	01 06 07 10	K-12; 100+ PUBLISHERS; 40,000 PAPERBACK TITLES; FREE CATALOGS AND QUARTERLY NEWSLETTER; INDICATE SUBSTITUTION WHEN ORDERING; PAYS SHIPPING; PROVIDES WARE-HOUSE VISITS; TOLL-FREE # ONLY IN WI: 800-752-3131.
JALMAR PRESS, INC. 45 HITCHING POST DR BLDG #2 ROLLING HILLS ESTATES CA 90274 213/539-6430 **PUBLISHER** BRADLEY L. WINCH, PH. D MRS SUSAN BAKER	MARJORIE THOMAS SAME	NATIONAL	20%	02 04 06 09 10 12	BOOKS ON TRANSACTIONAL ANALYSIS (TA) FOR VARIOUS AGE GROUPS. TA FOR KIDS & TA FOR TOTS IN SPANISH. BOOKS TO HELP CHILDREN IMPROVE THEIR SELF IMAGE & SELF ESTEEM.
JAMESTOWN PUBLISHERS P O BOX 9168 PROVIDENCE RI 02940 401/351-1915 **PUBLISHER** TED KNIGHT EDWARD SPARGO	SHIRLEY SWANSON TOLL-FREE NUMBER: 800-USA-READ SAME	NATIONAL	20%	01 05 07 09 10 11	HI-LOW BOOKS, ACTIVITY BOOKS.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
JANUARY PRODUCTIONS 249 GOFFLE ROAD HAWTHORNE NJ 07507 201/423-4666 **PUBLISHER** ALLAN W PELLER CAROL LIESS		NATIONAL	25% - 1-99 COPIES 30% - 100-499 COPIES DISCOUNT ON 500 OR MORE BOOKS IS NEGOTIABLE.	01 05 06 08 09 10	MYSTERIES, ADVENTURES, BIOGRAPHIES. JUVENILE PAPERBACK BOOKS.
JOHNSON PUBLISHING COMPANY 820 SOUTH MICHIGAN AVENUE CHICAGO IL 60605 312/322-9200 **PUBLISHER** JOHN H JOHNSON	SAME SAME	NATIONAL	40% = ALL BOOKS	01 03 09 10	BOOKS DEVELOPED FOR BLACK CHILDREN. CALLS ABOUT BOOKS SHOULD GO TO CARMEL TINKSCHEL 312-322-9248.
JONATHAN DRAGON BOOKSTORE 814 MARKET STREET MALL WILMINGTON DE 19801 302/652-1748 **DISTRIBUTOR** MARY LOU BUSHKO		WITHIN DE, LOWER PA, SW NJ & EASTERN MD AREA	25%	02 08 10 12	HI-LOW TITLES, 12 BI-LINGUAL TITLES AND ETHNIC LITERATURE ARE CARRIED.
KAN-READ P O BOX 1400 1050 REPUBLICAN TOPEKA KS 66601 913/234-6679 **DISTRIBUTOR** MONA RAGLOW	P O BOX 1400 TOPEKA, KS 66601	KANSAS & MISSOURI	35 %	02 05 06 10 12	BOOKS FOR PRIMARY, INTERMEDIATE AND HIGH SCHOOL LEVELS. BIOGRAPHIES, CLASSICS, COMPUTER BOOKS, HEALTH, MYSTERIES, PSYCHOLOGY, REFERENCE, SCIENCE FICTION, GENERAL FICTION AND TRADE BOOKS.
KEITH DISTRIBUTORS INC 1055 SOUTH BALLENGER FLINT MI 48504 313/238-9104 **DISTRIBUTOR** LORI GEBHARDT	SAME	MICHIGAN AND SURROUNDING MIDWEST STATES	35%	02 09 10 12	QUALITY, LOW PRICED BOOKS FOR GRADES K-6

BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCCUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
KID'S STUFF ROUTE 1, BOX 239 ELKHORN NE 68022 402/289-3342 **DISTRIBUTOR** DENNY BULGRIN CINDY BULGRIN	6116 MILITARY AVE. OMAHA NE 68104	NE IA SD KS & MO	35%	02 04 06 07 08 09 10 12	CARRIES A WIDE VARIETY OF PAPERBACK & HARDBOUND BOOKS FICTION EDUCATIONAL (TREES BIRDS ETC) PRE-SCHOOL TO 7TH GRADE
KIDS' PAPERBACKS, INC 1601 CONCORD PIKE INDEPENDENCE MALL WILMINGTON DE 19803 302/656-7580 **DISTRIBUTOR** DENISE SAVELLI LYNN SAVELLI		DELAWARE E PENN SO NJ NE MD	30%	10 12	CARRIES 5,000 PAPERBACK TITLES FOR PRE-K TO 12 INCLUDING HI-LO, SPANISH LANGUAGE (LIMITED NUMBER OF RUSSIAN, GERMAN AND FRENCH BOOKS), AND BOOKS OF ETHNIC INTEREST, AND FOR BIBLIOTHERAPY.
GEORGE R. KLEIN NEWS COMPANY 1771 EAST 30TH STREET CLEVELAND OH 44114 216/623-0370 **DISTRIBUTOR** LOIS ARENDASH RON ZOLDOS	ROB ZOLDOS SAME	OH	30%	01 06 07 08 10 12	ELEM-HIGH SCHOOL PAPERBACKS. WILL SPECIAL ORDER FROM ALL MAJOR PUBLISHERS.
KNOLLWOOD PUBLISHING COMPANY BOX 735 WILLMAR MN 56201 612/235-4950 **PUBLISHER** MR. ROBERT KNIGGE LOIS BARTEL	SAME SAME	NATIONAL	50%	01 09 10	SILVER SPURS: FULL COLOR, NOSTALGIC ILLUSTRATIONS,LIBRARY BINDING. SANTA'S SMALLEST, BRIGHTEST,ELF SOLVES SANTA'S DILEMMA OF DELIVERING PRESENTS TO HOMES WITH NO CHIMNEY. COMPLIMENTARY MATERIALS WITH LARGE ORDER, CONTACT SUPPLIER FOR DETAILS. REVIEW COPIES MUST BE PAID FOR OR RETURNED.
H.P. KOPPLEMANN, INC. 140 VAN BLOCK AVENUE HARTFORD CT 06141 203/549-6210 **DISTRIBUTOR** MR. ALLAN HARTLEY ANN MCNAMARA	TOLL FREE #: 1-800-243-7724 SAME	NATIONAL	30%-50%-PAYS SHIPPING ONLY EAST OF THE MISSISSIPPI RIVER. SHIPPING NOT PD. ON SPECIAL OFFER ORDERS OF 35% OR MORE DISCOUNT	01 02 05 10 11	OVER 3000 TITLES; PREPACKED BY GRADES & READING LEVEL & SUBJECT. OCCASIONAL SPECIAL OFFERS AT 30% OR MORE (SHIPPING NOT PAID). SUBSTITUTES ON REQUEST. WILL SHIP TO MEET DISTRIBUTION DATES.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
KTAV PUBLISHING HOUSE 900 JEFFERSON ST #6249 HOBOKEN NJ 07030 201/963-3219 **PUBLISHER** THOMAS YAHN JERRY ROTH	SAME SAME	NATIONAL	25%-PAYS SHIPPING ON ORDERS OVER $25. ORDERS UNDER $25 WILL PAY $2 HANDLING FEE.	01 07 08 10	BILINGUAL (HEBREW/ENGLISH) & BOOKS OF JEWISH INTEREST. REVIEW COPIES MUST BE PAID FOR OR RETURNED.
LADYBIRD BOOKS INC. (FORMERLY HUTCHINSON BOOKS) CHESTNUT STREET LEWISTON ME 04240 207/783-7726 **PUBLISHER** MR. ANDREW HUTCHINSON MADELINE LOFFREDO	WATTS LINE: 800/341-0403 SAME	NATIONAL	39.4%-300 OR MORE BOOKS/ONE DESTINATION/SHIPPING PAID. 31%-UNDER 300 BOOKS/PROJECT PAYS MAILING 34%-LADYBIRD READ-ALONGS (1 CASSETTE & 3 BOOKS)	02 05 09 10 11 12	WIDE RANGE OF CHILDREN'S INTEREST BOOKS & ENTIRE "LADYBIRD" SERIES. READ ALONG CASSETTES AVAILABLE ONLY TO PROJECTS SERVING THE HANDICAPPED. MANY BOOKS IN LARGE PRINT.
LAS VEGAS NEWS AGENCY INC 333 W ST LOUIS AVE LAS VEGAS NV 89102 702/384-1888 **DISTRIBUTOR** JIM SNAPE JAN POAS		LAS VEGAS METRO AREA	30% DISCOUNT OF COVER PRICE	02 05 06 07 08 10	CURRENT AND BACKLIST TITLES FROM MAJOR AMERICAN PAPERBACK PUBLISHERS OFFERED. CHOICE OF BOOKS IN EVERY CATEGORY AVAILABLE. SPECIAL ORDER SERVICE AVAILABLE.
LEARN ME BOOKSTORE 642 GRAND AVENUE ST. PAUL MN 55105 612/291-7888 **DISTRIBUTOR** CARON CHAPMAN	SAME	NATION-WIDE	10%	02 08 10 11	PRE-K THROUGH GRADE 8; VARIETY OF SUBJECTS SELECTED TO BE MULTICULTURAL, ROLE-FREE AND OF HIGH QUALITY. ANNOTATED MAIL ORDER BOOKLIST CATALOG ON REQUEST MARKED RIF. VISITORS WELCOME.
LEARNING HOUSE 38 SOUTH STREET ROSLYN HEIGHTS NY 11577 516/621-5755 **DISTRIBUTOR** LEN KUSNETZ		NATION-WIDE	30%	01 03 06 07 08 09 10 12	OFFERS 6 PRE-SCHOOL COLORING ACTIVITY BOOKS INCORPORATING WORDS INTO PICTURES. SUBJECT MATTER INCLUDES ZOO ANIMALS, SHAPES, NUMBERS, THINGS AND OTHER TYPES OF ANIMALS.

BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
LEARNING UNLIMITED CORPORATION 1940 WINNER STREET P O BOX 633 WALLED LAKE MI 48088 313/624-9000 **DISTRIBUTOR** MR. DHANESH J. SHETH INDIRA	SAME SAME	NATIONAL	20%	01 06 08 09 10 12	PAPERBACK BOOKS IN PREPACKED SETS; EACH SET CLEARLY MARKED FOR GRADE LEVEL; CONTAINS 100 DIFFERENT TITLES; GRADES 1-6; HIGH INTEREST, SELECTED FROM VARIOUS PUBLISHERS, COVERING 5 READING LEVELS RANGING FROM REMEDIAL TO THE ABOVE AVERAGE.
LECTORUM PUBLICATIONS, INC. 137 WEST 14TH STREET NEW YORK NY 10011 212/929-2833 **DISTRIBUTOR** TERESA MLAWER HYLDA LOAYZA	SAME SAME	NATIONAL	30%	01 06 10 12	PUBLISHER AND DISTRIBUTOR OF BOOKS FOR CHILDREN AND YOUNG ADULTS IN SPANISH.
LESNICK NEWS COMPANY 2442 MOTTMAN RD, SW TUMWATER WA 98502 206/357-5341 **DISTRIBUTOR** KEN HEIDAL SHELLEY WARREN	PEGGY KELLEHER CREDIT: MARY LEAHY SAME	75 MILE RADIUS OF OLYMPIA & TUMWATER, WA	25%	01 04 06 07 08 09 10 12	PAPERBACK BOOKS PRICED FROM .50 TO $2.95 ARE USUALLY PICKED FROM THE SHELVES BY TEACHERS OR LIBRARIANS. READING LEVELS PRE-SCHOOL AND UP.
JOHN W LEWIS ENTERPRISES, INC G.P O. BOX 3375 SAN JUAN PR 00936 809/725-1014 **DISTRIBUTOR** MR. JOHN W. LEWIS	CREDIT: NADIA GALAN SAME	NATIONAL	25%	01 04 07 08 09 10 12	SPANISH, BILINGUAL, ENGLISH, EASY TO READ. SUPPLIER MAY OFFER TITLES IMPORTED FROM JAPAN, WEST GERMANY, AND SPAIN.
LIBRA-BOUND BOOKS DIV OF WILLS EDUC SALES P O BOX 19209 GREENSBORO NC 27419 919/299-1411 **DISTRIBUTOR** STANLEY KAISER CHARLOTTE MITCHELL	111 LONGALE RD GREENSBORO NC 27410 SEND ORDERS TO: PO BOX 19209	NATIONAL	20%-A 5% SHIPPING CHARGE ON ALL ORDERS	02 05 06 08 10 12	HARDBOUND & PAPERBACK BOOKS COVERING MANY SPECIALIZED AREAS: ETHNIC, HI-LO, READING ENRICHMENT, MEDIA TIE-INS, ETC. ALL BOOKS BEAR THE NAME OF LIBRA BOUND BOOKS.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
LIBRERIA AIDA DIEZ 14030 SW 39TH ST MIAMI FL 33175 305/554-9609 **DISTRIBUTOR** AIDA DIEZ	SAME SAME	NATIONAL	0%	01 07 08 09 10 12	SPANISH LANGUAGE BOOKS FOR YOUNG PEOPLE. SALES VISITS IN PUERTO RICO ONLY.
LIBRERIA ALMA MATER CALLE CABRERA, 867 SANTA RITA RIO PIEDRAS PR 00925 809/764-6752,6276 **DISTRIBUTOR** SRA. MIGDALIA NIEVES ELIAS CRUZ	SAME 	NATIONAL	15%	01 05 06 08 10 12	BILINGUAL CHILDREN'S LITERATURE. OFFERS BOOKS FROM MEXICO, SPAIN, & ARGENTINA.
LIBRERIA LA LATINA 2548 MISSION ST SAN FRANCISCO CA 94110 415/824-0327 **DISTRIBUTOR** JUAN ZELAYA	 	NATION- WIDE	16.5%=ORDERS OF BOOKS MARKED "SALE PRICED" IN CATALOGS 25%=ORDERS OF REGULAR PRICE BOOKS IN CATALOG 5%=SHIPPING CHARGE	02 08 09 10 12	SPANISH BOOKS FOR YOUNG PEOPLE.
LIL' KIDS PUBLISHING CO 4550 COMMERCE CIRCLE, S.W. ATLANTA GA 30336 404/691-9574 **PUBLISHER** DON FREDA JOYCE COBB	 	NATIONAL	50%	01 04 06 07 08 09 10 12	FOUR COLOR PAPERBACKS DEALING WITH SPORTS AND SPORT FIGURES. TOP ATHLETES CHARACTERIZED IN CARTOON FORM. TEACH BASICS WITH REMAINDER OF BOOK FILLED WITH ACTIVITIES WHICH ENHANCE PERCEPTION, EYE-HAND COORDINATION AND REASONING.
LINCOLN RESEARCH BUREAU PO BOX 332 WHEATON IL 60187 312/858-2800 **PUBLISHER** MARVIN SEGAL EXT 2182	WAREHOUSE 25 W 154 ST CHARLES CAROL STREAM IL 60187	ILL. IND. WIS.	66 2/3%	01 05 06 07 08 09 10 12	

BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
LOLLIPOP POWER P O BOX 277 CARRBORO NC 27510 919/933-9679 ••PUBLISHER•• MARGARET STEPHENS	300 BARCLAY RD CHAPEL HILL, NC 27514 SAME	NATIONAL	1-4 BOOKS = 20% 5-29 BOOKS = 30% 30+ BOOKS = 40%	01 04 09	LOLLIPOP POWER, CHILDREN'S BOOK DIVISION OF THE CAROLINA WREN PRESS, PUBLISHES NON-SEXIST, MULTI-RACIAL PICTURE BOOKS FOR AGES 2-9 WHICH COUNTERACT SEX-ROLE AND RACE STEREOTYPES OFTEN PRESENTED TO YOUNG CHILDREN.
LOS TRES OSOS/LTO ENTERPRISES 6036 N 10TH WAY PHOENIX AZ 85014 602/235-7765 ••PUBLISHER•• JANNY DAVIS BRUCE THOMPSON		NATIONAL	40% MINIMUM ORDER- 25 BOOKS	02 05 07 09 10 12	FOR GRADES K-4, EASY AND FUN TO READ. DISCOUNTS, FREE BOOKMARKS, CONTESTS. BOOKS IDEAL FOR BILINGUAL READERS IN SPANISH, FRENCH, AND ENGLISH. COLOR STORYBOOKS, INCLUDING "THE MERRY CHRISTMAS MICE", "SCRATCH N' SNIFF", "COOK AND COLOR WITH RECIPE RABBIT", SAFE AND SIMPLE.FOR BEGINNING COOKS.
LOUISVILLE NEWS COMPANY 2106 PRODUCTION DRIVE LOUISVILLE KY 40299 502/491-1950 ••DISTRIBUTOR•• JOHN DONALDSON MICHAEL HUFFMAN	CREDIT: MARILEE POOLE AND JANE HOERTER SAME	KY SOUTH IN	36%	01 03 06 07 08 09 10 12	SPANISH, EASY-TO-READ, ETHNIC INTEREST, ACTIVITY BOOKS, EDUCATIONAL GAMES, ETC. FULL LINE WHOLESALER & DISTRIBUTOR.
M & J BOOK FAIR 2307 SHERWOOD CIRCLE BLOOMINGTON MN 55431 612/888-6868 ••DISTRIBUTOR•• MARY JO VALDEZ MARY GREEMAN		NATIONAL	25 %	01 07 08 09 10 12	

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
MACGREGOR NEWS AGENCY 1733 INDUSTRIAL PARK DRIVE MT PLEASANT MI 48858 517/773-3888 **DISTRIBUTOR** GENE MOUTSATSON		WITHIN THE CENTRAL MICHIGAN AREA	25%	02 05 06 07 08 09 10 12	COMPLETE LINE OF ALL NATIONALLY DISTRIBUTED MASS MARKET PAPERBACK TITLES.
MACMILLAN PUBLISHING CO. INC. 866 3RD AVENUE NEW YORK NY 10022 212/702-2000 **PUBLISHER** HARRIET THOMAS MICHAEL BABBICK	DISTRIBUTION CENTER FRONT & BROWN STS RIVERSIDE, NJ 08075 JAMES QUARRY CREDIT SAME	NATIONAL	20%=1-4 BOOKS 40%=5-49 BOOKS 42%=50-99 BOOKS 45%=100-499 BOOKS 48%=500-999 BOOKS 50%=1000 OR MORE BKS	02 05 06 08 10	DISCOUNT APPLIES TO MACMILLAN, BRADBURY PRESS, FOUR WINDS PRESS, ALADDIN, ATHENEUM, SCRIBNER'S AND MARGARET K. MC ELDERRY BOOKS. READING READINESS BOOKS, EASY-TO-READ, ETHNIC INTEREST, PAPERBACKS CONTAINING GAMES, PUZZLES AND OTHER ACTIVITIES.
MAHONING VALLEY DISTRIBUTION AGENCY, INC. 2556 RUSH BOULEVARD YOUNGSTOWN OH 44507 216/788-9665 **DISTRIBUTOR** JAMES RESTLE ROZ RESTLE	SAME SAME	N.E. OH, W. PA, IN A 50 MI RADIUS OF YOUNGSTOWN, OH	30%	02 07 08 10 12	PRE-SCHOOL ACTIVITY, COLORING BOOKS PUZZLES, GAMES, BILINGUAL DICTIONARIES, ETHNIC INTEREST, HISTORY, CONTEMPORARY FICTION, MYSTERIES, SCIENCE FICTION, CLASSICS, POETRY, DRAMA, NON-FICTION, & BEST SELLERS. PUBLISHER'S CATALOGS ON REQUEST.
MAIN COURT BOOK FAIR, INC. 240 MAIN STREET WHITE PLAINS NY 10601 914/664-1633 **DISTRIBUTOR** JOSHUA MAKANOFF BILL HERMAN	SAME 914/664-1633	NY NJ CT	30%	01 03 06 07 08 10 12	VARIETY OF JUVENILE TITLES INCLUDING ETHNIC, HIGH INTEREST LOW VOCABULARY AND YOUNG ADULT.
MANSON NEWS DISTRIBUTORS INC 634 SOUTH AVENUE ROCHESTER NY 14620 716/244-3880 **DISTRIBUTOR** BILL DIETZ		NATIONAL	30%	01 04 06 07 08 09 10 12	ANY MASS MARKET TITLE PUBLISHED. 12,000 TITLES IN STOCK.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
MARCO BOOK COMPANY, INC. P C BOX 108 RUGBY STATION BROOKLYN NY 11203 718/774-0750 **DISTRIBUTOR** MIKE PENN ANNETTE BAUMAN	SAME SAME	NATIONAL	30% = 5 OR MORE COPIES PER TITLE 20% = LESS THAN 5 COPIES PER TITLE	07 08 10	EASY-TO-READ, ETHNIC, ACTIVITY, ALL JUVENILE PAPERBACKS FROM ALL PUBLISHERS FROM GRADES K-12. SALES VISITS TO PROJECTS IN CT,NJ,PA,NY.
MARK TWAIN MEDIA INC BOX 82 LA BELLE MO 63447 314/497-2201 **DISTRIBUTOR** DIANNE SEALS AUDREY RAYLE		NATIONAL	PAPERBACK DISCOUNTS: 0% = 1-9 BOOKS 30% = 10+ ASSORTED TITLES OR BOOK SETS 30% = 25 + SAME TITLE SEE APPENDIX FOR DURACLAD DISCOUNT.	01 03 06 07 08 10 12 13	LOW VOCABULARY-HIGH INTEREST ASSORTED JUVENILE TITLES IN PAPERBACK OR DURA-CLAD FOR ELEMENTARY AND HIGH SCHOOL. WE PAY SHIPPING ON ORDERS OF 100 OR MORE BOOKS.
MELTON BOOK COMPANY, INC. 111 LESLIE STREET DALLAS TX 75207 214/698-9315 **DISTRIBUTOR** MR. S. MORRIS MELTON RUTH TOLBERT	SAME SAME	NATIONAL	50%..100+OF ANY SINGLE TITLE 40%..HOLT OWLET OR YOUNG READERS'PRESS 30%..OTHER ORDERS	01 06 07 08 09 10	WHOLESALE DISTRIBUTOR; OFFERS A WIDE VARIETY OF CHILDREN'S INTEREST BOOKS. NOTICE PARTICULARLY YOUNG READER'S PRESS BOOKS PUBLISHED BY SIMON & SHUS-TER AND THE HOLT OWLET SERIES PUBLISHED BY HOLT.
MERLE DISTRIBUTING COMPANY 27222 PLYMOUTH RD. DETROIT MI 48239 313/937-8400 **DISTRIBUTOR** KEVIN LENTZ	KEVIN LENTZ CREDIT: JOYCE OPALEWSKI	MICHIGAN	36%	02 06 08 09 10 12	CARRIES ALL PAPERBACKS AVAILABLE FROM U.S. PUBLISHERS.
METHUEN, INC. 733 3RD AVE NEW YORK NY 10017 212/922-3550 **PUBLISHER** BEN SCHRAGER JOHN VON KNORRING	80 NORTHFIELD AVE. PO BOX 978 EDISON, NJ 08817 RETURNS: BUILDING 424 RARITAN CENTER EDISON, NJ 08817	NATIONAL	30%	01 07 09 10 12	BEGINNING READERS BY DICK BRUNA AGES 1 & UP PROVIDES SALES VISITS AT SUPPLIER'S DISCRETION.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
MICHIANA NEWS SERVICE 2232 SOUTH ELEVENTH STREET NILES MI 49120 800/253-2882 **DISTRIBUTOR** HELEN BOOTY	SAME SAME	NATIONAL	40%	02 05 10 11	CARRIES ALL MAJOR PAPERBACK PUBLISHERS, PRESCHOOL JUVENILE YOUNG ADULT AND ADULT 20,000 TITLES IN STOCK. MICHIGAN ONLY: (800) 632-2891
MICHIGAN PRODUCTS INC 1200 KEYSTONE P O BOX 24155 LANSING MI 48909 517/393-0440 **DISTRIBUTOR** ROBERT STRAGIER	FREE FREIGHT ON ORDERS OVER 100 TITLES. MICHIGAN TOLL FREE# 1-800-292-1773	NATIONAL	10%	01 06 08 09 10 11 12	MIGRANT EDUCATION, BILINGUAL, ETHNIC, HIGH-LOW READING, ELEMENTARY AND SECONDARY LIFESKILLS READING.
MID-PENN MAGAZINE AGENCY, INC. 100 ECK CIRCLE WILLIAMSPORT PA 17701 717/323-8471 **DISTRIBUTOR** MR. ALAN DEMEL JIM SARGENT	SAME SAME	NATIONAL	25%	01 06 07 08 10 12	
MILLIGAN NEWS COMPANY, INC 150 NORTH AUTUMN ST SAN JOSE CA 95110 408/286-7604 **DISTRIBUTOR** JIM BARTON	SAM WALLACE CREDIT: PAUL KRAMER	CA OR WA NM AZ MT NV ID CO UT WY NE HI AK	0% = LESS THAN 5 COPIES OF 1 TITLE OR 50 ASSORTED TITLES. 30% = 5 OR MORE COPIES OF 1 TITLE OR 50 OR MORE ASSORTED TITLES.	02 07 08 10	REPRESENTS MOST OF THE MASS PUBLISHERS (E G AVON BANTAM DELL NEW AMERICAN LIBRARY ETC) & HAVE IN STOCK FOR IMMEDIATE DELIVERY OR BY SPECIAL ORDER. ACCESS TO ALL TITLES BY THESE PUBLISHERS AND MORE.
MODERN CURRICULUM PRESS 13900 PROSPECT ROAD STRONGSVILLE OH 44136 800/321-3106 **PUBLISHER** LINDA SMALLEY	SAME SAME	NATIONAL	30%	01 03 06 07 08 09 10 11	EASY TO READ

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
MONTANA COUNCIL FOR INDIAN EDUCATION 517 RIMROCK RD P.O. BOX 31215 BILLINGS MT 59101 406/252-1800 **PUBLISHER** MARILYN DEGEL	SAME SAME	NATIONAL	30%	01 03 09 10 12	EASY-TO-READ BOOKS WITH AN INDIAN CULTURE BACKGROUND
MOOK & BLANCHARD 546 SOUTH HOFGAARDEN STREET P.O. BOX 1295 LA PUENTE CA 91749 800/532-3493 **DISTRIBUTOR** JERRY MOOK CHERYL DOBBS	 SAME	NATIONAL	MAIL ORDERS: 0%=1-4 COPIES/TITLE 20%=5-24 " " " (MIN 50 BOOKS SHIPPING CHARGED) 25%=25+COPIES/TITLE SHIPPING PAID CONT'D IN DESCRIP	02 08 10 11	DISCOUNT SCHEDULE CONT'D: WAREHOUSE SELECTED ORDERS: 20%=1-24 COPIES PER TITLE 25%=25 OR MORE COPIES PER TITLE SUPPLIER PROVIDES SALES VISITS IN WESTERN STATES UPON REQUEST AT SUPPLIER'S DISCRETION. CALL 818-968-6424 ONLY IN CA
WILLIAM MORROW & COMPANY 105 MADISON AVENUE NEW YORK NY 10016 800/631-1199 **PUBLISHER** PAULETTE KAUFMANN	6 HENDERSON DRIVE WEST CALDWELL, NJ 07006	NATION-WIDE	40%; MINIMUM ORDER OF 25 BOOKS	01 05 06 09 10 11	TRADE PAPERBACKS; MOSTLY PICTURE BOOKS, SOME NONFICTION.
MOTIVATIONAL READING PRODUCTS 7 PATRICIA CT SMITHTOWN NY 11787 516/724-6992 **PUBLISHER** DON SODANO		NATION-WIDE	33%	01 03 06 07 08 09 10 12	KIDSPORTS, A MONTHLY TABLOID WRITTEN ON AN INTERMEDIATE LEVEL THAT USES A CHILDS INTRINSIC INTEREST IN SPORTS AS A MOTIVATION FOR READING.
MUMFORD LIBRARY BOOK SALES, INC RTE 2 BOX 135 HIGHWAY 544 PLANO TX 75074 214/422-7083 **DISTRIBUTOR** SUE MUMFORD JIM MUMFORD	SAME	NATIONAL	10%=PAPERBACK BOOKS 50-80%=PREDISCOUNTED HARDBACK REMAINDERS ($3.00 PRICE REFLECTS A 50-80% DISCOUNT)	01 06 08 09 10 12	PAPERBACKS, TRADE BOOKS, PUBLISHER LIBRARY BINDINGS, PREBOUND PICTURE COVER HARDBACKS, LARGE PRINT BOOKS, 8 SPANISH TITLES. SUPPLIER SENDS BROCHURES AS AN ON-GOING SERVICE.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
MUSEUM OF NEW MEXICO PRESS P O BOX 2087 SANTA FE NM 87503 505/827-6454 **PUBLISHER** JAMES ROMERO	FRANK GARCIA CREDIT: JANE GABALDO	NATIONAL	40%	01 04 08 09 10	GUIDE BOOK SERIES OF INTEREST TO NATIVE AMERICANS SPANISH-ENGLISH BILINGUAL BOOKS ARTS & CRAFTS BOOKS
N AND OUT PUBLISHING/ MANUFACTURING COMPANY P O BOX 83-2712 RICHARDSON TX 75083 214/644-0647 **PUBLISHER** LA' RITA BROWN	SAME	NATION- WIDE	50% PRICES ARE PREDISCOUNTED	02 05 08 10 12	BACK TO BASIC-READING-PHONICS. USED IN BEGINNING COMPUTER LITERACY. ELECTRONICS, ROBOTICS, TECHNOLOGY BOOKS FROM AGE 2 TO HIGH SCHOOL; BRAILLE, SPANISH/FRENCH; ACTIVITY AND COLORING BOOKS.
NATIONAL ASSN OF THE DEAF 814 THAYER AVE SILVER SPRING MD 20910 301/587-6282 **PUBLISHER** DONNA MORRIS ALYCE STIFTER	BOOK ORDER ADDRESS: ATTN: BOOKSTORE	NATIONAL	0 - 20 % 0% = BOOKS DISTRIBUTED BY NAD 20%= BOOKS PUBLISHED BY NAD	01 04 06 08 09 10 12	SPECIALIZES IN BOOKS ON DEAFNESS & SIGN LANGUAGE.
NATIONAL DISSEMINATION CENTER (FORMERLY EVAL/EDAC) 417 ROCK STREET FALL RIVER MA 02720 617/492-0505 **PUBLISHER** MAURICE CLAIRMONT	SAME SAME	NATIONAL	8%	02 05 06 07 09	NATIVE LANGUAGES SERVED: CHINESE,FRENCH, GREEK,HAITIAN,ITALIAN,KOREAN,PORTUGUESE, SPANISH,LAOTIAN,VIETNAMESE,HMONG CAMBODIAN,ENGLISH PROFESSIONAL RESOURCE BKS. SOME MATERIALS ARE APPROPRIATE FOR USE IN ENGLISH AS A SECOND LANGUAGE AND BILINGUAL CLASSROOMS.
NATIONAL GEOGRAPHIC SUCIETY 17TH AND "M" STREETS, N.W. WASHINGTON DC 20036 202/857-7378 **PUBLISHER** MR CARL HARMON WENDY G ROGERS	NATIONAL GEOGRAPHIC SOCIETY DEPARTMENT 81 P.O. BOX 1640 WASHINGTON, D.C. 20018 SAME	NATIONAL	0%	01 03 07 09 10	WORLD MAGAZINE IS OFFERED BY SINGLE ISSUE ONLY. PROGRAMS MAY BUY HARDBOUND "YOUNG EXPLORER" SERIES,SOLD ONLY IN SETS OF 4 BOOKS, 1 SPANISH TITLE IN THE SERIES. USUAL SPLENDID NATIONAL GEOGRAPHIC PHOTOGRAPHY. RIF PAYS THE SCHOOL/LIBRARY PRICE IN "EDUCATIONAL SERVICES" CATALOG. SEND ORDER TO WAREHOUSE ADDRESS

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
NATIONAL TEXTBOOK COMPANY 4255 TOUHY AVE LINCOLNWOOD IL 60646 800/323-4900 **PUBLISHER** CHARLES LIEBOWITZ ANDREA EPSTEIN	SAME SAME	NATIONAL	25%	01 02 03 05 06 09 10 11	BILINGUAL ELEMENTARY READERS IN ENGLISH, SPANISH, VIETNAMESE/ENGLISH & SPANISH/ ENGLISH. BEAUTIFULLY DESIGNED & ILLUS- TRATED. CHILDREN'S FAVORITE STORIES, FAIRY TALES & PLAYS DESIGNED TO REIN- FORCE GOOD READING HABITS. TOLL-FREE #: 800-323-4900-EMERGENCIES ONLY.
NEBRASKA HEREFORD AUXILIARY "OUR FRIEND HERFY" MASON CITY NE 68855 308/732-3498 **PUBLISHER** MS. MENEDA PHIFER KAY MORGAN (308)-346-4393	SAME SAME	NATIONAL	16.6%	01 04 08 09 10 12	EASY TO READ STORIES OF FACTUAL EXPERIENCES OF GIRLS AND BOYS ON RANCH AND FARM
NELSON NEWS, INC. 4651 "F" STREET P.O. BOX 27007 OMAHA NE 68127 402/734-3336 **DISTRIBUTOR** JUDY KREPS TIM ODORISIO	SAME SAME	IA NE	35%	01 03 06 07 08 10	SUPPLIER STOCKS MOST MAJOR PAPERBACK PUBLISHERS OF CHILDREN'S LITERATURE
NEW AMERICAN LIBRARY/ E. P. DUTTON 1633 BROADWAY NEW YORK NY 10019 212/397-8137 **PUBLISHER** GAYLE GREENO TOM FEARON	CREDIT: JANE GREZLAK 201-387-0600 CONTACT MIMI KAYDEN AT 2 PARK AVENUE NEW YORK, NY 10016 212-725-1818 X278 REGARDING DUTTON AND DIAL BOOKS	NATIONAL NAL PAYS SHIPPING COSTS: DUTTON/ DIAL CHARGES SHIPPING	40%=PICTURE BOOKS, SIGNET, SIGNET VISTA & SIGNET CLASSICS 0%=PLUME, MERIDIAN & NAL BOOKS(HARDCOVER) MINIMUM ORDER: 5 COPIES OF EACH TITLE	02 04 07 10	YA CATALOG: SIGNETS, SIGNET VISTAS, SIGNET CLASSICS & MENTORS AVAILABLE;THEY PROVIDE A VARIETY OF LEISURE READING & LITERARY WORKS ON A WIDE RANGE OF SUB- JECTS. PICTURE BOOK FLYERS: PIED PIPER & UNICORN PAPERBACKS,EASY-TO-READ SERIES; COLORFUL PICTURE BKS;PUBLISHED BY DUTTON DIAL;40% DISCOUNT,FREIGHT CHARGES ADDED.
NEW DAY PRESS KARAMU HOUSE 2355 EAST 89 TH ST CLEVELAND OH 44106 216/761-9553 **PUBLISHER** MARY SHEPARD MARTHA SMITH-216-441-6060	CREDIT: MARY WOODRICH SAME	NATIONAL	0 - 25 % 0% = 1-24 BOOKS 25% = 25 OR MORE BOOKS	01 05 08 09 10 12	POEMS ON FEELINGS BY CITY CHILDREN WITH ILLUSTRATIONS BY CHILDREN OUTSIDE THE CITY. STORIES OF BLACK ACHIEVEMENT DURING THE CIVIL WAR & RECONSTRUCTION. SHORT BIOGRAPHIES OF NOTABLE BLACK OHIO- ANS

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
NEW ENGLAND MOBILE BOOK FAIR 82 NEEDHAM ST. NEWTON HIGHLANDS MA 02161 617/527-5817 **DISTRIBUTOR** LOUIS STREYMUSH NINA SANTUCCI	ROBERT HICKMAN	NEW ENGLAND	30%	01 07 08 10 12	CARRIES A LARGE SELECTION FROM ALL MAJOR CHILDREN'S PUBLISHERS. SENDS FLIERS AS AN ON-GOING SERVICE.
NEW READERS PRESS BOX 131 SYRACUSE NY 13210 315/422-9121 **PUBLISHER** MR MILLAR BRACE OR MR FRED MORRIS	SAME SAME	NATIONAL	0% DISCOUNT 7% SHIPPING CHARGE ON ALL ORDERS	01 03 09 10	THESE HI-LO BOOKS AVAILABLE: CORRELATED READERS OF NEW STREAMLINED ENGLISH SERIES, PRACTICE IN SURVIVAL READING, THE BE INFORMED SERIES, CAREER EDUCATION, SOCIAL STUDIES, NEWS FOR YOU, DRIVER EDUCATION, FAMILY LIFE & HEALTH, READERS IN RELIGIOUS HERITAGE.
NEW SEED PRESS P.O. BOX 9488 BERKELEY CA 94709 415/540-7576 **PUBLISHER** HELEN CHETIN	SAME	NATION WIDE	30%	02 05 08 09 10 12	NEW SEED PRESS IS A NON-PROFIT FEMINIST COLLECTIVE. PUBLISHES CHILDREN'S BOOKS FREE FROM STEREOTYPING AND BOOKS THAT PORTRAY ALL KINDS OF PEOPLE LIVING IN ALL KINDS OF WAYS.
NEW YORK PERIODICAL DIST., INC SEAWAY PLAZA P O BOX 471 POTSDAM NY 13676 315/265-5880 **DISTRIBUTOR** ED MURPHY NY ONLY- 800-962-2672	LARRY WALLACE CREDIT: BARBARA LEWIS	NORTHERN NEW YORK STATE, SYRACUSE NORTH TO THE CANADA BORDER	20 %	01 05 06 07 08 09 10 12	ANY TITLE LISTED IN "PAPERBACK BOOKS IN PRINT".
NEWBORN ENTERPRISES, INC. 808 GREEN AVENUE BOX 1713 ALTOONA PA 16601 814/944-3593 **DISTRIBUTOR** MS BARBARA NEWBORN	SAME SAME	NATIONAL	30%-PAYS SHIPPING ON ORDERS OVER $100	01 03 06 08 10 12	ALL MASS MARKET PAPERBACKS. LARGE PRINT BOOKS FROM NATIONAL ASSN FOR VISUALLY HANDICAPPED AVAILABLE FOR $7.50 + 10% HANDLING CHARGE. THIS IS THE LARGEST SELECTION OF LARGE PRINT BOOKS IN THE COUNTRY. PROVIDES SPECIAL RIF SHIPPING LABELS. INSTRUCTION & ORDER FORMS.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
NORTH CAROLINA NEWS COMPANY 1207 ANGIER AVE P O BOX 1007 DURHAM NC 27702 919/683-2795 **DISTRIBUTOR** MS MARIANNE NICHOLSON CLAY EVANS	SAME SAME	SEE APPENDIX	35%	01 06 07 08 10 12 13	REPRESENTING VIRTUALLY ALL MAJOR PUBLISHERS
NORTH CENTRAL BOOK DISTRIBUTOR 12855 W. SILVER SPRING DR. BUTLER WI 53007 800/558-0580 **DISTRIBUTOR** MR. THOMAS J. ZIEGLER	SAME SAME	NATIONAL	30%	01 10 11	A LARGE VARIETY OF PAPERBACKS FOR JUNIOR AND SENIOR HIGH SCHOOL CHILDREN AND ELEMENTARY SCHOOL LEVEL BOOKS. PROGRAMS IN ALASKA AND HAWAII SHOULD CALL 414-781-1234
NORTHEAST NEWS DISTRIB INC ROUTE 9 W NORTH PO BOX 1669 KINGSTON NY 12401 914/382-2000 **DISTRIBUTOR** TOM HOPFENSPIRGER	SAME SAME	NORTH-EAST	35%	01 03 06 07 08 10 12	PRE K-12; BIOGRAPHY, MYSTERY, REALISM, HUMOR, SPORTS, FANTASY, SCIENCE FICTION, HISTORICAL FICTION, FOLK TALES, ADVENTURE, CRAFTS, TEENAGE ROMANCE, GAMES, ANIMAL STORIES & MORE; WAREHOUSE VISITS WELCOMED.
NORTHERN SCHOOL SUPPLY CO 17 NORTH 8TH STREET FARGO ND 58102 701/293-3210 **DISTRIBUTOR** SARA LINDBERG		N DAKOTA S.DAKOTA MINN.	20%	01 05 06 08 10 11	TOLL-FREE NO.-MINNESOTA AND SOUTH DAKOTA IS 800-437-4012. TOLL-FREE NO.-NORTH DAKOTA IS 800-342-4365
'OCEAN STATE JOBBERS 6649 POST RD NORTH KINGSTOWN RI 02852 401/884-5388 **DISTRIBUTOR** MARC PERLMAN ROY DUBS		THROUGH-OUT RHODE ISLAND	40 - 70 % PREDISCOUNTED	01 04 06 08 09 10 12	CHILDREN'S NOVELS, EDUCATIONAL TOPICS, (MUSIC, MATH, ETC.), CRAFT BOOKS, NATURE TOPICS, ART, SPORTS, PRE-SCHOOL, & GARDENING

BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
OLD HARBOR BOOKS INC BOX 1827 233 LINCOLN STREET SITKA AK 99835 907/747-8808 **DISTRIBUTOR** DON MULLER MARYLIN NEWMAN		SITKA, ALASKA	20%	01 05 07 08 09 10 12	MASS MARKET PAPERBACKS & HARDCOVER BOOKS; GENERAL SUBJECTS; ALL GRADE LEVELS.
PACIFIC PERIODICAL SERVICES 4630 95TH ST., S.W., BLDG. #6 TACOMA WA 98499 206/581-1940 **DISTRIBUTOR** DONNA ROBINSON	SAME	WASHINGTON STATE	35% TOLL FREE NUMBER FOR WASHINGTON PROJECTS: 800/552-2000	02 05 08 10 12	ALL SOFTCOVER TITLES--MASS MARKET. QUALITY AND EDUCATIONAL TITLES, EXCLUDING TEXT (BANTAM, DELL, NEW AMERICAN LIBRARY, SIMON & SCHUSTER, WESTERN, PRICE STERN & SLOAN, ETC.) TOLL FREE NUMBER FOR WASHINGTON PROJECTS: 800/552-2000
PACIFIC PIPELINE 19215 66TH AVE., SO. KENT WA 98032 206/872-5523 **DISTRIBUTOR** ROBERTA DYER	SAME	OR WA ID MT AK NV AND NORTHERN CALIF.	40%	02 05 06 08 10 11	CARRIES ABOUT 1,000 CHILDREN'S BOOKS FROM OVER 100 PUBLISHERS - PRE-SCHOOL THROUGH HIGH SCHOOL, MASS MARKET, EASY-TO-READ. SPECIAL ORDERS AVAILABLE FROM SOME PUBLISHERS. WAREHOUSE VISITS ARE WELCOME; CUSTOMERS MAY PICK UP THEIR ORDERS. TOLL-FREE # IN WA: 800/562-4647; IN OTHER STATES: 800/426-4727.
PAPERBACK SALES, INC. 425 NORTH MICHIGAN AVENUE CHICAGO IL 60611 312/329-1400 **DISTRIBUTOR** MS. MURIEL ROBIN JANE CUNNINGHAM	TOLL-FREE NUMBER: 1-800-621-6475. SAME	NATIONAL	30%-PAYS SHIPPING ON ORDERS FROM IL, IN, IA, KY, MI, OH, MO, WI	01 07 08 10 11 12	QUALITY PAPERBACKS (PREK-12) SELECTED FROM OVER 50 PUBLISHERS; WILL SPECIAL ORDER; CATALOGUE/ORDER FORM LISTS ALL TITLES IN STOCK AND AVAILABLE FOR IMMEDIATE DELIVERY. HI-LO, SOME SPANISH & BILINGUAL.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
PAPERBACK SUPPLY, INC. 4127 FOREST PARK BLVD. ST. LOUIS MO 63108 314/652-1000 **DISTRIBUTOR** SANFORD JAFFE MICHAEL MONTGOMERY		IL AR IA NE KS KY IN MO OK TN	30%..1-1000 BOOKS 35%..1001-3999 40%..4,000+ BOOKS ALL ORDERS MUST INCLUDE 2 COPIES PER TITLE MINIMUM.	01 06 10 11	MASS MARKET & QUALITY PAPERBACKS. JR/SR. HIGH CATALOGS AVAILABLE. SUPPLIER ACCEPTS ORDERS ONLY WITH A MINIMUM OF 2 COPIES PER TITLE. 800-392-4756=ONLY CALLS IN MISSOURI 800-325-8404=SERVES ALL STATES EXCEPT MO
PEM PRESS LOWER VILLAGE GILSUM NH 03448 603/357-0236 **DISTRIBUTOR** ERNEST N PETER	SAME	NATION- WIDE	20%	02 04 06 07 08 09 10 12	PRE-SCHOOL AND PRIMARY GRADES; SPECIAL EDUCATION; ETHNIC INTERNATIONAL DESIGN BOOKS; HI-LO MATERIAL REGARDING LIFE SKILLS AND EMPLOYMENT.
PENDULUM PRESS, INC. THE ACADEMIC BUILDING SAW MILL ROAD WEST HAVEN CT 06516 203/933-2551 **PUBLISHER** CHARLES BLANKFORT MAUREEN DALY	 SAME	NATIONAL	40% PAYS SHIPPING	01 03 06 07 09 10 12	ILLUSTRATED CLASSICS ON 3-5 GRADE LEVEL & ILLUSTRATED HISTORY ON 4-5 GRADE LEVEL WORD PICTURE ASSOCIATION CAN BE APPRE- CIATED BY THE LOWER READING LEVELS ALSO. PROVIDES SPECIAL RIF SHIPPING LABELS, INSTRUCTIONS & ORDER FORMS.
THE PERFECTION FORM COMPANY 1000 NORTH 2ND AVENUE LOGAN IA 51546 712/644-2831 **PUBLISHER** BEV BOSS RICHARD DENHERDER	SAME SAME	NATIONAL	20%= UP TO $1,199 30%=$1,200-$4,999 32%=$5,000-$11,999 34%=$12,000-$19,999 36%=$20,000-$24,999 38%=$25,000-$29,999 40%=$30,000 & OVER	01 05 06 10 11	WIDE RANGE SELECTION. HIGH INTEREST EASY READING LEVELS TO CURRENT BEST SELLERS. EXCELLENT SELECTIONS FOR K-12 ON LEISURE READING AND CLASSROOM MATERIAL. (800)831-4190 IN CONTINENTAL US. (800)432-5831 FOR IOWA PROJECTS.
PERIODICAL DISTRIBUTORS, INC 4800 N. YELLOWSTONE IDAHO FALLS ID 83401 208/523-0183 **DISTRIBUTOR** TED WOODGER TAD MAJEREK	310 "D" STREET IDAHO FALLS, ID 83401	ID MT WY UT NV SD ND	30%	01 05 06 07 08 10 12	GENERAL PAPERBACK TITLES.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
PERMA - BOUND VANDALIA ROAD JACKSONVILLE IL 62650 217/243-5451 **DISTRIBUTOR** BEN MANGUM DOROTHY MILLS	SAME SAME	NATIONAL	20%	01 03 07 08 10 12	EASY-TO-READ, ETHNIC, CRAFTS, SCIENCE, PICTURE BOOKS LEISURE READING, REMEDIAL READING, VOCATIONAL, GUIDANCE & GENERAL READING.
PITTSFIELD NEWS CO INC 27 REED ST PITTSFIELD MA 01201 413/445-5682 **DISTRIBUTOR** JOHN J. ANGELO TRUDY DROSCHN		30 MILE RADIUS OF PITTSFIELD, MASS.	30% - ON ORDERS OF 1-15 BOOKS. 35% - ON ORDERS OF 16 OR MORE BOOKS.	01 05 06 07 08 10	CARRIES ALL MASS MARKET PAPERBACKS; SCHOOL TITLES; K-12 GRADE LEVELS.
THE PLACE IN THE WOODS 3900 GLENWOOD AVENUE GOLDEN VALLEY MN 55422 612/374-2120 **PUBLISHER** ROGER A HAMMER	SAME	NATION WIDE	60% MINIMUM ORDER OF 25 BOOKS	02 05 07 08 09 10 12	MINORITY PUBLICATIONS; 1)BLACK AMERICA; 2)AMERICAN WOMAN; 3)THE PEOPLE(NATIVE AMERICANS); 4)DISABLED/HANDICAPPED AMERICA; 5)HISPANIC AMERICA; 6)YOUNG ACHIEVERS. ENHANCE & SUPPORT PROGRAMS USING COMMUNITY RESOURCES. APPEAL TO JR & SR HIGH LEVELS-HIGH INTEREST-LOW-LEVEL -MOST ILLUSTRATED-30 PAGE AVERAGE.
PLAYMORE INC., PUBLISHERS 200 FIFTH AVENUE NEW YORK NY 10010 212/924-7447 **PUBLISHER** JON HORWICH	MILL PROPERTY ON STATE STREET LUDLOW, MA 01056	NATION-WIDE	55%-84% PRICES ARE PREDISCOUNTED	02 05 06 08 09 10 12	
PMG INTERNATIONAL 1506 CAPITAL #101 PLANO TX 75074 214/423-0312 **DISTRIBUTOR** TOM BROWN		NATIONAL	42% MINIMUM ORDER = 5 BOOKS/$25.00 NET	01 02 04 08 09	BOOKS FOR YOUNG READERS. INCLUDES COLORING BOOKS.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
POMONA VALLEY NEWS AGENCY 10736 FREEMONT AVENUE ONTARIO CA 91762 714/591-3885 **DISTRIBUTOR** DAVE SEABROOKS JACK GINGOLD	DAVE SEABROOKS CREDIT:MARCELLE HIRE SAME	NATIONAL	30%	01 08 10	COMPLETE LINE OF GENERAL INTEREST CHILDREN'S LITERATURE. PUBLISHER'S CATALOGS ON REQUEST. ADDITIONAL PHONE NUMBER: 714-591-3886 714-591-3887
POPCURN PUBLISHERS P.O. BOX 1308 PITTSFIELD MA 01202 413/443-5601 **PUBLISHER** ROBERT WELLS CLAUDINE TALARICO	SAME SAME	NATIONAL	54 1/2%	07 08 09 10 12	PUBLISHES 1 BOOK "WHISKERS, THE BANK MOUSE" WHICH IS A FICTIONAL ACCOUNT OF A MOUSE'S ADVENTURES IN A BANK.
PORTALS PRESS P O BOX 1048 TUSCALOOSA AL 35403 205/758-1874 **PUBLISHER** JAMES TRAVIS FLOY K TRAVIS	JOHN PATRICK CREDIT: MARY ANN TRAVIS 188 RICEMINE RD NE NORTHPORT, AL 35476	NATIONAL	50%-70% 50% = BOOKS PRICED $5.00 OR LESS 60% = BOOKS PRICED $5.01 - $7.50 70% = BOOKS PRICED $7.51 - $10.00	01 05 06 07 08 09 10 12	LAVISHLY ILLUSTRATED HARDCOVER BOOKS FOR YOUNG CHILDREN. ADAPTATIONS OF AMERICAN INDIAN MYTHS FOR THE MULTI-ETHNIC CLASSROOM.
PORTLAND NEWS COMPANY PO BOX 1728 PORTLAND ME 04104 207/774-2633 **DISTRIBUTOR** LESLIE CARVER	270 WESTERN AVE SOUTH PORTLAND, MAINE 04106 SAME	NATIONAL	25% 1-300 COPIES 30% 301-1000 COPIES 35% 1000 + COPIES MINIMUM OF 5 COPIES OF EACH TITLE FOR 30% AND 35% DISCOUNT	02 05 08 10 11	CAN SUPPLY VIRTUALLY ANY TITLE THAT MIGHT BE NEEDED BY A PARTICULAR PROJECT. PAYS SHIPPING IN SW ME ONLY. TOLL-FREE #: 800-462-1333 (ME) 800-633-9300 (NEW ENGLAND)
POWELL'S BOOKS 1005 WEST BURNSIDE PORTLAND OR 97209 503/228-4651 **DISTRIBUTOR** SUSAN JAVIER	SAME	OREGON	10% =NEW BOOKS 30% =REMAINDERS	09 10	POWELL'S BOOKS HAS A BROAD SELECTION OF PUBLISHERS' CLOSEOUTS AT BARGAIN PRICES.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
PRENTICE-HALL ENGLEWOOD CLIFFS NJ 07632 201/592-2619 **PUBLISHER** JEANNE KRAMER 201-592-2637 PAT JENNINGS 201-592-2619	RT. #59 WEST WYACK, NY SAME	NATIONAL	40%-PAYS SHIPPING FOR PAPERBACKS ONLY	01 09 10 12	"TREEHOUSE" PAPERBACKS PRE K-12. ACTIVITY, SPORTS, & PICTURE BOOKS. 3 SPANISH. ACCEPTS RETURNS ONLY IF DEFECTIVE. ADDRESS ALL ORDERS TO RIF CONTACTS. REVIEW COPIES ON REQUEST AT SUPPLIER'S DISCRETION.
PRICE/STERN/SLOAN PUBLISHERS 410 NORTH LA CIENEGA BLVD LOS ANGELES CA 90048 800/421-0892 **PUBLISHER** JOHN FORDEN	SAME SAME	NATIONAL	50%	01 03 06 07 09 10 11	THESE BOOKS AVAILABLE: THE WORLDS WORST ELEPHANT JOKES, THE WORLDS WORST KNOCK-KNOCK JOKES, THE ORIGINAL WARM FUZZY TALE, MY SECRET BOOK, SERENDIPITY BOOKS, COLOR BOOK SERIES, MAD LIBS, MY OWN BOOK
PROGRESS NEWS COMPANY, INC. 187 COTTAGE STREET POUGHKEEPSIE NY 12602 914/452-4750 **DISTRIBUTOR** MR. MATTHEW SCHLOSSBERG RUTH SCHLOSSBERG	SAME SAME	SEE APPENDIX	20%	01 06 07 08 10 12	DISTRIBUTOR OF MAJOR PAPERBACK LINES
PUBLISHERS MARKETING ENTERPRISES, INC. 386 PARK AVENUE SOUTH NEW YORK NY 10016 212/686-3000 **DISTRIBUTOR** RICHARD REPASS, PRESIDENT	GAIL SMITH CUSTOMER SERVICE #5 LAWRENCE AVE. BLOOMSFIELD, NJ 07003 SAME	NATIONAL	50% BOOKS ARE OFFERED AT NET PRICES WHICH REFLECT A 50% DISCOUNT.	01 05 08 09 10 12	BOOKS OF ETHNIC INTEREST, ACTIVITY BOOKS, SUBJECT TO AVAILABILITY.
RAINIER NEWS INC 1122 80TH ST. S.W. EVERETT, WA 98203 206/355-5350 **DISTRIBUTOR** BETH YOST		THROUGHOUT ST. OF WASHINGTON	30%-DELIVERY TO CUSTOMERS WITHIN 50-MILE RADIUS OF EVERETT	02 07 08 10 12	PAPERBACK BOOKS FOR EVERY GROUP FROM ALL MAJOR PUBLISHER FOR YOUNG CHILDREN. OFFERS STORAGE UPON REQUEST.

BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
RAINTREE PUBLISHERS, INC 330 EAST KILBOURN AVE MILWAUKEE WI 53202 414/273-0873 **PUBLISHER** SU NOVOTNY	5005 SOUTH 6TH ST MILWAUKEE, WI 53221	NATION-WIDE	46.6%	01 02 05 06 09 10 11	BOOKS FOR ELEMENTARY, JUNIOR HIGH AND HIGH SCHOOL AGES; HI-LO, SCIENCE, NATURE, CLASSICS, TRUE ADVENTURES AND MYSTERIES.
RALEIGH NEWS AGENCY, INC. 2420 CRABTREE BOULEVARD P.O. BOX 18706 RALEIGH NC 27604 919/833-2707 **DISTRIBUTOR** A H WATTS JEANNE LABORWITT/DANNY BUGER	SAME SAME	N.C.	30%-FREE TRUCK DELIVERY TO WAKE, VANCE, FRANKLIN, WARREN, & JOHNSON COUNTIES.	01 08 10	WIDE SELECTION OF CHILDREN'S LITERATURE. STOCKS MOST MAJOR PUBLISHERS. OFFERS STORAGE TO COUNTIES LISTED IN DISCOUNT COLUMN.
RAMSEY NEWS COMPANY INC 1128 EAST WINONA AVE BOX 1507 WARSAW IN 46580 219/267-7532 **DISTRIBUTOR** MARCUS KOSINS	OLIVE VAN DYKE	NATIONAL	40 %	01 05 08 09 10 12	CARRIES THE PAPERBACKS OF ALL MAJOR PUBLISHERS
RAND MCNALLY & COMPANY 8255 NORTH CENTRAL PARK SKOKIE IL 60076 800/323-4070 **PUBLISHER** RANDI LEVENTHAL	SHIRLEY MANNING BOOK ORDER ADDRESS: PO BOX 7600 312-673-9100 SAME	NATIONAL	0% = 1-4 BOOKS 40%= 5 OR MORE BOOKS 25%= AUDIO CASSETTES (PREDISCOUNTED) FOR PROJECTS SERVING THE HANDICAPPED	01 05 10 11	JUVENILE PAPERBACKS (PRODUCT CODE 87) EDUCATIONAL & STORYBOOKS TO BE FOUND NEAR THE END OF JUVENILE CATALOG MASS MARKET PAPERBACKS ARE BOXED SETS OF ACTIVITY BOOKS EVERYTHING IN THE CATALOG IS AVAILABLE AUDIO CASSETTES (FOR PROJECTS SERVING HANDICAPPED) ARE PREDISCOUNTED DON'T FIGURE ADDITIONAL DISCOUNT
RANDOM HOUSE/KNOPF/PANTHEON 201 EAST 50TH STREET NEW YORK NY 10022 212/572-2776 **PUBLISHER** SUZANNE GLAZER MARION SCHNEIDER	BOOK ORDER ADDRESS: MARION SCHNEIDER RANDOM HOUSE INC WESTMINSTER MD 21157 800-638-6460 800-492-0782 IN MD	NATIONAL	40%=ALL BOOKS 25%=CASSETTES FOR PROJECTS SERVING THE HANDICAPPED 40%=BOOK & CASSETTE PACKAGES FOR PROJECTS SERVING THE HANDICAPPED	01 02 05 07 10 11	PAPERBACK SERIES, PRE K-12, WIDE FICTION & PICTURE BOOK SELECTION. GAME BOOKS. NON-FICTION. MUST PAY STATE AND LOCAL TAXES UNLESS TAX EXEMPT # APPEARS ON ORDER. FOLLOWS YOUR SHIPPING INSTRUCTION PAID BY TRUCK OR 4TH CLASS MAIL. NOTE: BALLANTINE (DIV) OFFERS SAME SERVICES. CONTACT TAMU ALJUWANI.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
REED VISUALS P.O. BOX 483 INDIANAPOLIS IN 46206 317/926-5229 **PUBLISHER** DEREK PHEMSTER MARY PHEMSTER	SAME SAME	NATIONAL	30%	02 08 09 10	EASY TO READ MATERIAL, UNIVERSAL APPEAL; IMAGERY BLACK.
REGENT BOOK CO (YONKERS BOOKSTORE INC) 101A ROUTE 46 SADDLEBROOK NJ 07662 201/368-2208 **DISTRIBUTOR** DORIS LEVIN	(914) 969-6128	NY COUNTIES OF DUTCHESS WESTCHESTER, PUTNAM.	ORDERS UP TO $249.99 20%-PAPERBACKS-3 OR MORE COPIES PER TITLE 10%-PAPERBACKS-SINGLE TITLES 20%-HARD COVER (SEE RT HAND COLUMN)	01 05 06 08 09 10 12	GENERAL LISTING OF YOUNG PEOPLE'S TITLES ASSORTMENT OF 32,000 CHILDREN'S TITLES. ORDERS-$250 OR MORE: 10%=ASST PAPERBACKS; 20%=ASST HARDCOVERS; 30%=PAPERBACKS-3+ COPIES PER TITLE 10-25% DISC=ALL LIBRARY BINDING ALL LIBRARY BINDING=10-25% DISCOUNT SALE SECTION=ALL NET PRICE
RICHARDSON'S EDUCATORS, INC. 2014 LOU ELLEN LANE HOUSTON TX 77018 713/688-2244 **DISTRIBUTOR** JOHN RICHARDSON MARY RICHARDSON	SAME SAME	NATIONAL	25%	01 05 07 08 10 12	SALES VISITS IN TX, NM, LA, OK. TEXAS ONLY: 800/392-8562
RIO GRANDE BOOK COMPANY 1101 UPAS AVE PO BOX 2795 MCALLEN TX 78501 512/682-7531 **PUBLISHER** VINCENT MCLEOD	SAME SAME	NATIONAL	15% = PAGE 41-47 25% = PAGE 48-58 IN BILINGUAL MATERIAL CATALOG. 52.5% = EL PAIS DE LOS CUENTOS, CUENTOS DE FANTASIA, MUNECOS DE VEGETABLES.	01 03 09 10 12	ENGLISH/SPANISH BILINGUAL. PROVIDES SPECIAL RIF SHIPPING INSTRUCTIONS & ORDER FORMS.
ROADRUNNER LIBRARY SERVICE 1221 E. WASHINGTON PHOENIX AZ 85034 602/252-8897 **DISTRIBUTOR** ANN KERBS LARRY KERBS		ARIZONA, NEW MEXICO	35% ON ALL PAPERBACKS.	02 06 08 10 12	LARGEST SUPPLY OF BOOKS FOR RIF IN AZ

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
ROANOKE NEWS AGENCY INC 1714 NINTH ST ROANOKE VA 24013 703/345-4977 **DISTRIBUTOR** JAMES GACEK GENE PATTERSON	SAME SAME	NATIONAL	10 % = SPECIAL ORDERS & SHORT PUBLISHER DISCOUNTED BOOKS 20 % =BOOKS IN STOCK WITH RETURN OPTION 35 % =BOOKS IN STOCK NO RETURN OPTION	01 06 08 10 12	CAN MAKE ANY BOOK IN PRINT AVAILABLE SENDS LISTS OF PUBLISHERS CARRIED AS AN ON-GOING SERVICE REVIEW COPIES AT SUPPLIERS DISCRETION IN ROANOKE VA AREA
ROCHESTER NEWS AGENCY 420 FIRST AVENUE, N.W. ROCHESTER MN 55901 507/282-8641 **DISTRIBUTOR** MILT KAPLAN BEN KAPLAN		THROUGHOUT OLMSTED COUNTY, MN	20 %	01 06 07 08 10 12	IS ABLE TO OBTAIN ALL PAPERBACK OR HARDCOVER BOOKS IN PRINT.
ROSE ZELL BOOKS 136 ILEHAMWOOD DEKALB IL 60115 815/756-2801 **DISTRIBUTOR** ESTELLE VON ZELLEN		60 MILE RADIUS OF DEKALB, ILL	20%	02 04 08 09 10 12	DISTRIBUTOR OF ALL MAJOR PAPERBACKS. STOCKS BOOKS WITH EMPHASIS ON ETHNIC, BI-LINGUAL(SPANISH-ENGLISH), HIGH-LOW BOOKS.
RUTLAND NEWS COMPANY, INC. 207 NORTH MAIN STREET RUTLAND VT 05701 802/773-7020 **DISTRIBUTOR** JAMES KAHLE RON FLETCHER	SAME SAME	VT NH	30%	02 04 06 07 08 10 12	DISTRIBUTOR OF MOST MAJOR PAPERBACK PUBLISHERS.
S & L SALES COMPANY POST OFFICE BOX 2067 WAYCROSS GA 31501 912/283-0210 **DISTRIBUTOR** SPENCER LAMAR PERRITT ANNETTE PERRITT	BOOK ORDER ADDRESS P.O. BOX 2067 WAYCROSS, GA 31501 VICKY RAWLINS SAME	NATIONAL	40%-70% PRICES ARE PREDISCOUNTED.	01 05 07 09 10 12	EASY-TO-READ, ACTIVITY BOOKS, & ETHNIC INTEREST. HIGH INTEREST LOW LEVEL-ELEM. JR. HIGH & HIGH SCHOOL. ANY MASS MARKET PAPERBACK BOOK PUBLISHED.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
B & R SAMIZDAT EXPRESS P.O. BOX 161 WEST ROXBURY MA 02132 617/469-2269 **PUBLISHER** RICHARD SELTZER BARBARA SELTZER	SAME SAME	NATIONAL	40% = 10-99 COPIES 50% = 100 + COPIES	02 07 09 10	PUBLISHES 2 BOOKS: THE LIZARD OF OZ (A FABLE FOR ALL AGES); NOW & THEN & OTHER TALES FROM OME (A SHORT COLLECTION OF CHILDREN'S STORIES)
SAN DIEGO PERIODICAL P O BOX 82108 SAN DIEGO CA 92117 714/275-3090 **DISTRIBUTOR** FLORA NEGRETE DONALD DAVENPORT	 SAME	SO CA & AZ CITIES YUMA PHOENIX TUCSON	30%	01 03 06 07 08 09 10	EVERY MAJOR LINE OF CHILDREN'S BOOKS.
SANTILLANA 942 SOUTH GERHART AVENUE LOS ANGELES CA 90022 213/728-2245 **PUBLISHER** TERESA PRICE SAM LAREDO	SAME SAME	NATIONAL	20%	01 03 C6 08 09 10	SPANISH & ENGLISH, EASY TO READ, ETHNIC INTEREST. SALES VISITS UPON REQUEST AT SUPPLIER'S DISCRETION IN TX, FL, CA,NY, NM, AZ, CO,IL, WI, & OH.
SCHOLASTIC INC 730 BROADWAY NEW YORK NY 10003 800/325-6149 **PUBLISHER** BARBARA MARCUS LINDA LANNON	SCHOLASTIC, INC. P.O. BOX 7502 2931 E. MCCARTY ST. JEFFERSON CITY, MO. 65102	NATIONAL	43%=ALL ORDERS FREE SHIPPING	01 03 06 07 09 10 11	PAPERBACKS FOR ALL AGES IN NUMEROUS CATEGORIES. MANY ETHNIC TITLES. SPECIAL RIF CATALOGS, BROCHURES & ORDER FORMS. FREE BOOKLETS/NEWSLETTERS THAT SERVE AS READING MOTIVATORS. BONUS POSTERS, TEACHING GUIDES.
SCHOOL BOOK SERVICE 5415 N.W. 15TH ST., SUITE 23 MARGATE FL 33063 305/975-7881 **DISTRIBUTOR** JACK KUEHNE KATHLEEN KUEHNE		FLORIDA	30% TOLL-FREE NUMBER: 800-228-7361	02 05 06 08 10 11 12	ALL MASS MARKET PAPERBACK BOOKS FROM PUBLISHERS INCLUDING BANTAM, DELL, NAL, AVON, SADLEIR, RANDOM, SIMON & SCHUSTER, AND MORE. ALSO OFFERS BILINGUAL BOOKS.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
THE SCRIBNER BOOK COS. INC. (ATHENEUM/SCRIBNER)	(SEE MACMILLAN)				
THE SECRET GARDEN CHILDREN'S BOOK SHOP 7900 E GREEN LAKE DR N SEATTLE WA 98103 206/524-4556 **DISTRIBUTOR** SHER SMITH		STATE OF WASH	10% DISCOUNT ON ALL BOOKS IN STOCK SPECIAL BOOK ORDERS WILL NOT BE ACCEPTED	08 10	EXTENSIVE SELECTION OF PAPERBACKS FOR ALL AGES. PICTURE BOOKS, EASY READERS, MULTI-ETHNIC, FOLK AND FAIRY TALES. FICTION AND NON-FICTION FOR PRE-K THROUGH JR. HIGH. CALL FOR INFORMATION REGARDING BOOKS IN STOCK.
SELECTIONS BOOK FAIRS, INC. 4505 NORTH HIGH STREET COLUMBUS OH 43214 614/263-1624 **DISTRIBUTOR** CARL R KING		FRANKLIN DELAWARE LICKING MADISON UNION & FAIR- FIELD CO OF OHIO	20 %	01 04 06 07 08 10 12	PAPERBACKS. QUALITY LITERATURE DEALING IN ETHNIC INTEREST. HIGH INTEREST-LOW READING LEVEL.
SHORT STORY INTERNATIONAL 6 SHEFFIELD RD. GREAT NECK NY 11021 516/466-4166 **PUBLISHER** MR. SAM TANKEL NAT RABOY	SAME SAME	NATIONAL	25%	01 03 09 10	SHORT STORIES ON FOUR LEVELS-ELEMENTARY, JR HIGH, SR HIGH, COLLEGE. WRITTEN BY CURRENT LIVING AUTHORS. SEEDLING SERIES- ELEM LEVEL; STUDENT SERIES-JR HIGH & SR HIGH; SHORT STORY INTNL-ADV PLACEMENT SR HIGH & COLLEGE.
SILBERT & BRESS PUBLICATIONS PO BOX 68 SHERYL LANE MAHOPAC NY 10541 914/628-7910 **PUBLISHER** DR ALVIN SILBERT MRS LINDA SILBERT	SAME	NATIONAL	40 %	01 02 04 06 08 09 10 12	SUPPLEMENTARY BOOKS-GRADES PRE-SCHOOL TO 4-SUBJECTS FAMILIAR TO ALL CHILDREN. SUPPLEMENTARY WORKBOOKS-GRADES PRE-SCH-6 FOR CREATIVE WRITING MOTOR AND ART SKILL REQUEST CATALOG FOR COMPLETE LISTING.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
SIMON & SCHUSTER, INC. (FORMERLY POCKET BOOKS) 1230 AVENUE OF THE AMERICAS NEW YORK NY 10020 212/698-7404 **PUBLISHER** CARMELA PECONE	TOLL FREE #: 1-800-223-2336	NATIONAL	40% ON ARCHWAY PAPERBACKS; FIRST LOVE SERIES;MINSTREL BKS; WANDERER BKS; LITTLE SIMON SERIES; JULIAN MESSNER TITLES & PRENTICE HALL CHILDREN'S BKS	02 09 11 12	FICTION AND NON-FICTION BOOKS FROM SIMON & SCHUSTER COVERING EVERY AREA OF SPECIALIZED CHILDREN'S LITERATURE.
SMILE PRODUCTIONS, INC. 13903-D S W 46 TERRACE MIAMI FL 33175 305/559-7722 **PUBLISHER** ROBERT KLEIN		NATIONAL & P.R.	70% MINIMUM ORDER OF 36 BOOKS PER TITLE. "VACATION BOOK" & "TRIP TO THE LAND OF TRUTH" AVAILABLE AT 45¢/COPY. GREATER DISC. FOR LARGE ORD.	01 05 06 08 09 10 12	FULL COLOR BI-LINGUAL (ENGLISH-SPANISH) COLORING BOOKS. AMERICAN HISTORY, GENERAL SUBJECTS. EASY TO READ AGE GROUPS 6-11 YEARS.
SOUTH CENTRAL BOOKS, INC. 613 W BENEDICT SHAWNEE OK 74801 405/275-4522 **DISTRIBUTOR** R B ZYMAN		NATIONAL	15 %	01 04 07 08 09 10 12	LITERARY BOOKS, PREDOMINATELY ELEMENTARY INCLUDING HIGH INTEREST - LOW VOCABULARY EXCELLENT SELECTION OF PRE-SCHOOL LITERATURE. PROVIDES SALES VISITS IN OK, AR, LA, N TX, KS, & MO.
SOUTHERN MICHIGAN NEWS (FORMERLY SUITS NEWS) 5601 ENTERPRISE DRIVE LANSING MI 48911 800/248-2213 **DISTRIBUTOR** JOHN R DENNANY DAVID BOWMAN	IN MICHIGAN CALL TOLL-FREE: 1-800-828-2140 NATIONWIDE CALL TOLL-FREE: 1-800-248-2213	NATIONAL	35%-MINIMUM OF 5 COPIES PER TITLE WAREHOUSE SELECTION=NO MINIMUM REQUIRED	02 07 08 10 11	WE STOCK THE MOST POPULAR JUVENILE TITLES FROM MAJOR PUBLISHERS. OUR EDUCATIONAL STAFF IS AVAILABLE TO HELP SELECT TITLES FOR YOU BASED ON YOUR PROJECT'S NEEDS. FREE RIF CATALOGS ARE AVAILABLE. SALES VISITS ENCOURAGED IN MICHIGAN. CALL FOR ADDITIONAL INFORMATION.
SOUTHERN WISCONSIN NEWS INC RTE 3, 4838 S JOHN PAUL ROAD MILTON WI 53563 608/756-2376 **DISTRIBUTOR** THOMAS PURNELL ROBERT PURNELL III	DANIEL MCKAIG CREDIT: ZANA STEINHOFF	THROUGH- OUT A 75 MILE RADIUS OF JANES- VILLE,WI	35% SERVICE CODES HONORED: 01,02,05, 06,07,08, 09,10,12	01 02 05 06 07 08 09 10	PAPERBACKS,COOKBOOKS,CHILDREN'S BOOKS AND COMICS. MERCHANDISE AVAILABLE FOR ALL AGE GROUPS.

BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
SPIZZIRRI PUBLISHING P.O. BOX 664 MEDINAH IL 60157 312/529-1181 **PUBLISHER** LINDA SPIZZIRRI PETER SPIZZIRRI	LINDA SPIZZIRRI SAME	NATIONAL	50% MINIMUM ORDER OF 150 BOOKS TOLL-FREE NUMBER FOR RIF PROJECTS: 800-325-9819	02 05 06 08 09 10 11	EDUCATIONAL COLORING BOOKS. A NUMBER OF MUSEUMS HAVE PARTICIPATED IN DEVELOPING MANY OF THESE BOOKS.
SPOKEN ARTS 310 NORTH AVENUE NEW ROCHELLE NY 10801 914/636-5482 **PUBLISHER** ALICE HEFLER CHRISTOPHER KING	 SAME	NATIONAL	40%	02 04 06 09 10 12	WORKS BY CLASSIC AUTHORS.
STOEGER PUBLISHING CO 55 RUTA COURT SOUTH HACKENSACK NJ 07606 800/631-0722 **PUBLISHER** JOHN FERGUSON NEDRA DAVIS	SAME	NATIONAL	40% SHIPPING AND MAILING COSTS PAID ON MINIMUM 5-BOOK ORDER (ASSORTED TITLES)	02 05 08 09 10 11	TITLES DEAL WITH THE OUTDOORS: "HOW-TO" BOOKS ON FISHING; JUVENILE, YOUNG ADULT SERIES ON SPORTS; TITLES ON HUNTING AND FIELD DRESSING GAME, CAMPING, TARGET SHOOTING AND SURVIVAL.
STORY HOUSE CORPORATION BINDERY LANE CHARLOTTEVILLE NY 12036 607/397-8725 **PUBLISHER** SIGURD C RAHMAS EVELYN RIFENBARK	 TOLL-FREE NUMBER: 800-847-2105 IN NY: 800-428-1008	NATIONAL	10%-25% (TITLES IN CATALOGS ARE PREDISCOUNTED).	01 05 08 09 10 11	ALL TITLES ARE HARD COVER PRE-BOUND PAPERBACKS. (WE BIND PAPERBACK BOOKS INTO HARD COVERS.) COMPLETE LINE OF POPULAR TITLES, AGES 5 TO ADULT.
'DON & LINDA'S SUITCASE /BOOKS 603 12TH STREET OREGON CITY OR 97045 800/523-3391 **DISTRIBUTOR** DON SASS LINDA SASS		OREGON WASHING- TON	25%-30% WITH MINIMUM ORDER OF $50.00 25%=$50-$500 27%=501-$1000 30%=OVER $1000	01 05 06 08 10 12	ALL PAPERBACK TITLES IN THE CATALOGS PUBLISHED BY SCHOLASTIC, DELL, RANDOM HOUSE, AVON, BANTAM, HARPER AND ROW, SIMON & SCHUSTER, PENGUIN AND PUTNAM. TOLL-FREE NUMBER: 800-523-3391. ALTERNATE NUMBER: 503-656-6823.

BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
SUMMIT CITY NEWS AGENCY, INC. 3926 MOBILE AVE. FORT WAYNE IN 46805 219/484-0571 **DISTRIBUTOR** OSCAR BRISTOL GERALD JAHN	SAME SAME	WITHIN A 50 MILE RADIUS OF FORT WAYNE, IN	35% -FREE DELIVERY W/.N SERVICE AREA. ORDERS ACCEPTED OUTSIDE OF SERVICE AREA. SHIPPING NOT PAID OUTSIDE OF SERVICE AREA.	01 04 06 07 12	HIGH INTEREST, EASY READING TITLES FROM OVER 20 PUBLISHERS. ORDERS SHIPPED UPS. UP TO 4 COMPLIMENTARY REVIEW COPIES ON REQUESTS FROM WITHIN SERVICE AREA.
SUNDANCE PAPERBACK DISTRIBUTOR P O BOX 1326 LITTLETON MA 01460 800/343-8204 **DISTRIBUTOR** ANNE STERLING	SAME SAME	NATIONAL	20%=1-4 COPIES/TITLE 30%=5 OR MORE COPIES PER TITLE, ALL CLASSROOM LIBRARIES, & ON ALL PURCHASES MADE ON VISIT TO THE WAREHOUSE	01 05 06 07 08 10 11	LARGE STOCK; K-12; QUALITY PAPERBACKS SELECTED BY LIBRARIANS & TEACHERS; 2 ANNUAL CATALOGUES - HIGH SCHOOL AND ELEMENTARY; WILL SPECIAL ORDER (MIN. 5 COPIES PER TITLE); WAREHOUSE VISITS WELCOME. PAY SHIPPING EAST OF THE MISSISSIPPI.
SUNPATH CHILDREN'S BOOKSHOP 707 E PALO VERDE DRIVE PHOENIX AZ 85014 602/265-8584 **DISTRIBUTOR** RAYNE RAGAN		ARIZONA	$200.00+ = 10% $300.00+ = 15%	10	WE ARE THE ONLY CHILDREN'S BOOKSTORE IN PHOENIX, WITH A WIDE RANGE OF BOOKS INCLUDING BEGINNER READERS, BILINGUAL & ETHNIC BOOKS, CHOOSE YOUR OWN PLOTS, HI/LOW STORIES, FICTION FOR MIDDLE GRADES, HISTORY AND SCIENCE. WE CAN ORDER ANY BOOK YOU NEED. COME IN AND BROWSE, ORDER DIRECTLY.
SUSSMAN SALES COMPANY 6 FLOWER LANE P O BOX 147 JERICHO NY 11753 516/931-7755 **DISTRIBUTOR** JOE SUSSMAN SYLVAN FEINSTEIN		NEW YORK NEW JERSEY, CONNECTICUT	40%	01 05 06 08 09 12	HIGH-INTEREST, LOW READABILITY PAPERBACK BOOKS FOR STUDENTS IN GRADES 4-12. SELECTION FROM MAJOR PUBLISHERS.
TEXAS SCHOOL BOOK FAIRS, INC. 6910 WOODWAY DRIVE WACO TX 76710 800/792-2002 **DISTRIBUTOR** RICHARD BEALL JOYCE BEALL	SAME SAME	TX NM OK	30%	02 06 07 08 10 11	ELEMENTARY WORKBOOKS, EASY READERS, DRAWING BOOKS, SPORTS BOOKS, HUMOR, BOOKS ABOUT TEXAS, POPULAR MOVIE TIE-INS CLASSICS AND CURRENT BEST-SELLING CHILDREN'S BOOKS, TEXAS BLUEBONNET AWARD BOOKS, COMPUTER BOOKS.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
THIRD WORLD PRESS 7524 S COTTAGE GROVE CHICAGO IL 60619 312/651-0700 **PUBLISHER** DON LEE	SAME SAME	NATIONAL	50 %	02 05 10	EASY-TO-READ, BLACK-ORIENTED BOOKS.
TOWER EDUCATIONAL BOOK SERVICE 2538 WATT AVE. SACRAMENTO CA 95821 916/481-6600 **DISTRIBUTOR** MIKE WALKER MICKI GRUNDHOEFER	CREDIT: STAN BARTON	FROM SAN FRANCISCO, CA NORTH TO SEATTLE, WA & EAST TO RENO, NV	25%	01 05 08 09 10	CARRIES ALL MASS MARKET & CHILDREN'S PAPERBACKS. SENDS FLIERS AS AN ON-GOING SERVICE. GUARANTEES PRICES AS QUOTED.
TREEHOUSE PUBLISHING COMPANY P O BOX 35461 PHOENIX AZ 85069 602/931-7233 **PUBLISHER** PAT RIDDLE SYLVIA ANDERSON	SAME	NATION WIDE	50%	01 05 06 07 08 09 10 12	ACTIVITY & COLORING BOOKS WITH VARIOUS SUBJECT MATTER: SEASONS, HOLIDAY, INSECT DINOSAURS, AND PHONICS SALES VISITS LIMITED TO ARIZONA
TRESPASSERS WILLIAM 700 AMHERST, NE ALBUQUERQUE NM 87106 505/268-4601 **DISTRIBUTOR** MS. GWYNNE SCHOLZ	SAME SAME	METRO ALBUQ NM	20%	06 10 12	RETAIL BOOK STORE CARRYING STOCK FROM MOST MAJOR PUBLISHING COMPANIES. WILL PROVIDE SALES ASSISTANCE OVER THE TELEPHONE WHEN REQUESTED
TRI-COUNTY PERIODICAL DISTRIBUTORS, INC. 112 E. VAN BUREN JOLIET IL 60432 815/727-3338 **DISTRIBUTOR** ROBERT PILKEY GWEN BOOK	SAME 815-727-1180	NATIONAL	30%	04 06 07 08 09 10 12	ALL MAJOR PAPERBACK LINES, MANY SPECIALIZED OVERSIZED SELECTIONS & CHILDREN'S INTEREST BOOKS. SENDS FLIERS AS AN ON GOING SERVICE & PUBLISHER'S CATALOGS ON REQUEST.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
TRIANGLE NEWS COMPANY, INC 301 MUNSON AVENUE MCKEES ROCK PA 15136 412/771-4433 **DISTRIBUTOR** JACK EVANS GLEN YATES	SAME SAME	WITHIN 150 MILE RADIUS OF MCKEES ROCK, PA	30%	01 03 06 07 08 10 12	WIDE SELECTION OF JUVENILE TITLES FOR K-12. SPECIAL RIF SHIPPING LABELS. INSTRUCTIONS AND ORDER FORMS. RIF VISITORS WELCOME AT WAREHOUSE.
TRILLIUM PRESS INC P O BOX 921 NEW YORK NY 10159 914/783-2999 **PUBLISHER** T HOLLAND		NATION-WIDE	25%	02 06 08 09	COMPUTER AND ROBOT BOOKS FOR CHILDREN
TROLL ASSOCIATES (EDUCATIONAL READING SERVICES) 320 ROUTE 17 MAHWAH NJ 07430 800/526-5289 **PUBLISHER** DIANNE BIRD JILL STAGG	IN NEW JERSEY, CALL COLLECT: (201) 529-4000 SAME	NATIONAL	45% REGULAR BOOK ORDERS 50% DESIGNATED SALE ITEMS 10% ON CASSETTE TAPE FOR PROJECTS SERVING THE HANDICAPPED.	01 02 05 07 08 09 10 11	BOOKS FROM ALL MAJOR PUBLISHERS, COMPILED INTO SETS ACCORDING TO INTEREST LEVELS (K-12). ALL RIF ORDERS SHIPPED FREIGHT FREE. FOR MOST RAPID & COMPLETE FILLING OF ORDERS, PLEASE ORDER BY SETS (RATHER THAN BY INDIVIDUAL TITLES). TOLL-FREE # IS 800-526-5289.
TULARE COUNTY NEWS AGENCY P.O. BOX 831 637 SOUTH LOVER'S LANE VISALIA CA 93277 209/734-9206 **DISTRIBUTOR** MR. MICHAEL J. MANNING	SAME SAME	CENTRAL CALIF.	30%	02 04 06 07 08 10	EASY TO READ, AND ACTIVITY BOOKS
TUNDRA BOOKS OF NORTHERN NY 51 CLINTON STREET PO BOX 1030 PLATTSBURGH NY 12901 518/561-1720 **PUBLISHER** DIANNE LEBESQUE ROBERTA WATERMEIER		NATIONAL	40%	01 04 08 09 10 12	HARD COVER, PRE-SCHOOL TO SECOND GRADE LEVEL BOOKS; MANY FRENCH/ENGLISH BI-LINGUAL VARIETY. ONE TITLE IN 5 LANGUAGES (ENGLISH, SPANISH, ITALIAN, GERMAN, FRENCH) WHICH IS A COUNTING BOOK

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
'UHOLA INC., PUBLISHING TALK STORY ILLUSTRATED 248 KALALAU ST. HONOLULU HI 96825 808/395-1910 **PUBLISHER** MARK LANG HARRIET BRUNDAGE		HAWAII GUAM CALIF.	20 - 30 % 20 % = 30-999 COPIES PER ISSUE 25 % = 1000-1999 CPI 30 % = 2000 OR MORE ORDERS FOR FEWER THAN 30 COPIES NOT ACCEPTED.	01 04 08 09 10 12	TALK STORY MAGAZINE HAS PACIFIC AREA LEGENDS, PUZZLES, HUMOR, STUDENT CONTRIBUTIONS ARE RECOGNIZED. READING LEVEL 4TH TO 10TH GRADE. PROVIDES SALES VISITS IN HAWAII. MAGAZINES SOLD ON A PER COPY BASIS ONLY: NO SUBSCRIPTIONS.
UNITED INDIANS OF ALL TRIBES FOUNDATION DAYBREAK STAR ARTS CENTER P O BOX 99100 SEATTLE WA 98199 206/285-4425 **PUBLISHER** SHARON PATACSIL	JOY KETAH CREDIT: SHARON PATACSIL	NATIONAL	0 %	02 07 08 09 10	ALL BOOKS ARE ON NATIVE AMERICAN TOPICS. BROCHURE LISTS GRADE LEVEL SUITABILITY.
UNITED NEWS COMPANY 850 EAST LUZERNE PHILADELPHIA PA 19124 215/425-2800 **DISTRIBUTOR** JOHN SIMPSON CLIFFORD BARRETT	SAME SAME	50 MILE RADIUS PHILA-DELPHIA	20%	01 07 08 10 12	WIDE RANGE OF CHILDREN'S INTEREST BOOKS FROM MOST MAJOR U.S. PUBLISHERS.
UNIVERSITY BOOK SERVICE 2424 WEST GRANVILLE RD. WORTHINGTON OH 43085 614/889-1855 **DISTRIBUTOR** SUZANNE PUSECKER	MICHAEL PUSECKER	NATIONAL	40-90% PREDISCOUNTED	01 05 07 08 09 10 12	CAREFULLY SELECTED PUBLISHER'S OVER-STOCKS (USING STANDARD PROFESSIONAL CRITERIA), ETHNIC, HIGH INTEREST, & EASY READING.
UNIVERSITY OF ALABAMA PRESS P.O. BOX 2877 UNIVERSITY AL 35486 205/348-5180 **PUBLISHER** DANIEL ROSS RUBYE TAYLOR	 SAME	NATIONAL	46%	02 04 07 08 09 10 12	BOOKS ON PREHISTORIC INDIANS OF THE SOUTHEASTERN U.S. IN NOVEL FORM (AGES 9-13); AUTOBIOGRAPHICAL ACCOUNT BY TWO TEN-YEAR OLD BLACK GIRLS OF THE 1965 CIVIL RIGHT DAYS IN ALABAMA ("SELMA, LORD, SELMA").

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
UNIVERSITY OF NEBRASKA PRESS 901 N. 17TH STREET LINCOLN NE 68588 402/472-3581 **PUBLISHER** MS DARLA B BECKMAN KIRTLAND CARD	SAME SAME	NATIONAL	40%	01 05 10	OFFERS SECONDARY LEVEL, ADVANCED LITERATURE PAPERBACKS WITH SPECIAL EMPHASIS ON THE AMERICAN INDIAN & THE HISTORY OF THE AMERICAN WEST. SENDS CATALOGS & REVIEW COPIES AT SUPPLIER'S DISCRETION
VALLEY DISTRIBUTORS, INC. 2947 FELTON ROAD EAST NORRITON TWP. NORRISTOWN PA 19403 215/279-7650 **DISTRIBUTOR** TOM DEWEES MR. THOMAS OLBRICH	 SAME	NATIONAL	40% FROM ALL MAJOR PUBLISHERS. SHIPPING PAID ONLY ON PA. ORDERS. NO SHIPPING PD. ON OUT-OF-STATE ORDERS.	01 06 07 10	CARRIES ALL MAJOR PUBLISHERS ORDER FORMS & INSTRUCTIONS. STOCKS OVER 1000 TITLES FROM MOST MAJOR PUBLISHERS. WELCOMES WAREHOUSE VISITORS BY APPOINTMENT.
VALLEY NEWS COMPANY 1305 STADIUM RD. MANKATO MN 56001 507/345-4819 **DISTRIBUTOR** FRANK HECHT NANCY NICHOLS	 	IOWA MINN.	30%	02 06 08 09 10	
VALLEY NEWS SERVICE, INC. 1919 GARFIELD AVE. PARKERSBURG WV 26101 304/428-1441 **DISTRIBUTOR** MR. DAN S. STEPHAN DAN STEPHAN JR	 	SOUTH-EAST OH & WEST VIRGINIA	30%	01 05 06 08 10 12	SUPPLIER OF MOST MAJOR U.S. PAPERBACK PUBLISHERS
ARTHUR J.VIDERS CO., INC. 7906 HOPI PLACE P O BOX 151896 TAMPA FL 33614 813/870-1200 **DISTRIBUTOR** ARTHUR J VIDERS ELAINE VIDERS	 	SOUTH-EASTERN U.S.	30% - TRADE 10% - ON DISCOUNT LIBRARY BINDINGS NET LIST PRICE ON REMAINDER.	01 05 06 07 08 09 10	BOOKS COSTING LESS THAN $5.00 WHICH INCLUDE DR. SUESS TITLES; PICTURE BOOKS (FLATS) BOOKS WITH LIMITED VOCABULARY AND REMAINDERS IN ALL CATEGORIES. BOOKS ARE MOSTLY HARDBOUND; PAPERBACKS UPON REQUEST WHEN AVAILABLE.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
VIKING PENGUIN, INC. 40 WEST 23RD STREET NEW YORK NY 10010 212/337-5200 **PUBLISHER** MS JAZAN HIGGINS	SAME 800/631-3577	NATIONAL	40% - MINIMUM ORDER OF 25 BOOKS.	01 05 07 10	CHILDREN'S PAPERBACK PICTURE BOOKS K-3. FICTION AND NON-FICTION FOR MIDDLE GRADES (PUFFIN); HIGH SCHOOL PAPERBACKS (PENGUIN).
VOLUNTAD PUBLISHERS, INC. 4255 W TOUHY AVENUE LINCOLN WOOD IL 60646 800/323-4900 **PUBLISHER** CHARLES LIEBOWITZ JIM SCHMELZER		NATIONAL	25%	01 02 03 05 06 09 10 11	BILINGUAL ELEMENTARY READERS IN ENGLISH, SPANISH, VIETNAMESE/ENGLISH AND SPANISH/ ENGLISH. BEAUTIFULLY DESIGNED AND ILLUSTRATED. CHILDREN'S FAVORITE STORIES, FAIRY TALES AND PLAYS ARE DESIGNED TO REINFORCE GOOD READING HABITS.
JANE WARD COMPANY, INC. 1642 SO. BEECH ST. LAKEWOOD CO 80228 303/988-6980 **PUBLISHER** JANE WARD HAYES TOM HAYES	SAME SAME	NATIONAL	40%	01 04 08 09 10 12	VERY EASY TO READ BOOKS
FRANKLIN WATTS, INC. 387 PARK AVE SOUTH NEW YORK NY 10016 212/686-7070 **PUBLISHER** SUE COIL	SAME SAME	NATIONAL	40% = 1-99 BOOKS 50% = 100 + BOOKS	01 05 06 09 10	K-12 CURRICULUM ORIENTED. ALSO HIGH-INTEREST, LOW-READING LEVEL.
WENKART PUBLISHING COMPANY 4 SHADY HILL SQUARE CAMBRIDGE MA 02138 617/354-0998 **PUBLISHER** DR. HENNY WENKART MARION KROTZER	ORDER ADDRESS: CAMBRIDGE, MA 02138 (617) 354-0998	NATIONAL	40%	01 05 08 09 10 12	2 POETRY BOOKS (ASK A DAFFODIL & ASK A CACTUS ROSE) ILLUSTRATED IN BRILLIANT COLORS. CROSS-CULTURAL & CROSS-ETHNIC THEMES, NATIVE AMERICAN CITY & COUNTRY SIDE. 5 STORY BOOKS (K-5) AT A ZOO; THE MAN IN THE MOON; FUN AT CAMP; GET OFF THE DESK; THE BIG PUPPET MIX-UP. EACH BOOK ADDS A NEW SOUND-READING FOR FUN.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
WESTERN MICHIGAN NEWS, INC. P.O. BOX 7264 SEYMOUR SQUARE STATION GRAND RAPIDS MI 49510 616/241-4453 **DISTRIBUTOR** MS. SHIRLEY GROVE JAMES DISSEN	3810 ROGER B CHAFFEY BLVD. S.E. WYOMING, MI 49508 SAME	SEE APPENDIX	30%	01 03 06 07 08 10	ALL OF DELL, BANTAM, AND WESTERN PUBLISHING CO. PUBLICATIONS ARE STOCKED.
WESTON WOOD STUDIOS WESTON, CT 06883 800/243-5020 **DISTRIBUTOR** JERRI SHALES MARC REYNOLDS	MABEL BURKE IN CONN: (203) 226-3355	NATIONAL	10% = INDIVIDUAL CASSETTES & BOOK CASSETTE PACKS NO INDIVIDUAL BOOKS WILL BE OFFERED TO RIF PROJECTS	02 04 07 08 09 10 11 12	SUPPLIER DISTRIBUTES AUDIO MATERIALS ONLY TO PROJECTS SERVING THE HANDICAPPED. ACCEPTS COLLECT CALLS WITHIN THE STATE OF CT. ONLY BOOKS IN CASSETTE PACKAGES WILL BE SOLD.
WHITE RABBIT'S CHDNS PRESS 7777 GIRARD AVE LA JOLLA CA 92037 619/454-3518 **DISTRIBUTOR** LOUISE HOWTON	SAME	CALIFORNIA	30% MINIMUM ORDER: 10 BOOKS - ASSORTED TITLES	01 05 06 08 09 10	WE SUPPLY PAPERBACKS AND HARDCOVERS FROM ALL PUBLISHERS. ANY IN-PRINT TITLE NOT CURRENTLY STOCKED MAY BE ORDERED. WE CARRY APRROXIMATELY 6000 TITLES AT ALL TIMES; AGE RANGE : PREREADERS THROUGH HIGH SCHOOL.
WILDLIFE EDUCATION LTD. 930 W WASHINGTON SUITE 14 SAN DIEGO CA 92103 619/299-5034 **PUBLISHER** JERRY MARINO RENEE BURCH		NATION-WIDE	40%	01 05 07 08 09 10 12	ZOO BOOKS IN FULL COLOR: 8 1/2 X 11 SIZE BOOKS ABOUT WILDLIFE. READING LEVEL IS APPROXIMATELY 4TH GRADE, BUT APPEALS TO ALL AGES.
WILSON AND SONS (FORMERLY PAPERBACK SERVICE) P O BOX 996 BELLEVUE WA 98009 206/392-1965 **DISTRIBUTOR** DAVE WILSON JERRY WILSON	WAREHOUSE: 485 FRONT ST NO ISSAQUAH, WA 98027	CALIF OREGON WASH IDAHO MICHIGAN HAWAII ALASKA	22%	02 04 06 08 10 12	SENDS A LETTER AS AN ONGOING SERVICE. ANY TRADE PAPERBACKS.

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BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
WINDSWEPT HOUSE PUBLISHERS BOX 159 MT DESERT ME 04660 207/244-7149 **PUBLISHER** JANE WEINBERGER	SAME	NATION-WIDE	40% WINDSWEPT WILL PAY HALF OF SHIPPING AND MAILING COSTS.	02 05 08 09 10 12	TITLES INCLUDE: PLAY ON (STORY ABOUT A BOY WHO BECOMES A SOCCER HERO); THAT'S WHAT COUNTS (A TAPLEY P. BEAR BOOK); FANNY AND SARAH (ABOUT THE FRIENDSHIP BETWEEN A CAT AND A DUCK).
WINEBAUM NEWS, INC 145 HERITAGE ST PORTSMOUTH NH 03801 603/431-2020 **DISTRIBUTOR** DOUGLAS BATES SANDRA LEBEL	LINDA FLETCHER CREDIT: RENA FANDRAN	VT, ME, NH, MA, RI, & CT	33 1/3 % ORDERS FOR LESS THAN $100.00 OF RETAIL MERCHANDISE (LIST PRICE BEFORE DISCOUNT) WILL NOT BE ACCEPTED.	01 04 06 07 08 10 12	SPECIALIZES IN GRADES 1-9. ORDERS FOR LESS THAN $100.00 OF RETAIL MERCHANDISE (LIST PRICE BEFORE DISCOUNT) WILL NOT BE ACCEPTED. PROVIDES REVIEW COPIES UPON REQUEST & PAYS SHIPPING ONLY IN VT ME NH, MA, RI, & CT.
WYOMING PERIODICAL DISTRIBUTOR P O BOX 2340 CASPER WY 82602 307/266-5328 **DISTRIBUTOR** ALAN OLSEN	330 S.SPPUCE ST. CASPER, WY 82601	WYOMING	35 %	01 04 06 07 08 10 12	OFFERS ANY PAPERBACK BOOK PRINTED BY ANY MAJOR NATIONAL PUBLISHER. SENDS PUBLISHER'S CATALOGS & LETTER OF INTRODUCTION AS AN ON-GOING SERVICE.
X-S BOOKS, INC. 675 DELL ROAD CARLSTADT NJ 07072 201/935-4493 **DISTRIBUTOR** PERRY ANDERSON BETTY CLARE SCHERBA	SAME SAME	NATIONAL	50% WILL SHIP WITHIN 48 HOURS OF RECEIPT OF ORDER.	01 03 06 08 09 10 12	PRE-K-12; SPANISH; HARDCOVER BOOKS-AVERAGE .99 EACH;MULTIPUBLISHER PAPERBACK ASSORTMENTS, CUSTOM SELECTED FOR YOUR PROJECT; YA AT .50 AVERAGE PER TITLE.
YERINGTON PAIUTE TRIBE 171 CAMPBELL LANE YERINGTON NV 89447 702/463-3981 **PUBLISHER** MICHAEL HANSEN	601 W BRIDGE ST YERINGTON, NV 89447 SALES VISITS PROVIDED ON REQUEST ON A LIMITED BASIS.	NEVADA, CALIFORNIA AND UTAH	0%	02 04 06 09 10 12	NATIVE AMERICAN BOOKS ON LITERATURE (FOLKTALES), CUSTOMS, CRAFTS. HISTORY AND BIOGRAPHIES OF NEVADA INDIANS (PAIUTE, WASHOE, SHOSHONE).

BOOK SUPPLIER/CONTACT	WAREHOUSE	DISTRIBUTION	DISCOUNTS	SERVICE	DESCRIPTION/RESTRICTIONS
YOUNG PEOPLE TODAY MAGAZINE PO BOX 19438 LOS ANGELES CA 90019 213/487-4154 **PUBLISHER** CAMILLE C STEVERSON	SAME	NATIONAL	25%	04 06 07 08 10	INTERNATIONAL MAGAZINE WRITTEN EDITED AND CREATED BY YOUNG PEOPLE UNDER 20.
YUQUIYU PUBLICATIONS 2546 W DIVISION CHICAGO IL 60622 312/486-1882 **DISTRIBUTOR** GABRIEL AMILL WANDA AMILL	SAME	NATION-WIDE	10% = ORDERS OF $300.00 OR LESS 20% = ORDERS OVER $300.00	02 04 07 08 09 10 12	BILINGUAL BOOKS (SPANISH/ENGLISH); MANY PRESCHOOL AND EASY READING TITLES.
ZIELEKS PUBLISHING CO. 11215 SAGELAND DRIVE HOUSTON TX 77089 713/481-3783 **PUBLISHER** JOHN KONG LE-BA KHANH T PHAN		NATIONAL	20% WITH A MINIMUM ORDER OF 10 COPIES OF ANY TITLE.	01 05 06 08 09 10 12	

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APPENDIX

Batey Associates
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Coleccion Eva	Mis Primeras Letras
Barbapapa Coleccion	Historia de Nuestros Indios
Richard Scarry Coleccion	Alevin Sopena Diccionario
Cuadernos de Ejercicios (Grado 1,2,3,4,5,6)	Serie Preguntas y Respuestas
	Aprendo a Escribir A
Mis Primeros Trazos	Mi Primera Gramatica

The Book Ark
...Distribution Range: All Reading Is Fundamental, Inc. approved projects in Arkansas and the bordering counties in Missouri, Oklahoma, Texas, Louisiana, Mississippi and Tennessee.

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...Supplier may offer only the following list:

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Major Sports Books	Reading Incentive Program

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Hagerstown News Distributors
...Distribution Range: Maryland counties of Washington & Alleghany & in West Virginia, the towns of Berkley Springs, Keyser, amd Romney.

Mark Twain Media, Inc.
...Dura-Clad Discount Schedule continued
0% = 1-50 books
10% = 50 - 199 books assorted
20% = book sets (of 10 or more titles)
20% = 25+ same title
22% = 200+ books assorted

North Carolina News Company, Inc.
...Distribution Range: North Carolina counties of Durham, Orange, Alamance, Chatman, Person, Granbille, Wake, Johnston, Wilson, Green & Pitt. Virginia counties of Mecklenberg & Halifax.

Northeast News Distributors, Inc.
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Progress News Company, Inc.
...Distribution Range: Dutchess County, NY
Lithchfield County, CT.

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